

The deterministic factor of hotel selection in Phuket during COVID-19: A case study of domestic tourists

## Piyanuch Limapan

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Author
Miss Piyanuch Limapan
Major Program Hospitality and Tourism Management (International Program)

## Major Advisor


(Asst. Prof. Dr, Chayanon Phucharoen)

## Examining Committee :


(Asst. Prof. Dr. Chidchanok Anantamongkolkul)

(Asst. Prof. Dr. Kullada Phetvaroon)

(Asst. Prof. Dr. Chayanon Phucharoen)

The Graduate School, Prince of Songkla University, has approved this thesis as partial fulfillment of the requirements for the Master of Business Administration Degree in Hospitality and Tourism Management (International Program)
(Prof. Dr. Damrongsak Faroongsarng)

This is to certify that the work here submitted is the result of the candidate's own investigations. Due acknowledgement has been made of any assistance received.


Signature
(Asst. Prof. Dr, Chayanon Phucharoen)
Major Advisor

(Miss Piyanuch Limapan)
Candidate

I hereby certify that this work has not been accepted in substance for any degree and is not being currently submitted in candidature for any degree.


# Thesis Title The deterministic factor for hotel selection during COVID-19: A case study of domestic tourists <br> Author Miss Piyanuch Limapan <br> Major Program Hospitality and Tourism Management (International Program) <br> Academic Year 2021 


#### Abstract

Thailand has long been a competitive tourist destination. Tourism appears to contribute significantly to Thailand's GDP and economic growth. Global travel and tourism are being affected by the COVID-19 pandemic as it spreads across the world. Particularly in Phuket, which is heavily reliant on tourism as a growth driver. The impact of COVID-19 found that Phuket's 2020 tourist arrivals would have fallen to just 4 million, a 72 percent decline, and its revenue would have fallen to 108 billion baht, a 75 percent decline from 2019. (Ministry of tourism and sports, 2021). While hotels are categorized as businesses that are impacted by the pandemic. Thus, the study of the factors influencing hotel selection is essential and beneficial to the public. The objective of this study is first to identify the source of information used by tourists for hotel selection in Phuket. Secondly, to investigate tourists' behavior for hotel selection in Phuket. Thirdly, to identify emerging factors that influence hotel selection in Phuket. Finally, to investigate the deterministic factors for hotel selection during the pandemic


This study is quantitative and applies quota sampling techniques. Over 420 usable questionnaires have been completed from May to October 2021 at three major tourist destinations, including Promthep Cape, Patong Beach, and Phuket Old Town by an equal portion of 140 questionnaires in each destination. The data analysis of descriptive statistics was used to determine tourists' characteristics, behavior, and hotel attributes. While the inferential statistics included Pearson's Chi-square were implemented to investigate the relationship between the source of information and hotel selection, it was also used to examine the relationship between tourists' behavior and hotel selection. Moreover, a one-way ANOVA was performed to investigate the relationship between hotel attributes and hotel selection in order to identify emerging factors among the groups for hotel selection. Factor analysis was also used to investigate the insightful relationships between variables. Furthermore, an independence sample T-test and binary logistic regression was implemented to investigate the hotel factors that
influenced the possibility of the hotel selection. The hotel selection as the dependent variable of this study consists of two hotel selections which are accommodation rate and accommodation type.

The study's finding indicated that due to travel restrictions, all participants were Thai, mainly female, aged 21-30 years old, single status, with a bachelor's degree and earning less than 150,000 baht per year. The result found that "friend and family" and "direct contact" with the hotel have significant influence at non-upscale hotels in Phuket during COVID-19. While the purpose of tourists' travels has significant influence on hotel selection, including both accommodation rate and type. However, travel duration and first-time travelers have no significant hotel selection, both accommodations rate and type. Furthermore, the investigation of emerging factors discovered that cleanliness and hygiene, which include SHA standards, physical social distance, and daily room cleaning, have a significant influence on hotel selection in Phuket during COVID-19. Furthermore, the result indicated that hotel service facilities, hotel image and reputation, hotel location and features all have a significant impact on the selection of an upscale hotel. Besides that, the findings discovered that hotel selection by accommodation type is significantly influenced by value for money, staff service, and education level.

According to the findings, the hospitality and tourism industries would benefit from strengthening their planning and strategy in the event of a future pandemic. Traditional sources of information from friends and family and direct contact are costless tools that result in significant cost savings for hotel operations during the pandemic. Moreover, upscale hotels should emphasize vacationing tourists while non-upscale hotels must emphasize business and sightseeing tourists. Meanwhile, Thailand's tourism must rely on cleanliness and hygiene as a basic requirement for hotel operations during the pandemic. Additionally, the upscale hotel must emphasize customer positive perceptions of hotel service facilities, hotel image and reputation, and hotel location and features to attract customers during the pandemic. Traditional accommodations must emphasize customer positive perceptions of staff service, while alternative accommodations emphasize the value of money. Furthermore, the outcome would provide an insight into the needs of domestic tourists in Phuket, enabling the hospitality and tourism industries to provide the appropriate products and services. However, the researcher suggests that
future research should focus on both international and domestic tourists, which would provide greater benefit to the community.

Keyword: Hotel selection, COVID-19, Accommodation rate, Accommodation type, Domestic tourists
ชื่อวิทยานิพนธ์ ปัจจัยที่ส่งผลกระทบต่อการเลือกโรงแรมในจังหวัดภูเก็ตช่วงโควิด19: กรณีศึกษา

ของนักท่องเที่ยวภายในประเทศ
ผู้เขียน
นางสาวปิยนุช ลิมะพันธุ์
สาขาวิชา
กีารจัดการการบริการและการท่องเที่ยว (หลักสูตรนานาชาติ)
ปีกศึกษา
2564

## บทคัดย่อ

ประเทศไทยถือเป็นจุดหมายปลายทางท่องเที่ยวที่มีการแข่งขันสูงมาอย่างยาวนาน อีกทั้งการท่องเที่ยวยังมีส่วนสำคัญต่อ GDP และการเติบโตทางเศรษฐกิจของประเทศไทย การ ท่องเที่ยวเดินทางทั่วโลกได้รับผลกระทบจากการแพร่ระบาดใหญ่ของโควิด 19 ไปทั่วโลก โดยเฉพาะอย่างยิ่งในจังหวัดภูเก็ตซึ่งต้องพึ่งพาธุรกิจการท่องเที่ยวในฐานะตัวขับเคลื่อนการเติบโต ทางเศรษฐกิจของจังหวัด ผลกระทบของ โควิด 19 พบว่านักท่องเที่ยวที่มาเยือนภูเก็ตปี 2020 จะ ลดลงเหลือเพียง 4 ล้านคนลดลง $72 \%$ และรายได้จะลดลงเหลือเพียง 108,000 ล้านบาท ลดลง $75 \%$ จากปี 2019 (กระทรวงการท่องเที่ยวและกีฬา, พ.ศ. 2564) ในขณะที่ธุรกิจโรงแรมจัดอยู่ในประเภท ธุรกิจที่ได้รับผลกระทบจากโรคระบาดครั้งนี้ ดังนั้นการศึกษาปัจจัยที่มีผลต่อการเลือกโรงแรมจึงมี ความจำเป็นและเป็นประโยชน์ต่อสาธารณะ วัตถุประสงค์ของการศึกษาครั้งนี้ประการแรกคือเพื่อ ระบุแหล่งที่มาของข้อมูลที่นักท่องเที่ยวใช้ในการเลือกโรงแรมในภูเก็ต ประการที่สองเพื่อศึกษา พฤติกรรมนักท่องเที่ยวในการเลือกโรงแรมในภูเก็ต ประการที่สามเพื่อระบุปัจจัยใหมีที่มีอิทธิพล ต่อการเลือกโรงแรมในภูเก็ต ประการสุดท้ายเพื่อตรวจสอบปัจจัยที่กำหนดในการเลือกโรงแรม ในช่วงการระบาดใหญ่

การศึกษานี้เป็นการศึกษาเชิงปริมาณและใช้เทคนิคการสุ่มตัวอย่างโควตา (Quota sampling method) โดยใช้งานแบบสอบถาม 420 ชุดในการเก็บข้อมูลตั้งแต่เดือนพฤษภาคมถึง ตุลาคม พ.ศ. 2564 ในสถานที่ท่องเที่ยวสำคัญ 3 แห่ง ได้แก่ แหลมพรหมเทพ, หาดป่าตองและเมือง เก่าภูเก็ตโดยแต่ละใช้แบบสอบถาม 140 ชุดเท่ากันในแต่ละสถานที่ท่องเที่ยว การวิเคราะห์ข้อมูล สถิติเชิงพรรณนาใช้เพื่อกำหนดลักษณะ, พฤติกรรมและคุณลักษณะของโรงแรมของนักท่องเที่ยว ในขณะที่ใช้สถิติอนุมานของ Pearson Chi-square เพื่อตรวจสอบความสัมพันธ์ระหว่างแหล่งที่มา ของข้อมูลกับการเลือกโรงแรมรวมถึงใช้เพื่อตรวจสอบความสัมพันธ์ระหว่างพฤติกรรมของ นักท่องเที่ยวกับการเลือกโรงแรมด้วยเช่นกัน นอกจากนี้มีการใช้การวิเคราะห์ความแปรปรวนทาง เดียว(One-way ANOVA) เพื่อตรวจสอบความสัมพันธ์ระหว่างคุณลักษณะของโรงแรมและการ เลือกโรงแรมเพื่อระบุปัจจัยที่เกิดขึ้นใหม่ระหว่างกลุ่มสำหรับการเลือกโรงแรม การวิเคราะห์ปัจจัย (factor analysis)ถูกใช้เพื่อตรวจสอบความสัมพันธ์ระหว่างตัวแปรเพื่อยืนยันปัจจัยที่เกิดขึ้นใหม่

รวมถึงมีการใช้การวิเคราะห์กลุ่มตัวแปรอิสระ (t-test) และการถดถอยโลจิสติกแบบไบนารี (binary logistics regression) เพื่อตรวจสอบปัจจัยโรงแรมที่มีอิทธิพลต่อความเป็นไปได้ของการเลือก โรงแรมตามราคาและประเภทของที่พัก การเลือกโรงแรมที่เป็นตัวแปรตามในการศึกษานี้ ประกอบด้วยการเลือกโรงแรมแบบการเลือกตามอัตราราคาที่พักและประเภทที่พัก

ผลการศึกษาพบว่า เนื่องจากข้อจำกัดในการเดินทางของชาวต่างชาติจึงทำให้ ผู้เข้าร่วมทั้งหมดเป็นคนไทย ส่วนใหญ่เป็นผู้หญิง อายุ 21-30 ปี โสด มีวุฒิปริญญาตรีและมีรายได้ น้อยกว่า 150,000 บาทต่อปี ผลการวิจัยพบว่า"เพื่อนและครอบครัว"และ"การติดต่อโดยตรง"กับ โรงแรมมีอิทธิพลอย่างมากต่อการเลือกโรงแรมที่ไม่ใช้โรงแรมกลุ่มลูกค้าตลาดบน (upscale hotel) ในจังหวัดภูเก็ตในช่วงโควิด 19 ในขณะที่วัตถุประสงค์ในการเดินทางของนักท่องเที่ยวมีอิทธิพล อย่างมากต่อการเลือกโรงแรมทั้งตามอัตราราคาที่พักและประเภทที่พัก อย่างไรก็ตามระยะเวลาการ เดินทางและผู้เดินทางครั้งแรกไม่มีผลต่อการเลือก โรงแรม นอกจากนี้จากการตรวจสอบปัจจัยที่ เกิดขึ้นใหม่พบว่าความสะอาดและสุขอนามัย (cleanliness and hygiene) ซึ่งประกอบด้วยมาตรฐาน SHA (SHA standard), การเว้นระยะห่างทางสังคม (Physical social distancing), และการทำความ สะอาดห้องพักทุกวัน(Daily room clean) มีอิทธิพลอย่างมากต่อการเลือกโรงแรมในจังหวัดภูเก็ต ในช่วงโควิด 19 โดยผลการวิจัยยังระบุด้วยว่า สิ่งอำนวยความสะดวกบริการโรงแรม (hotel service facilities), ภาพลักษณ์และชื่อเสียงของโรงแรม (hotel image and reputation), สถานที่ตั้งและ คุณลักษณะของโรงแรม (hotel location and feature) ล้วนส่งผลกระทบอย่างมีนัยสำคัญต่อการเลือก โรงแรมกลุ่มลูกค้าตลาดบน (upscale hotel) ทั้งนี้ผลการวิจัยยังพบว่าการเลือกโรงแรมตามประเภท ที่พักได้รับอิทธิพลอย่างมากจากความคุ้มค่า (value of money), การบริการของพนักงาน (staff service) และระดับการศึกษา (education level)

จากผลการวิจัยพบว่า อุตสาหกรรมการบริการและการท่องเที่ยวจะได้รับ ประโยชน์จากการเสริมความแข็งแกร่งในการวางแผนและกลยุทธ์สำหรับการระบาดใหญ่ที่อาจจะ เกิดในอนาคต นอกจากนี้ แหล่งข้อมูลดั้งเดิมจากเพื่อนและครอบครัวและการติดต่อโดยตรงเป็น เครื่องมือที่ไม่ต้องเสียค่าใช้จ่ายซึ่งส่งผลให้มีการประหยัดต้นทุนได้อย่างมากสำหรับการดำเนินงาน ของโรงแรมในช่วงการแพร่ระบาด นอกจากนี้โรงแรมกลุ่มลูกค้าตลาดบนควรเน้นนักท่องเที่ยวที่ เดินทางมาพักผ่อน ในขณะที่โรงแรมที่ไม่ใช่กลุ่มลูกค้าตลาดบนต้องเน้นนักท่องเที่ยวเพื่อธุรกิจและ ท่องเที่ยว โดยการท่องเที่ยวของประเทศไทยต้องอาศัยความสะอาดและสุขอนามัยเป็นข้อกำหนด พื้นฐานสำหรับการดำเนินงานของโรงแรมในช่วงที่มีการระบาดใหญ่ นอกจากนี้ยังพบว่าโรงแรม กลุ่มลูกค้าตลาดบนยังต้องเน้นย้ำถึงการรับรู้เชิงบวกของลูกค้าต่อสิ่งอำนวยความสะดวกของ โรงแรม ภาพลักษณ์และชื่อเสียงของโรงแรม และสถานที่ตั้งของโรงแรมและคุณลักษณะต่าง ๆ เพื่อ

ดึงดูดลูกค้าในช่วงการระบาดใหญ่ ที่พักแบบดั้งเดิมต้องเน้นถึงการรับรู้เชิงบวกของลูกค้าต่อการ บริการของพนักงาน ในขณะที่ที่พักทางเลือกจะเน้นที่ความคุ้มค่าของเงิน ผลการวิจัยยังเผยให้เห็น ถึงความต้องการของนักท่องเที่ยวภายในประเทศต่อการเดินทางมาท่องเที่ยวในจังหวัดภูเก็ตซึ่งทำ ให้อุตสาหกรรมการบริการและการท่องเที่ยวสามารถจัดหาผลิตภัณฑ์และบริการที่เหมาะสมได้ อย่างไรก็ตามคณะผู้วิจัยชี้ให้เห็นว่าการวิจัยในอนาคตควรเน้นที่นักท่องเที่ยวทั้งในประเทศและ ต่างประเทศซึ่งเป็นประโยชน์ต่อชุมชนมากขึ้น

คำสำคัญ: การเลือกโรงแรม, โควิด 19 , อัตราราคาที่พัก, ประเภทที่พัก, นักท่องเที่ยวภายในประเทศ

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## CHAPTER 1

## INTRODUCTION

In chapter one will be discussing the introduction of "The deterministic factor of hotel selection in Phuket during COVID-19: A case study of domestic tourists". It will be consisting of the background and problem statement, research objective, research question, hypothesis, scope and significant for the study.

### 1.1 Background and problem of statement

### 1.1.1 Thailand tourism situation

Thailand has established itself as a competitive tourism destination and has risen to become one of the most popular tourist destinations to attracting tourists from all over the world. Since 2015, the country has seen a significant increase in the number of tourists visiting, due mainly to competitive accommodation pricing and a low cost of living that provide better value for money than other countries. As a result, Thailand ranked third in the World Travel and Tourism Competitiveness Index for 2019 (Lunkam, 2021). The report found that the number of tourists visiting was estimated to be 38.17 million in 2018 and rise to 39.90 million in 2019 (Ministry of tourism and sports, 2021). Thailand's tourism business is tremendously vital to the country's economy, accounting for more than 16 percent of the country's gross domestic product (GDP) in 2019, with international tourists accounting for $61 \%$ of revenue and domestic tourists accounting for $39 \%$ (Ruangthong and Laosumrid, 2020). Thailand's top tourist destinations include Bangkok, Pattaya, Chiang Mai, Krabi, and Phuket. Thailand has regularly ranked among the top tourism destinations for Chinese tourists over through the decades (Ministry of tourism and sports, 2021). The worst pandemic in history, The Novel-Coronavirus 2019, which originated in Wuhan, China, caused damage on the international economy, particularly in Thailand, which has long been a popular tourism destination for Chinese travelers. As of January 3, 2020, Thailand had its first confirmed case of COVID-19 among Chinese tourists, and the number of cases is steadily rising although since (WHO, 2021). Thailand has declared a national state of emergency in order to control the spread of COVID-19 and has closed its borders to prevent the spread of the virus further. Health rules and travel restrictions have also been implemented by all
countries worldwide to prevent the spread of COVID-19 within its borders. Economic growth in Thailand faces threats from border controls and travel restrictions, and the country's tourism sector is expected to reduce GDP in 2019 and add only 6 to 7 percent to GDP in 2020 (Kaendera \& Leigh, 2021). While The Ministry of Tourism and Sports recently reported that international tourist arrivals to Thailand would decline by 83.21 percent in 2020 compared to 2019 as a result of global travel restrictions. However, the Thai government has attempted to assist tourism entrepreneurs despite the grave circumstances by promoting domestic travel amid the global shutdown.

Table 1.1 International tourists' arrival to Thailand 2015-2020

| International tourists' ${ }^{\text {a }}$ arrival to Thailand 2015-2020 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount (person) |  |  |  |  |  | \% $\mathrm{CH}(\mathrm{Y}-0-\mathrm{Y})$ |  |  |  |  |
|  | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 20/19 | 19/18 | 18/17 | 17/16 | 16/15 |
| JANUARY | 3,810,155 | 3,713,172 | 3,531,483 | 3,197,053 | 2,996,442 | 2,613,699 | +2.61 | +5.14 | +10.46 | +6.69 | +14.64 |
| FEBRUARY | 2,061,990 | 3,600,922 | 3,552,119 | 2,966,522 | 3,080,535 | 2,664,216 | -42.74 | +1.37 | +19.74 | -3.70 | $+15.63$ |
| MARCH | 819,429 | 3,478,687 | 3,494,645 | 3,018,411 | 2,927,226 | 2,555,362 | $-76.44$ | -0.46 | +15.78 | +3.12 | +14.55 |
| APRIL |  | 3,216,929 | 3,096,067 | 2,853,288 | 2,627,809 | 2,406,727 |  | +3.90 | $+8.51$ | +8.58 | +9.19 |
| MAY |  | 2,736,598 | 2,737,834 | 2,600,624 | 2,459,093 | 2,301,625 |  | -0.05 | +5.28 | $+5.76$ | $+6.84$ |
| JUNE |  | 3,056,697 | 3,013,304 | 2,731,072 | 2,422,998 | 2,269,523 |  | +1.44 | +10.33 | +12.71 | $+6.76$ |
| JULY |  | 3,342,750 | 3,177,088 | 3,099,409 | 2,949,102 | 2,641,514 |  | +5.21 | +2.51 | +5.10 | +11.64 |
| AUGUST |  | 3,472,655 | 3,229,031 | 3,188,148 | 2,883,594 | 2,589,652 |  | +7.54 | +1.28 | $+10.56$ | +11.35 |
| SEPTEMBER |  | 2,890,039 | 2,636,115 | 2,600,279 | 2,416,821 | 2,044,658 |  | +9.63 | +1.38 | +7.59 | +18.20 |
| OCTOBER | 1,201 | 3,074,099 | 2,704,002 | 2,725,943 | 2,252,775 | 2,245,841 |  | +13.69 | -0.80 | $+21.00$ | +0.31 |
| NOVEMBER | 3,065 | 3,386,366 | 3,170,996 | 3,039,567 | 2,452,457 | 2,566,077 |  | +6.79 | +4.32 | +23.94 | -4.43 |
| DECEMBER | 6,556 | 3,947,337 | 3,835,510 | 3,571,662 | 3,060,736 | 3,024,291 | -99.83 | +2.92 | +7.39 | +16.69 | +1.21 |
| รวม(YTD) | 6,702,396 | 39,916,251 | 38,178,194 | 35,591,978 | 32,529,588 | 29,923,185 | -83.21 | +4.55 | +7.27 | +9.41 | +8.71 |

Source: Ministry of tourism and sport, 2021.

### 1.1.2 Phuket tourism situation

With regard to attracting tourists from other countries, Phuket comes out on top as Thailand's most successful tourism destination. Phuket has long been marketed to tourists from around the world as a wonderful beach destination with stunning architecture and an exciting nightlife (Tourism Thailand, 2021). Phuket attracted almost 10.6 million foreign tourists in 2019 as demand grew rapidly. Meanwhile, Thai domestic tourists only accounted for 3.9 million visitors in that same year (Ministry of tourism and sports, 2021). Chinese, Russian, Korean, and Indian tourists are among the most frequent tourist arrival in Phuket, with an estimated 393 billions baht in receipts in 2019 (Ministry of tourism and sports, 2021). The tourism industry in Phuket has long been an important source of income for the local community, and it was extremely heavily damaged by COVID-19. The study indicated that $84 \%$ of Phuket's economy is composed of the service sector, including accommodation and food service activities (46\%), transportation and storage (16\%), administrative and support service activities (5\%), financial and insurance activities (5\%), and other activities (9\%) (Faculty of Hospitality and Tourism, 2020). As service is such a fragmented commodity, it includes a wide range of businesses. Travel restriction has a huge impact on the world's tourism, accommodation, transportation, and other service tourism industries, particularly in Phuket, which welcomes a large number of international tourists every year (Head, 2020). Phuket's economy, which is heavily reliant on the service sector, has been impacted significantly as a result of an economic cycle. The tourism industry in Phuket was forced to close due to supply exceeding demand, and the majority of people were unemployed. According to the findings, Phuket's 2020 tourist arrivals would have been down to only 4 million, a decline of $72 \%$, and its revenue would then fall to 108 billion baht, a decrease of $75 \%$ from 2019 (Ministry of tourism and sports, 2021). Previous, it's been revealed that international travelers are the primary source of revenue for Phuket's service sector. However, COVID-19 has stated that Phuket should not be overly heavily dependent on foreign tourists. Phuket began suffering the consequences of the coronavirus epidemic in March 2020, and the government declared a lockdown for April to May the same year. Phuket tourism experienced a significant decline during the country's lockdown, before increasing slightly in July 2020 due to the higher volume of domestic tourists from government subsidy campaign in tourism sector (Faculty of Hospitality and Tourism, 2020).

Table 1.2 Phuket tourism statistic

| Phuket tourism statistic (January to December) | $\mathbf{2 0 2 0}$ | $\mathbf{2 0 1 9}$ | \%Changed |
| :--- | :---: | :---: | :---: |
| Total room occupancy | 19.47 | 75.25 | -55.78 |
| Number of guest in-house (person) | $3,544,395$ | $13,047,000$ | -72.83 |
| Number of visitors (person) | $4,003,290$ | $14,576,466$ | -72.54 |
| Number of Thai visitors (person) | $1,892,436$ | $3,977,545$ | -52.42 |
| Number of International visitors (person) | $2,110,854$ | $10,598,921$ | -80.08 |
| Total revenue from visitors (million) | 108,464 | 442,891 | -75.51 |
| Total revenue from Thai visitors (million) | $20,936.53$ | $49,725.77$ | -57.90 |
| Total revenue from international visitors (million) | $87,527.00$ | $393,164.90$ | -77.74 |

Source: Ministry of tourism and sport, 2021

### 1.1.3 Thailand tourism support

Tourism has always been critical to the development of the Thai economy, as seen by the country's history and current success. National closures and travel restrictions on a globally will have an effect on Thailand's tourism industry and economy. As a result of the epidemic crisis, domestic tourism support appears to be an important alternative for stimulating the economy during an epidemic situation. Thailand's government has launched two campaign to encourage domestic tourism. Firstly, the "Travel together campaign" is a government subsidy campaign over $40 \%$ of travel expense for Thai domestic tourist to travel with in Thailand. It was discovered that over 3.5 million Thai tourists had signed up for the travel together campaign (Bangkok Post, 2020). The success of a travel-together campaign has revealed that the number of Thai tourists increases by approximately 24.3 million person-trip between July and September 2020 (Ministry of tourism and sports, 2021). Moreover, the studies found that the Travel Together campaign might help Thailand generate approximately 3.6 to 6.2 billion baht more in tourism revenue (Ruangthong and Laosumrid, 2020). It reveals that promoting domestic tourism can help to support the tourist industry in challenging circumstances. Secondly, a "Kam Lang Jai campaign" is launched to encourage medical staff who assist patients with COVID-19 to travel for relaxation. This campaign contributes with over 2,000 baht each person per trip to medical staff via travel companies. Additionally, the government has additional policies that contribute to domestic economic stimulation, such as "half-half campaign". This indicates that, despite the
epidemic, tourism is crucial to the majority of people's lives today. Furthermore, the study by Krungthai compass was discovered that the travel together campaign can only compensate for the disappearance of foreign tourists by 3.7-6.4 percent of revenue, especially in Phuket, which is heavily reliant on international tourists (Ruangthong and Laosumrid, 2020). Although the overall picture does little to boost tourism within the country, it aids the rehabilitation of specific provinces' economies. It recently found that a travel-together campaign helps Phuket businesses thrive by increasing occupancy and raising over 100 million baht for Phuket tourism (The Phuket News, 2020). Government economic stimulation through various campaign and policies may not be the greatest solution, but it is a back-up and survival strategy for the Thai economy also tourism sector in this moment of crisis.

In compliance with service providers' practices, the government has promoted new normal tourism in the backdrop of the coronavirus outbreak. The Amazing Thailand Safety and Health Administration (SHA) project is a collaboration between the Ministry of Tourism and Sports, Ministry of Public Health, and the tourism authority of Thailand (TAT). The objective is to assist tourism entrepreneurs in establishing confidence in safe travel in the event of a pandemic through the implementation of new tourism protocols. This project includes tourism into disease prevention strategies, which enable both Thai and foreign tourists to have a positive experience, happiness, and confidence in the safety and sanitation of Thailand's tourism products and services by integrating public health safety measures with the establishment's quality service standards, thereby reducing the risk of the COVID-19 virus spreading and improving the quality of Thai tourism products and services (Thailandsha, 2021). Domestic tour entrepreneurs are required to participate and pass the SHA standards prior to obtaining the certification. Thailand's tourism industry has a new benchmark to live up to in light of the COVID-19 crisis. The SHA certificate is awarded to hospitality and tourism entrepreneurs who improve their products and services by measuring sanitation to control the spread of COVID-19 (Thailandsha, 2021). Government sectors are also attempting to raise SHA + standards, which would require establishments or businesses to have at least $70 \%$ of all employees who have received the full dose of the COVID-19 vaccine in the organization before being allowed to operate. The catastrophic coronavirus scenario has resulted in a new way of life, as well as a new type of tourism, which must rely on new tourism regulations and policies in order to survive.

Organizations involved in Thailand's tourism industry have demonstrated that, in the context of shifting conditions, Thailand tourism must consider the assurance of safety and sanitation. Moreover, the Amazing Thailand Safety and Health Administration (SHA) may serve as a model for the cleanliness and safety standards of tourism in counties that rely on tourism like Thailand. Furthermore, the SHA and SHA+ (Plus) could be utilized in marketing to attract and reassure travelers that are engaged in safe tourism activities, among other things. In addition, the government's tourism promotion, which includes subsidizing tourism-related expenses, has contributed greatly to the expansion of the domestic tourism business during the worst of the pandemic's consequences.

Tourism has remained vital to people throughout history and remains a major challenge. An important part of planning any trip involves selecting an appropriate place to stay. When selecting a hotel, travelers must consider a variety of aspects, factor and attributes, including safety, price, cleanliness, facilities. location, value for money, etc. Many studies reveal important determinants for hotel selection in various locations worldwide before the COVID-19 pandemic. According to Dolnicar and Otter's (2003) study, the determinants for hotel selection vary depending on the study area, current circumstances, and several focus groups. The coronavirus pandemic is a massive global pandemic that has disrupted people's way of life, beliefs, economy, and among many other concerns. Many activities and enterprises must shut down operations or adapt to change, just as tourism would require new policies and procedures to survive. This is directly comparable to the tourism industry in Thailand, where service providers must examine the safety and cleanliness of its products and services prior providing it to customers. While travelers are encouraged to travel with a subsidized campaign during a coronavirus outbreak. This could be a sign that Thailand's tourism industry must prioritize safety, cleanliness, and value for money in the context of the COVID-19 crisis, also choosing accommodation.

Prior to the crisis, numerous research revealed significant determinants of hotel selection in various locations worldwide. According to Lockyer's (2005) study, the two most important determinants of hotel selection are cleanliness and pricing. While Chan and Wong (2006) cited convenient location and service quality as factors in the selection of hotels in Hong Kong. Meanwhile, business travelers in China place more emphasis on front desk service, hotel
image, and security when selecting a hotel (Xue and Cox, 2008). According to the findings of a study conducted in Korea, safety is the most important factor to consider when choosing a hotel (Lee, Kim, Kim, and Lee, 2010). It was confirmed by a study conducted by Tsai, Yeung, and Yim (2011), who discovered that leisure travelers visiting Hong Kong are concerned about safety and security, the value of money, and the cleanliness of the hotel when traveling. In contrast, a study conducted in Phuket discovered that promotional discounts, design, and cleanliness are all important factors in determining which boutique hotels to choose in Phuket (Choochote, 2014). Furthermore, according to the findings of the survey, which focused on both tangible and intangible attributes, the room feature is the most essential tangible attribute for hotel selection in South Korea (Kim, Lee, and Han, 2019).

Recently, there are few studies about hotel selection under the COVID-19 circumstance. The study discovered that safety and cleanliness are significant factors influencing Indonesian tourists' decision to travel during the epidemic on a short duration trip (Wachyuni and Kusumaningrum, 2020). Perfectly in line with the traveler sentiment survey conducted over nine countries (United States, Canada, United Kingdom, Spain, France, Germany, Italy, China, and Australia) found that cleanliness \& health measure, clean and frequency communication, and flexibility for a customer are top three determinant for travelers' response to COVID-19 (Stansbury, Spear, Pruvot and Alport, 2021). Moreover, the study conducted in Bulgaria found that hygiene, reliable health system, and overall perception of personal safety and security are determinants of travel behavior for travel decisions (Ivanova, Ivanov and Ivanov, 2021). A flexible booking and price guarantee with a discount is an important determinant of hotel selection, safety going to be a new sign to consider traveling for a traveler (Siantar and Joye, 2020). Additionally, Atadil and Lu's study (2021) discovered that hygiene control and health communication have a substantial impact on the hotel selection of Americans. Furthermore, the Bank of Thailand study found that health and hygiene concerns would significantly influence tourists' behavior, and safety \& security, the environment, soft \& hard transportation, and international openness will be Thailand tourism competitiveness transitions during the pandemic (Surawattananon et al., 2021). As evidenced by a number of recent studies, a cleanliness and hygiene, as well as safety and security, are becoming increasingly important factors in tourism,
including hotel selection. To keep abreast of developments, the research team will undertake the study to investigate the change in Phuket.

Nevertheless, there is no literature review discussing the determinant factors for hotel selection in Phuket during the COVID-19 pandemic. This study will explore tourist characteristics and behaviors of hotel selection in Phuket during COVID-19. Moreover, this study intends to identify emerging factors that influence hotel selection in Phuket. Along with deterministic factors for hotel selection during the pandemic. Furthermore, this study will be beneficial for the hotel industry in Phuket facing a future pandemic as it will be able to plan to improve its service and management strategy concerning the current situation. The result of this study will help the hotel business industry to understand tourist characteristics and behavior for hotel selection in Phuket under new circumstances. Lastly, the result of this study will be valuable information for future studies.

### 1.2 Research question

1.2.1 What is a crucial factor for hotel selection in Phuket during the pandemic?
1.2.2 What is tourist characteristic and behaviour for hotel selection in Phuket during a pandemic?

### 1.3 Research objective

1.3.1 To identify the source of information used by tourists for hotel selection in Phuket
1.3.2 To investigate tourist's behaviour for hotel selection in Phuket during the pandemic.
1.3.3 To identify emerging factors which influence hotel selection in Phuket during the pandemic.
1.3.4 To investigate the deterministic factors for hotel selection during the pandemic.

### 1.4 Hypothesis of the study

$\mathrm{H}_{1}$ : Source of information has a significant influence on hotel selection in Phuket during the pandemic.
$\mathrm{H}_{2}$ : Tourist behaviors has a significant influence on hotel selection in Phuket during the pandemic.
$\mathrm{H}_{2.1}$ : Travel purpose has a significant influence on hotel selection in Phuket during the pandemic.
$\mathrm{H}_{2.2}$ : Travel duration has a significant influence on hotel selection in Phuket during the pandemic.
$\mathrm{H}_{2.3}$ : First time travel tourist has a significant influence on hotel selection in Phuket during the pandemic.
$\mathrm{H}_{3}:$ Hotel cleanliness and hygiene are emerging factors that have a significant influence on hotel selection in Phuket during the pandemic.
$\mathrm{H}_{4}$ : Value of money has a significant influence on hotel selection in Phuket during the pandemic
$\mathrm{H}_{5}$ : Hotel safety and security has a significant influence on hotel selection in Phuket during the pandemic.

### 1.5 Scope of the study

### 1.5.1 Scope of time

Over 420 questionnaires have been distributed to domestic tourists face to face at the main tourist attraction in Phuket such as Promthep Cape, Patong Beach, and Phuket Old Town from May to October 2021.

### 1.5.2 Scope of geography

The questionnaires were distributed to travellers who spend at least one night in Phuket at three popular tourist attractions: Promthep Cape, Patong Beach, and Phuket Old Town.

### 1.5.3 Scope of demography

The questionnaires were distributed to tourists who stayed overnight in Phuket for at least one night and were asked to participate in the study regardless of their gender, age, marital status, level of education, and income level.

### 1.6 Significant of research

The hospitality industry in Phuket will benefit from this research since it will be able to plan to strengthen its service and management strategy throughout the future pandemic. The findings of this study will enable the hospitality industry to understand tourist characteristics, behavior, and critical hotel factors for hotel selection in Phuket under new circumstances. Finally, the study findings will be beneficial to future studies.

### 1.7 Definition of key term

Table1.3 Definitions of key term

| Key term | Definition |
| :--- | :--- |
| Domestic tourist | Refer to residents in the country, including ex-pats staying within |
|  | Thailand during an international lockdown and traveling to |
|  | Phuket. |
| Refer to the hotel in Phuket that offer a room rate of more than |  |
| Upscales hotel | 2,000 THB bath per night as the study found that an average daily |
| Traditional accommodation | rate (ADR) of an upscale hotel in Phuket was recorded at 2,342 |
|  | THB during H1, 2021 (Martinez, 2021). |
|  | Refer to the hotel and resort as primary accommodation and a |
|  | private pool villa increasingly important in Phuket (Canwell and |
| Alternative accommodation | Refers to accommodations not included in traditional |
| Hotel attribute in hotel selection | accommodation consist of service apartments, guest houses, and |

Regarding table 1.3, the definition of the key term in this study consists of domestic tourist, upscales hotel, traditional accommodation, alternative accommodation, and hotel attribute in hotel selection which applied throughout the study.

## CHAPTER 2

## LITERATURE REVIEW

In this chapter will be discussing concerning theory with the thesis topic of "The deterministic factor of hotel selection in Phuket during COVID-19: A case study of domestic tourists". It will be consisted of:
2.1 Consumer decision making model
2.2 Tourist demographic related to hotel selection
2.2.1 Gender
2.2.2 Age
2.2.3 Marital status
2.2.4 Education level
2.2.5 Income level
2.2.6 Nationality
2.3 Channel of information
2.3.1 Website
2.3.2 Blogger and influencer
2.3.3 Word of mouth by friend and family
2.3.4 Social media
2.3.5 Experience
2.4 Hotel attribute on hotel selection (Related research)
2.5 Type of accommodation
2.5.1 Traditional accommodation
2.5.2 Alternative accommodation
2.6 Accommodation pricing
2.7 Conceptual framework

### 2.1 Consumer decision making model

The consumer decision-making model refers to a process in which a consumer will go through five steps before purchasing any good or service. According to Kotler (2003), consumer decision-making model consists of problem recognition, information search, alternative evaluation, purchasing decision, and post-purchase evaluation. This model would be used by tourists in the hospitality and travel business for destination selection, tour package selection, hotel selection, and etc. Similarly, to hotel selection, the tourist would go through five stages before making a hotel reservation. This model is used to investigate the tourists' characteristics, behavior, and deterministic factors under the study topic "The deterministic factor of hotel selection in Phuket during COVID-19". Below is an explanation of consumer decision making model in each process.

Figure2.1 Consumer decision making model


Source: Lucid Content Team, 2020

1. Problem recognition: The consumer decision-making process began when the consumer recognized a need or desire and start looking for goods and services to satisfy its. Similarly with tourism, the tourists seek to travel to any location in the world and seek services to fulfill their desires. The need and desire to travel are occurring, which may be driven by an internal or external factor.
2. Information search: When a traveler wants to visit any location. In the following procedure, tourists will look for or search for information that can assist them learn
more about a specific destination, hotel, or other relevant. The internet, friends, and relatives may be useful sources of information depending on individual. Customers will get an active information search as they will looking to learn about a particular product or service. Information search process able to categorize into the four groups of information source as following:

Table 2.1 Source of information

| Personal source | Family, Friend, Neighbors, Acquaintances |
| :--- | :---: |
| Commercial source | Advertising, Salesperson, Packaging, Displays |
| Public source | Media |
| Experiential source | Own experience |

3. Evaluation of Alternative: The following steps are involved in the travel evaluation process stage: First, the traveler seeks to fulfill a need or a want. Second, the traveler will be looking for product and service benefits. Finally, the traveler considers the quality of the product and service in order to meet a demand. On selecting a hotel, a traveler may consider the location, cleanliness, image, and pricing of a hotel.
4. Purchasing decision: At this stage, the traveler intends to select preferred hotel from the list of choices. The two major elements capable of interfering with purchasing intention and purchase decision. The first factor is the attitude of others, which reduces personal preference. The second factor, unanticipated situational, may occur for travelers and influence purchase intention. A traveler's decision to decline, modify, avoid, or postpone may be influenced by perceived risk.
5. Post-purchase behavior: refer to the stage that the traveler experience with product and service brought. Monitoring of post-purchase satisfaction, post-purchase action, and post-purchase product uses are needed. A traveler who is satisfied with the product and service tends to have more intention to buy that particular product again and say a positive thing about the brand.

### 2.2 Tourist demographic related to hotel selection

Demographics refers to characteristics of an individual from the population such as gender, age, marital status, education level, income level, and nationality. It plays a crucial role in measured and adequate to affecting tourist consumer behaviour for the hotel selection process as different demographic factors contribute to a different perception and decision of hotel selection according to a study by Uca, Altintas, Tuzunkan, and Toanoglou (2017). This research attempt to investigate how factors including gender, age, marital status, education level, income level, and nationality of tourists influence the hotel selection in Phuket.
2.2.1 Gender: Males and females seem to perceive and evaluate hotel attributes differently. According to a study conducted by Soulidou, Karavasilis, Vrana, Kehris, Theocharidis, and Azaria (2018), males and females perceive and assess hotel attributes differently, with price, hotel reputation, and marketing being more important to women. Related research showed that the business travelers placed the importance of hotels attributed to gender differences (McCleary, Weaver \& Lan, 1994). A different study by Uca et al. (2017) discovered that gender did not influence hotel selection. Furthermore, the research found that tourists' evaluations of hotel attributes were unaffected by their gender (Bor, Kieti, and Rotich, 2018).
2.2.2 Age: The term "age" represents the length of time an individual has been alive. Age can significantly impact personal decisions, which can vary depending on the context. According to Chan and Wong's (2006) study, tourists of different ages give distinct "value of recommendation" for hotel selection. The study by Uca et al. (2017) discovered that tourists aged 30-39 years old emphasize service for kids over other groups, while tourists aged 50-59 years old emphasize hotel location due to physical movement, and tourists aged below 19 years old emphasize on affordable price and sea-entertainment facility. Tourists of various ages seem to value hotel attributes differently during the hotel selection process.
2.2.3 Marital status: A person's marital status may have an impact on the hotel selection. Marital status describes a person's relationship, either single, married, or in a different partnership. According to the Greek study, a single tourist puts in place and location for the hotel selection procedure (Soulidou et al., 2018). A married couple seems to value service for kids for hotel selection in Istanbul (Uca et al., 2017). Bor et al. (2018) found that single and married tourists imply "value for money and hotel facilities" while choosing a hotel in Kenya.
2.2.4 Education level: People's perceptions of the same thing differed depending upon the level of education. Chu and Choi (2000) discovered a difference in hotel selection based on education level between business and leisure travelers. According to a study conducted by Chan and Wong (2006), tourists from secondary/high school prefer to acquire recommendations about hotel selection from travel agencies, whereas friends and family influence postgraduates in the hotel selection process.
2.2.5 Income level: The level of income indicated the significance of individual purchasing power. According to a study conducted by Lee et al. (2010), household income significantly influences convenience and traffic variables for hotel selection in Korea. Tourists with lower income levels prioritize affordable price when choosing a hotel in Istanbul (Uca et al., 2017). It's important to realize that tourists from various socioeconomic backgrounds have varying influences on hotel factors for hotel selection.
2.2.6 Nationality: Refer to identifying a particular person who may belong in any country. According to a study conducted in 2002 by Xie and Wall, tourists from various countries have diverse perceptions of a destination's characteristics. It may indicate that hotel preferences vary widely among visitors from different countries, cultures, religions, and philosophical backgrounds. Inconsistent with the findings of the study, mainland Chinese and foreign tourists to Hong Kong perceive hotel attributes differently (Tsai et al., 2011)

### 2.3 Channel of information/ Source of information

Travelers looking for a hotel will explore a variety of sources to gain knowledge and learn about the accommodation before making a hotel reservation selection. The term "source of information" refers to where anyone can obtain information and data about something. The source of information influences travelers' pre-and post-purchase decisions that contribute to satisfaction.
2.3.1 Hotel website: A hotel website refers to a digital source of information representing the hotel's product and service. A hotel website considers as an external source of information for the customer. The purpose of a hotel website is to provide information to customers, offer hotel brand, build the brand image, and offer a chance for direct sales (Ettinger, Grabner-Kräuter \& Terlutter, 2018).
2.3.2 Blogger and influencer: Blogger is a term to describe a person who manages a website and blog that provides valuable information to others. In comparison, an Influencer is someone whose content contributes to an online platform and has a significant impact on the buying decisions of their followers. Bloggers and influencers seem to be an efficient hotel marketing strategy as they connect with a larger audience (Huang, 2020).
2.3.3 Word of mouth: Refers to an action that transfers knowledge and experience from one person to another as a recommendation. One of the advertising marketing strategies is word of mouth (Warren, 2020). According to Gellerstedt and Arvemo (2019), word of mouth from friends and family has a significant impact on recommending the hotel.
2.3.4 Social media: With the rapid growth of innovative technologies, social media is another platform that influences traveler decision-making in hotel selection as a doubleedged sword. According to Abuhashesh, Al-Khasawneh, Al-Dmour and Masa'deh (2019) research, social media will be effective as a marketing strategy while generating negative by worse reviews. It can potentially impact the behavior and lifestyle of a younger generation significantly. Thus, according to Filieri and McLeay (2014), the social media influence of online reviews (UGC) can predict hotel booking persuasion and increase hotel competitive advantage. To a different survey, consumers seem to be more likely to use social media in the post-purchase stage rather than the pre-purchase stage (Murphy and Chen, 2014).
2.3.5 Experience: According to Chu and Choi (2000), if a traveler is satisfied with the hotel's performance, the experience with the product and service is a significant factor in post-purchase and repurchase. Moreover, finding by Chan and Wong (2006)'s found that Asian travelers place a high value on prior hotel experience when choosing a hotel in Hong Kong regardless of budget.

### 2.4 A related hotel attribute and factor for hotel selection

Accommodation selection is a significant component of tourism. Before making a hotel selection, travelers will go through stages to examine all hotel attributes and factors before deciding on the most favorited hotel. The deterministic factors and attributes that influence hotel selection vary according to individual circumstances. The study by Abuhashesh, Al-Khasawneh, and Al-Dmour, 2019 discovered that tourists perceived hotel attributes as an essential stage in hotel selection. Tourists expend effort on hotel choosing by considering hotel attributes and hotel factors, which seem dynamic and variable (Soulidou et al., 2018). Travelers' interests, perspectives, requirements, and demands may evolve throughout time due to changes in the environment and social environment (Tsai, Yeung, and Yim, 2011). Numerous studies have been conducted in the past to ascertain the factors influencing hotel selection, and the findings vary according to the study area's environment, with each component having a varying degree of importance. When COVID-19 has a significant impact, the relative importance of various factors can be stronger or weaker. Therefore, recognizing customer needs also contributes to tourist satisfaction. To increase tourist satisfaction, the hotel management team must be understood and the responsiveness to change. According to the study by (Baruca \& Civre, 2012), a successful hospitality business must understand how tourists perceive service attributes and performance compared to competitors. As previously stated, the perception of a hotel's attributes is a crucial stage in selecting a hotel for travelers.

One of the critical deterministic factors is safety and security, frequently used interchangeably. Hotel safety focuses on protecting guests and employees safe from harm and death, whereas hotel security refers to protecting guests' personal belongings and hotel property safe from theft and crimes (Enz, 2009). According to the findings of the studies conducted by Qu , Ryan, and Chu (2000) and Xue and Cox (2008), safety and security were essential requirements in selecting hotels in China for both leisure and business travelers. At the same time, Lee et al. (2010) found that safety \& security is the most critical determinant for hotel selection in Korea. Including the research that safety \& security, the value of the money, service quality, location, and room quality were significant criteria for hotel selections in Koh Lanta Yai, Thailand (Choosrichom, 2011). Tsai, Yeung, and Yim (2011) study found that leisure travelers are concerned about safety \& security, the value of money, and hotel cleanliness while traveling to

Hongkong. In a survey conducted by Sohrabi et al. (2012), the most critical considerations for Turkish visitors when booking accommodations are comfort, safety and protection, and the hotel service network due to instability. While tourists traveling with a kid ranked hotel safety and security as the essential factors in Phuket hotel selection, followed by room quality and value for money (Kowisuth, 2015). Additionally, Tuan's (2019) study discovered that safety and security are essential aspects in hotel selection in Vietnam. Previously, many studies of hotel selection have already identified safety and security as critical determinants related to environmental and personal factors. Nevertheless, COVID-19 has evolved and is now having an impact on tourism. Several recent research has discovered and supported that safety and security are critical to tourism. Chebli and Ben Said's (2020) recent study found that tourist consumption behavior can be influenced by concerns about personal safety, economic expenditure, conviction, and attitude due to COVID-19. Meanwhile, research conducted in Indonesia discovered that tourists appear to be concerned about the safety and cleanliness of their traveling in COVID-19 (Wachyuni and Kusumaningrum, 2020). Furthermore, Pappas and Glyptou (2021) discovered that health safety, price-quality, risk aspect, quality-related health, and safety are tourist decision marking attributes influencing their accommodation purchasing preference during COVID-19. As previously stated, safety and security seem to be becoming increasingly critical issues to consider while selecting a hotel amid the pandemic's pressure.

Precautions for health and sanitation have grown in importance and influenced travel demand during the outbreak (Ivanova, Ivanov, and Ivanov 2021). According to Dolnicar's (2002) research, cleanliness and hygiene are the most crucial hotel attributes for business travelers, both in expectations and dissatisfaction. While a study in New Zealand discovered that cleanliness was the most critical attribute for hotel selection, the price was rated far less important (Lockyer, 2005). Yusoff and Abdullah (2010) revealed that Middle Eastern tourists identified cleanliness, service attribute, and location as determinants of hotel selection in Malaysia that catered to common Islamic culture; it appears that tourists' familiarity with the destination influences their hotel selection. Additionally, the survey showed that one of the essential considerations in deciding on a hotel in Greece is cleanliness (Soulidou et al., 2018). Historically, cleanliness and hygiene were considered essential for countries with high standards and particular cultures. However, the COVID-19 pandemic is increasing global awareness of the importance of
cleanliness and hygiene's in all aspects of life, including travel and hotel selection. Therefore, Shin and Kang's (2020) study revealed that cleanliness influenced perceived health risks to attract hotel visitors during an outbreak. Similar findings were found in Spoerr's (2021) research, which indicated that cleanliness is a significant factor to consider when selecting a hotel in Germany. In Bulgaria, Ivanova, Ivanov, and Ivanov (2021) discovered that hygiene, disinfection, and a trustworthy health system are enablers of travel behavior and decision-making during pandemics. Awan, Shamim, and Ahn (2020) stated that cleanliness would determine the hotel industry's service redesign in Malaysia during COVID-19. The most significant predictor of future hotel selection behavior was discovered to be cleanliness control (Atadil and Lu, 2021). It proved that cleanliness and health measures, clear and frequent communication, and customer flexibility are essential determinants of travelers' reactions to the pandemic (Stansbury et al., 2021). Numerous studies have proved that cleanliness and hygiene are essential requirements for travelers and affect hotel selection during the outbreak. Moreover, the findings of a study conducted by the Bank of Thailand found that cleanliness and hygiene would impact tourist behavior. Furthermore, Thailand's tourism organizations have also demonstrated that cleanliness and hygiene are critical to new normal tourism by enforcing SHA and SHA plus standards.

Accommodation pricing is a significant factor for travelers when choosing accommodation. According to a study by Chan and Wong (2006), hotel pricing in Hong Kong is more aggressive due to the highly competitive structure of large supply, with cut-price strategies used to secure favorable room occupancy. While in high-cost-of-living countries such as the United States, the value of money and room are the two most important attributes of hotel selection, followed by cleanliness and location among the overall traveler group (Rhee and Yang, 2015). A high cost of living in the United States impacts tourists' expenditures, whereas a study showed. The study found promotional discounts, unique design features, and clean rooms indicators Phuket boutique hotel selection by Choochote (2014). Additionally, the analysis indicated that the most crucial hotel selection factors for leisure travelers in Germany are economic value, cleanliness, and security (Spoerr, 2021). Numerous studies have proved that the value of money and economic issues have become deciding factors for hotel selection, especially under the outbreak. Furthermore, according to the study findings by Siantar and Joye (2020),
price guarantees with discounts, flexibility in booking, and safety are the most significant factors to consider when choosing a hotel during a pandemic.

A hotel's tangible attributes, including hotel facilities, front desk, room features, etc., seem to contribute a higher level of guest satisfaction but are less important for hotel selection in Korea (Kim, Lee, and Han, 2019). According to the important findings of Chu and Choi's (2000) study, business and leisure tourists in Hong Kong share determining factors on hotel selection toward room and front desk, followed by security. Asian visitors prioritized hotel facilities and security, whereas western tourists prioritized cleanliness and ambiance as key determinants of hotel selection in Hong Kong. Xue \& Cox's (2008) studies have confirmed that Chinese business travelers perceive front desk service, image, security, and common facilities as most important, while western business travelers agree that hotel location is most desired when selecting the hotel. Moreover, Jones and Chen (2011) suggested that non-smoking, a swimming pool, high-speed internet, a hot tub, a fitness center, room service, and a set pricing range were the most preferred hotel attributes based on online behaviors of leisure tourists in Las Vegas. Furthermore, the survey conducted in India found that hotel public area, guest room provisions, room and garden, flower and light management are key determinants when selecting a hotel (Kumar and Singh, 2014). Several studies have found that hotel tangible attributes are an important consideration for a wide range of travelers, particularly Asians and business travelers. However, tangible attributes may be a significant aspect to consider when selecting a hotel for another group of tourists.

Employee quality seems to have a role in increasing customer satisfaction. According to Qu, Ryan, and Chu (2000), the quality of staff performance, room amenities, and value for money are important factors determining tourists' satisfaction while choosing a hotel in Hong Kong. Mainland Chinese travelers place a high value on staff attentiveness and courtesy when selecting a hotel, as proven by the study of Tsai, Yeung, and Yim (2011). Similarly, Dolnicar (2002) reported that one important element in Hong Kong hotel choosing is the friendliness of the staff. This is reinforced by research from the tourists' perspective in the hotel selection study, which indicates that the most significant hotel attribute for over six years of hotel review is the staff, which contributes to improved customer satisfaction (Jang, Liu, Kang and Yang, 2018). Staff service has been recognized as a critical component in hotel selection in
various studies aimed at enhancing customer satisfaction and loyalty. Also, hotel management must prioritize staff quality as a crucial resource.

The location of a hotel is crucially important in many geographical areas and is permanent. According to Dolnicar and Otter (2003), a study involving 21 published studies and 173 hotel features found that the three most important attributes for hotel selection are a convenient location, service quality, and reputation. Similarly, a Hong Kong study confirmed that the convenience of location and excellent hotel service is the most influential attributes for leisure tourists, even when hotel pricing is not considered (Chan and Wong, 2006). As per a study conducted by Baruca and Civre (2012), the most significant factors influencing international travelers' hotel selection on Slovenian coasts were location, recommendations from a friend or travel agency, and hotel pricing. While domestic travelers in Danang, Vietnam, emphasize hotel location, staff quality, and safety when making hotel decisions (Tuan, 2019). Numerous studies show that hotel location is an essential factor in hotel selection. However, hotel location considerations are typically related to increased accommodation prices, influencing tourists' purchasing decisions. In contrast, Lee et al. (2010) discovered that if a hotel has an excellent reputation and a loyalty program to enhance customer experience, location is an unnecessary criterion because the hotel still obtains customer segment.

Table2.2 Past research for hotel selection prior the pandemic.

| Author | Methodology | Research setting | Important factors finding |
| :---: | :---: | :---: | :---: |
| Chu \& Choi, | Quantitative | Hongkong | Service quality, Business facilities, Room |
| 2000 | (questionaries) | international airport, <br> China front desk, Food and recreation, Value, <br> and security |  |
|  <br> Chu, 2000 | Quantitative <br> (questionaries) | Hongkong <br> international airport, <br> China | Quality of staff performance, Quality of <br> room facilities, Value for money, Variety <br> and efficient services, Business related |
| Dolnicar, | Quantitative | Austria | services, Safety, and security |
| 2002 | (Interview) | Cleanliness and friendliness of staff |  |

Table 2.2 Continued

| Author | Methodology | Research setting | Important factors finding |
| :---: | :---: | :---: | :---: |
| Lockyer, 2005 | Mix method of questionaries and focus group | Hamilton, New Zealand | Cleanliness and price |
| Chan and <br> Wong, 2006 | Quantitative (questionaries) | Hongkong international airport, China | Convenient location and good hotel service |
| Xue and Cox, 2008 | Quantitative <br> (questionaries) | Business executive in China | Front desk service, Image, Security |
| Lee, Kim, Kim, and Lee, 2010 | Quantitative <br> (questionaries) | 17 hotels in Seoul, and Incheon <br> International Airport | Safety, Ease of access, Close connection to attraction |
| Jones and <br> Chen, 2011 | Analysis of online reviews | Las Vegas, United state | Non-smoking, Swimming pool, High-speed internet, Hot tub, Fitness center, Room service, price |
| Tsai, Yeung, and Yim, 2011 | Quantitative <br> (questionaries) | The Avenue of Stars and Victoria Park in Hongkong | Safety and security, Value of money, <br> Cleanliness |
| Choosrichom, $2011$ | Quantitative <br> (questionaries) | Lanta Yai island, Krabi, Thailand | Safety and security, Value of money, Staff service quality, Location, Room facility quality |
| Yusoff and Abdullah, 2010 | Quantitative <br> (questionaries) | Kuala Lumpur, <br> Malaysia | Location, Service, Cleanliness, Facilities |
| Baruca and <br> Civre, 2012 | Quantitative (questionaries) | 10 hotels on Slovenian coast | Location and price |
| Sohrabi et al., 2012 | Quantitative (questionaries) | 19 hotels in Tehran, Turkey | Promenade and comfort, Security and protection, Network services |

Table 2.2 Continued

| Author | Methodology | Research setting | Important factors finding |
| :---: | :---: | :---: | :---: |
| Kumar and <br> Singh, 2014 | Quantitative <br> (questionaries) | Five-star hotel in India | Aesthetic sense, Hotel public area and guestroom provisions, Brand and location, Value service for money, Cleanliness and other public area, Pool and shopping area, room and garden, Flower and light management, furniture |
| Choochote, $2014$ | Quantitative <br> (questionaries) | Phuket, Thailand | Promotional discount, Design, Cleanliness, <br> Facilities in the room |
| Rhee and Yang, 2015 | Analysis of online reviews | New York city, United state | Value of money and room |
| Kowisuth, $2015$ | Quantitative (questionaries) | Phuket | Hotel safety and security, Room quality, <br> Value of money |
| Soulidou et al., $2018$ | Quantitative <br> (questionaries) | Greece | Cleanliness, Price, Hotel reputation and marketing |
|  <br> Han, 2019 | Quantitative <br> (questionaries) | South Korea | Intangible - Value for money, Safety and security, Cleanliness. <br> Tangible - room feature dimensions |
| Tuan, 2019 | Quantitative <br> (questionaries) | 3-4 stars hotel in Danang, Vietnam | Location, Service personnel quality service, Safety, and security |
| Spoerr, 2021 | Quantitative <br> (questionaries) | Germany | Cleanliness, Economic value, Security |

Table 2.3 Current research for hotel selection during the pandemic.

| Author | Methodology | Research setting | Important factors finding |
| :---: | :---: | :---: | :---: |
| Ivanova, Ivanov \& | Quantitative | Bulgaria | Hygiene, Reliable health system, <br> Ivanov, 2021 <br> Overall perception of personal safety <br> (questionaries) |
| and security |  |  |  | | Chebli \& Ben Said, | Quantitative | Tunisia |
| :---: | :---: | :---: |
| 2020 | Personal safety, Economic Expenditure, |  |
| (questionaries) | Conviction attitude |  |

### 2.5 Accommodation type

Phuket reports the number of hotel rooms is approximately 1,800 hotels with 84,700 rooms in 2018 and is expected to increase about $7.8 \%$ in 2020 and 2025 (Wongsuwan, Masan and Chaisiriroj, 2020). Phuket provides a wide range of accommodation options, including hotels and resorts, private pool villas, hostels, condominiums, apartments, among others, in both registered and unregistered units. According to the findings, there are already 3,871 villas available for rent in Phuket, with another 162 units set to be built and released by 2020 (Kahapana, 2020). Phuket villas are in high demand among foreign investors and visitors to Phuket. Although, this study will be divided accommodation types into traditional and alternative accommodation.

### 2.5.1 Traditional accommodation

The majority of traditional accommodation refers to hotels and resorts that serve as the primary source of accommodation in Phuket. While Private pool villas appear to be the most preferred type of accommodation at Phuket's beach destinations, which are frequently referred to as resorts. The survey discovered that travelers examine a variety of factors while selecting traditional accommodations, including cleanliness, location, room rate, security, service quality, and the hotel's reputation (Chu and Choi, 2000). Furthermore, the majority of studies on hotel selection in the literature review focus on traditional accommodation and only a few on alternative accommodation studies.

### 2.5.2 Alternative accommodation

Alternative accommodation options include service apartments, guest houses, and commercial properties such as bed and breakfasts and homestays that could play a significant future trend in the hospitality industry (Canwell and Satherland, 2003). Although the survey discovered that four elements influence tourists' decision to stay in alternative accommodations: a homely atmosphere, value for money, a local touch, and the relationship between the guest and the host (Gunasekaran and Anandkumar, 2012).

### 2.6 Accommodation pricing

Pricing is extremely important in consumer businesses, including tourism. Hotel pricing strategies vary depending on location, size, demographic, competition, and service offering (Siteminder, 2021). When combined with other attributes, the study discovered that room pricing/rate has little significance for hotel selection, despite being the most important for hotel management (Lockyer, 2005). Before the pandemic, the Phuket hotel industry used a distinctive pricing strategy that included cost-based pricing, competition-driven pricing, customer-driven pricing, and hedonic pricing (Önder, Weismayer, and Gunter, 2019). Although the situation was changing due to the pandemic, Phuket recorded an occupancy rate drop to 8.5 percent, a 59.6 percent decrease year on year, an average daily rate (ADR) decreases of 23.9 percent year on year to $2,518 \mathrm{THB}$, and a RevPAR decrease of 90.7 percent year on year to 213 THB during H2 of 2020 (CBRE Thailand, 2021). Moreover, the survey also indicated that in H1 2021, Phuket's luxury and upscale hotel's average daily rate (ADR) dropped to 2,342 THB (Martinez, 2021). As a result of the pandemic, Phuket's hotel sector gives a special discount to domestic travelers to encourage domestic tourism and fill available space. Furthermore, A study found that promotional discounts are pulled motivations for domestic Thai tourists traveling to Phuket after the tsunami (Rittichainuwat, 2008)

### 2.7 Conceptual Framework

Figure2.2 Conceptual framework


## CHAPTER 3

## METHODOLOGY

This chapter describes the methodology of the thesis topic of "The deterministic factor of hotel selection in Phuket during COVID-19: A case study of domestic tourists". The quantitative approach is selected as a research design because this study involved descriptive statistics. The methodology is designed is to examine factors influencing hotel selection in Phuket under the COVID-19 pandemic. This chapter will explain all methodology used to achieve the purpose of this study as follows:
3.1 Population of the study
3.2 Sampling
3.2.1 Sampling size
3.2.2 Sampling method
3.3 Data collection
3.3.1 Primary data
3.3.2 Secondary data
3.4 Research instrument
3.5 Validity and reliability

### 3.5.1 Validity

3.5.2 Reliability
3.6 Data analysis method

### 3.1 Population of the study

The population of this study was a tourist who came to travel and spend the nights in Phuket during the COVID-19 pandemic. According to figures from the Ministry of Tourism and Sports, the number of tourists arriving in Phuket in 2020 was $4,003,290$, with Thai tourists accounting for $1,892,436$ people and tourists arrival abroad accounting for $2,110,854$ people during January to March 2020 before international travel lockdown.

### 3.2 Sampling

### 3.2.1 Sampling size

This research was applied a quantitative methodology. The sample size of this study calculated by using Yamane Taro, (1967) formula:

$$
\mathrm{n}=\frac{\mathrm{N}}{1+\mathrm{Ne}^{2}}
$$

Where:
$n=$ Sample size
$N=$ Population size
$e=$ Confidence interval at $5 \%$

Thus, the calculation sample size will be:

$$
\mathrm{n}=\frac{1,892,436}{1+1,892,436(0.05)^{2}}
$$

from the calculation of population at $1,892,436$ tourist's arrivals to Phuket in the year 2020 with confidence interval $5 \%$. The result showed that the sample size of this study should be 400 . Therefore, the 420 sets of questionnaires were used to prevent an error case. Pilottest of questionnaires were tested with 50 tourists.

### 3.2.2 Sampling method

To avoid bias in the data, a sample size of 400 people is required for this study, which will be distributed among three tourist locations. The three most popular tourist destinations in Phuket, namely Promthep Cape, Phuket Old Town, and Patong Beach, have been selected as the survey area. The quota sampling technique is also applied for selected samples in a particular tourist destination by using the screening question of " Are you tourist or Phuketian?".

### 3.3 Data collection

### 3.3.1 Primary data

The primary data source for this study is collected data from the questionnaire survey. The survey area to collect data is Promthep Cape, Phuket old town, and Patong Beach from May to October 2021. The questionnaires for this study were organized into three sections: tourist characteristics, tourist behaviors, and important hotel attributes for hotel selection during the COVID-19 pandemic.

### 3.3.2 Secondary data

The secondary data source for this study is collected data from the relevant theories and previous research such as journals, websites, etc., where related to this research topic.

### 3.4 Research instrument

A self-administrated questionnaire was a research instrument for the data collection method. The questionnaires were designed as closed-ended questions and developed based on a prior study about hotel selection literature review. Every hotel variable and attribute has been customized by (Chu \& Choi, 2000; Qu, Ryan, \& Chu, 2000; Dolnicar, 2002; Dolnicar \& Otter, 2003; Lockyer, 2005; Chan \& Wong, 2006; Lee, Kim, Kim \& Lee, 2010; Xue \& Cox, 2010; Jones \& Chen, 2011; Choosrichom, 2011; Tsai, Yeung \& Yim, 2011; Yusoff \& Abdullah, 2010; Sohrabi, Vanani, Tahmasebipur \& Fazli 2012; Baruca \& Civre, 2012; Rhee \& Yang, 2015; Choochote, 2014; Kumar \& Singh, 2014; Soulidou et al., 2018; Tuan, 2019; Pappas \& Glyptou, 2021; Siantar \& Joye, 2020; Spoerr, 2021; Shin \& Kang, 2020; Ivanova, Ivanov \& Ivanov, 2021; Wachyuni \& Kusumaningrum, 2020; Awan, Shamim \& Ahn, 2020; Atadil \& Lu, 2021; Stansbury et al., 2021). The questionnaires gathered data using a checklist, multiple-choice, and Likert scale response methodologies. Tourists were asked to rate the importance of various hotel attributes related to hotel selection during the COVID-19 pandemic on a scale of one (least important) to five (most important). Additionally, the characteristics and behaviors of tourists were analyzed. The questionnaires of this study consist of three main sections.

## Part I: Tourist characteristics

The first section of the questionnaire was designed to identify tourist characteristics of the respondent, which include gender, age, marital status, nationality, education level, occupation, and level of income.

## Part II: Tourist behaviors

The second section of the questionnaire was to identify the tourist behavior of the respondent. This part was included the purpose of travel, travel duration, frequency of travel to Phuket, travel plan, source of information, and channel for booked accommodation for this trip.

## Part III: Important hotel attributes of hotel selection during the pandemic

The final section measured the importance of hotel attributes for hotel selection in Phuket during the pandemic by closed-ended questions with Likert scale responses. The main hotel factor is divided into seven factors: hotel brand \& image, hotel location, the value of money, hotel safety \& security, hotel and staff service, hotel facilities, hotel cleanliness, hygiene \& health.

Table 3.1 Hotel factor with attribute

| Factor and variable | Instrument |
| :---: | :---: |
| Factor 1: Hotel image and brand | $5=$ Most |
| Hotel star rating | important |
| Brand image | 4 = Important |
| Hotel reputation | 3 = Average |
| Review by blogger and influencer | 2 = Less |
| Recommendation by friend and relative | important |
| Hotel style (ex. boutique, pool villa, model, and luxury) | 1 = Least |
| Factor 2: Hotel location | mportant |
| Close to the beach or beach access |  |
| Close to city center and tourist attraction |  |
| Close to airport |  |
| Located in a quiet and private area |  |
| Close to shopping center |  |
| Factor 3: Value of money |  |
| Special room rate and discount |  |
| Hotel joined government campaign such as we travel together and half-half etc. |  |
| Room rate with special package such as inclusive spa, tour, and food \& beverage. |  |
| Food and beverage with reasonable price |  |
| Flexible room booking with price guarantee |  |
| Factor 4: Hotel safety and security |  |
| Key card system, chain lock, and safety box available |  |
| Hotels provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler |  |
| 24 hours CCTV and security staff on floors |  |

Table 3.1 Continued

| Factor and variable | Instrument |
| :--- | :---: |
| Natural disaster evacuation plans available | $5=$ Most |
| Hotels provide bright walkways in public areas | important |
| Factor 5: Hotel and staff service | $4=$ Important |
| Staff are polite and friendly | $3=$ Average |
| Staff are helpful, courtesy, and attentive to your request | 2 = Less |
| Hotel service provided such as 24 hours room service, laundry service, bellman | important |
| service, in-house medical service, and hotel shuttle bus service | 1 = Least |
| Promptness of service of pre-arrange arrival, during check-in and check-out | important |
| Factor 6: Hotel facilities |  |
| Swimming pool available |  |
| Parking area available |  |
| Fitness center, health facilities, and spa available |  |
| Restaurant, bar, and café available |  |
| WIFI and internet free access 24 hours |  |
| Hactor 7: Hotel cleanliness and hygiene |  |
| Hotels provide SHA standard. (Amazing Thailand Safety and Health Administration) |  |
| Hotels provide physical social distancing |  |
| Hotel provides daily room clean |  |

### 3.5 Validity and Reliability

### 3.5.1 Validity develop from review of literature and past study from SAR

This study's questionnaire proposal is based on data and information from journals publications from past studies and is adapted to this research. The questionnaires were reviewed by three lecturers and one research coordinator of the faculty of hospitality and tourism to ensure validity. First round exclude advisor Moreover, the questionnaires have been passed by the institutional review board (IRB).

### 3.5.2 Reliability

Consult an adviser, lecturer, and research coordinator on the validity check and adjustment of surveys. The Pilot-test of this study was done with 50 tourists who qualified according to the target sample in Patong Beach and Promthep Cape in April 2021. Cronbach's Alpha was analyzed and should be at 0.6 above for acceptable (Hair, Anderson, Babin \& Black, 2014). The result of overall Cronbach's Alpha is 0.93 as follows:

Table3.2 Reliability Statistics

|  | N of Items | Cronbach's Alpha |
| :--- | :---: | :---: |
| Total | 35 | 0.93 |

### 3.6 Data analysis method

This study applied data analyzed as the following: Firstly, Descriptive statistics including mean, percentage, and standard deviations to analyze the tourist's characteristics, tourist's behavior, and a related hotel attribute for hotel selection. Secondly, the inferential analysis of the Chi-square test was used to test a hypothesis and examine the significant difference source of information (hotel website, TripAdvisor/pantip.com, social media, friend \& family, blogger/influencer, YouTube, call to hotel directly, previous experience, magazine/newspaper, and other source), tourist behavior (travel purpose, travel duration, first time traveler to Phuket) and a related hotel attribute and factor for hotel selection (all attributes) toward hotel selection (room rate and type of accommodation). Thirdly, the inferential analysis of one-way ANOVA and factor analysis was implemented to test a hypothesis and identify emerging hotel selection factors. Lastly, the inferential analysis of independence T-test and binary logistic regression was used to test a hypothesis and examine the significant difference between a related hotel factor for hotel selection (eight factors) toward hotel selection (room rate and type of accommodation).

Table 3.3 Class interval for rating level of importance by Likert 1932

| Mean | Level of importance |
| :---: | :---: |
| $4.21-5.00$ | Consider most important |
| $3.41-4.20$ | Consider important |
| $2.61-3.40$ | Consider average |
| $1.81-2.60$ | Consider less important |
| $1.00-1.80$ | Consider least important |

Table3.4 Classification of hotel selections
This study's hotel selection is classified into two categories: room rate and type of accommodations according Canwell and satherland, 2003; Martinez, 2021

| Hotel selection | Classification |
| :---: | :---: |
| Accommodation room rate below 2,000 baht | Not upper scales hotel |
| Accommodation room rate more than 2,001 baht | Upper scales hotel |
| Accommodation type of hotel and resort, private pool villa | Traditional accommodations |
| Accommodation type of condominium and apartment | Alternative accommodation |

## CHAPTER 4

## RESULTS

This chapter describes the result of the study topic of "The deterministic factor of hotel selection in Phuket during COVID-19: A case study of domestic tourists". This study aims to identify the source of information used by tourists, investigate tourist behavior, identify emerging factors that influence hotel selection, and investigate the deterministic factors for hotel selection during the pandemic. This study selected the quantitative approach with completed 420 questionnaires which collected data at Promthep Cape, Patong Beach, and Phuket Old Town. The data analysis used descriptive analysis, Chi-square, ANOVA (Analysis of variance), factor analysis, independence T-test, and binary logistic regression. This chapter will be divided into two sections as follow:

### 4.1 Descriptive statistics

### 4.1.1 Tourists' characteristic for hotel selection

4.1.2 Tourists' behaviors for hotel selection
4.1.3 Important hotel attribute related to hotel selection
4.2 Inferential statistics
4.2.1 Chi-square of tourist's characteristic toward hotel selection
4.2.2 Chi-square of tourist behavior toward hotel selection
4.2.3 One-way ANOVA of hotel attribute toward hotel selection and factor analysis
4.2.4 Independence T-Test and binary logistic regression toward hotel selection

### 4.1 Descriptive statistic

### 4.1.1 Tourists characteristic for hotel selection in Phuket during pandemic

Regarding table 4.1 , tourist characteristics showed that from a total of 420 respondents divided to female ( 58.3 percent), male ( 38.3 percent) and not prefer to say ( 3.3 percent). While age group 21-30 years old (49.5 percent), 31-40 years old (27.9 percent), 41-50
years old ( 10.5 percent), below 20 years old ( 5.7 percent), 51-60 years old (4.3 percent), and above 60 years old ( 2.1 percent). Most of the respondents were single ( 63.3 percent), married (23.8 percent), living with a partner (7.1 percent), divorced (3.1 percent), not prefer to say (1.9 percent), engaged ( 0.7 percent). Due to travel restrictions for overseas tourists to Phuket, the whole group was of Thai nationality. Moreover, education level included a bachelor's degree (66.4 percent), a master's degree (15.2 percent), primary or high school (11.7 percent), diploma (5.0 percent), Ph. D (1.4 percent), and other ( 0.2 percent). The majority of occupations were an employee (43.1 percent), self-employed/entrepreneur (27.9 percent), student (11.4 percent), government officer (8.8 percent), unemployed (4.8 percent), other occupation such as doctor and government-owned ( 2.1 percent) and retired (1.9 percent). However, the level of income of respondents was below 150,000 THB per year ( 27.4 percent), $150,001-300,000$ THB per year ( 25.0 percent), $300,001-500,000$ THB per year ( 23.6 percent), $500,001-750,000$ THB per year ( 9.8 percent), $750,001-1,000,000$ THB per year ( 5.0 percent), $1,000,001-2,000,000$ THB per year (7.1 percent), $2,000,001-5,000,000$ THB per year ( 1.2 percent), and more than $5,000,000$ THB per year (1 percent).

Table 4.1 Tourist's characteristic

| Variable | Description | $\mathrm{N}=420$ |  |
| :---: | :---: | :---: | :---: |
|  |  | N | Percentage |
| Gender | Male | 161 | 38.3\% |
|  | Female | 245 | 58.3\% |
|  | Not prefer to say | 14 | 3.3\% |
|  | Total | 420 | 100\% |
| Age | Below 20 years old | 24 | 5.7\% |
|  | 21-30 years old | 208 | 49.5\% |
|  | 31-40 years old | 117 | 27.9\% |
|  | 41-50 years old | 44 | 10.5\% |
|  | 51-60 years old | 18 | 4.3\% |
|  | Above 60 years old | 9 | 2.1\% |
|  | Total | 420 | 100\% |

Table 4.1 Continued

| Variable | Description | $\mathrm{N}=420$ |  |
| :---: | :---: | :---: | :---: |
|  |  | N | Percentage |
| Marital status | Single | 266 | 63.3\% |
|  | Married | 100 | 23.8\% |
|  | Divorced | 13 | 3.1\% |
|  | Engaged | 3 | 0.7\% |
|  | Living with partner | 30 | 7.1\% |
|  | Not prefer to say | 8 | 1.9\% |
|  | Total | 420 | 100\% |
| Nationality | Thai | 420 | 100\% |
| Education | Primary or high school | 49 | 11.7\% |
|  | Diploma | 21 | 5.0\% |
|  | Bachelor's degree | 279 | 66.4\% |
|  | Master's degree | 64 | 15.2\% |
|  | Ph. D | 6 | 1.4\% |
|  | Other | 1 | 0.2\% |
|  | Total | 420 | 100\% |
| Occupation | Self-employed/Entrepreneur | 117 | 27.9\% |
|  | Employee | 181 | 43.1\% |
|  | Government officer | 37 | 8.8\% |
|  | Unemployed | 20 | 4.8\% |
|  | Retired | 8 | 1.9\% |
|  | Student | 48 | 11.4\% |
|  | Other | 9 | 2.1\% |
|  | Total | 420 | 100\% |
| Level of income | Below 150,000 THB per year | 115 | 27.4\% |
|  | 150,001-300,000 THB per year | 105 | 25.0\% |
|  | 300,001-500,000 THB per year | 99 | 23.6\% |
|  | 500,001-750,000 THB per year | 41 | 9.8\% |
|  | 750,001-1,000,000 THB per year | 21 | 5.0\% |
|  | 1,000,001-2,000,000 THB per year | 30 | 7.1\% |
|  | 2,000,001-5,000,000 THB per year | 5 | 1.2\% |

Table 4.1 Continued

| Variable | Description | $\mathbf{N}=\mathbf{4 2 0}$ |  |
| :--- | :--- | :---: | :---: | :---: |
|  |  | $\mathbf{N}$ | Percentage |
| More than 5,000,001 THB per year | 4 | $1.0 \%$ |  |
|  | Total | $\mathbf{4 2 0}$ | $\mathbf{1 0 0 \%}$ |

### 4.1.2 Tourists behaviors for hotel selection in Phuket during pandemic

Regarding table 4.2 , tourist behavior showed that the majority of respondents travel during COVID-19 once a month ( 48.8 percent), other ( 21 percent), twice a month (13.8 percent), three times a month ( $9.3 \%$ ), and more than three times a month ( $7.1 \%$ ). Most of the tourists ( 80.5 percent) are first-time traveling to Phuket during COVID-19 and the non-first time (19.5 percent) while repeating tourists visiting Phuket counted as twice times ( 61 percent) and three times ( 14.6 percent) during COVID-19 as table 4.2 . The primary purpose of traveling to Phuket was vacation and relaxation ( 74.5 percent), business ( 6.9 percent), sightseeing and cultural ( 6 percent), visiting a friend and family ( 5.5 percent), meeting and conference ( 3.8 percent), the honeymoon ( 2.6 percent), and other purposes ( 0.7 percent). The travel duration of tourists to Phuket was mainly three days two nights ( 48.6 percent), four days three-night ( 22.9 percent), two days one night (17.6 percent), more than six-night (5.7 percent), and five days four-night (5.2 percent). The majority of tourists plan to Phuket less than one month before the traveling date (29.3 percent), less than one week before the traveling date ( 27.4 percent), Two to three months before the traveling date ( 21.2 percent), one to two months before traveling date ( 21 percent), and other such as no plan (1.2 percent).

Moreover, most tourists booked accommodation through an online travel agency (45 percent), hotel websites ( 24.5 percent), call the hotel directly ( 16.7 percent), social media by inbox to book accommodation (11.9 percent), travel agency (1 percent), and other (1 percent). The majority of accommodation booked was hotel and resort (80.7 percent), private pool villa (11 percent), apartment and condominium ( 5 percent), and hostel ( 3.3 percent). While most of the tourist pay for accommodation was 501-1,000 baht per night ( 30.5 percent), 1,001-1,500 baht per night ( 23.1 percent), 1,501-2,000 baht per night (14.8 percent), 2,001-3,000 baht per night (13.6
percent), more than 3,001 baht per night ( 10.7 percent), and below 500 baht per night ( 7.4 percent).

Table 4.2 Tourist's behaviors

| Variable | Description | $\mathrm{N}=420$ |  |
| :---: | :---: | :---: | :---: |
|  |  | N | Percentage |
| How often are you traveling during COVID-19? | Once a month | 205 | 48.8\% |
|  | Twice a month | 58 | 13.8\% |
|  | Three times a month | 39 | 9.3\% |
|  | More than three times a month | 30 | 7.1\% |
|  | Other | 88 | 21.0\% |
|  | Total | 420 | 100\% |
| This is your first time traveling to Phuket duringCOVID-19? | Yes | 338 | 80.5\% |
|  | No | 82 | 19.5\% |
|  | Total | 420 | 100\% |
| What is your traveling purpose for this trip? | Vacation and relaxation | 313 | 74.5\% |
|  | Business | 29 | 6.9\% |
|  | Visit a friend and family | 23 | 5.5\% |
|  | Honeymoon | 11 | 2.6\% |
|  | Meeting and conference | 16 | 3.8\% |
|  | Sightseeing and cultural | 25 | 6.0\% |
|  | Other | 3 | 0.7\% |
|  | Total | 420 | 100\% |
| How long was your trip to Phuket? | 2 days 1 night | 74 | 17.6\% |
|  | 3 days 2 nights | 204 | 48.6\% |
|  | 4 days 3 nights | 96 | 22.9\% |
|  | 5 days 4 nights | 22 | 5.2\% |
|  | More than 6 nights | 24 | 5.7\% |
|  | Total | 420 | 100\% |
| When did you start to make a traveling plan to Phuket for this trip? (Before traveling date) | Less than one week | 115 | 27.4\% |
|  | Less than one month | 123 | 29.3\% |
|  | One to two months | 88 | 21.0\% |
|  | Two to three months | 89 | 21.2\% |

Table 4.2 Continued

| Variable | Description | $\mathrm{N}=420$ |  |
| :---: | :---: | :---: | :---: |
|  |  | N | Percentage |
|  | Other | 5 | 1.2\% |
|  | Total | 420 | 100\% |
| How did you book accommodation for this trip? | Hotel website | 103 | 24.5\% |
|  | Travel agency | 4 | 1.0\% |
|  | Online travel agency | 189 | 45.0\% |
|  | Social media by inbox to book accommodation (ex. Facebook) | 50 | 11.9\% |
|  | Call to hotel directly | 70 | 16.7\% |
|  | Other | 4 | 1.0\% |
|  | Total | 420 | 100\% |
| What type of accommodation did you book for this trip? | Hotel and resort | 339 | 80.7\% |
|  | Private pool villa | 46 | 11.0\% |
|  | Hostel (bed \& breakfast) | 14 | 3.3\% |
|  | Apartment and condominium | 21 | 5.0\% |
|  | Total | 420 | 100\% |
| How much did you pay for your accommodation per night? | Price below 500 baht | 31 | 7.4\% |
|  | Price between 501-1,000 baht | 128 | 30.5\% |
|  | Price between 1,001-1,500 baht | 97 | 23.1\% |
|  | Price between 1,501-2,000 baht | 62 | 14.8\% |
|  | Price between 2,001-3,000 baht | 57 | 13.6\% |
|  | Price more than 3,001 baht | 45 | 10.7\% |
|  | Total | 420 | 100\% |

Table 4.3 Tourist's behaviors - Number of times visiting Phuket during COVID-19

|  | Number of times visiting Phuket | $\mathbf{N}=\mathbf{8 2}$ | Percentage |
| :--- | :---: | :---: | :---: |
| Second times | 50 | $61.0 \%$ |  |
| Third times | 12 | $14.6 \%$ |  |
| Fourth times | 4 | $4.9 \%$ |  |
| Five times | 10 | $12.2 \%$ |  |
| Six times | 3 | $3.7 \%$ |  |
| Seven times | 3 | $3.7 \%$ |  |
| Total | $\mathbf{8 2}$ | $\mathbf{1 0 0 \%}$ |  |

Figure 4.1 Number of times visiting Phuket during COVID-19

NUMBER OF TIMES VISITING PHUKET DURING COVID-19


Table 4.4 Tourist's behaviors - Preferred payment method

| What is your preferred payment method for booking accommodation |
| :--- | :---: | :---: |
|  |
| for this trip? |$\quad$| Responses |  |  |
| :---: | :---: | :---: |
|  | $\mathbf{N}$ | Percentage |
| Credit card | 187 | $39.4 \%$ |
| Cash | 164 | $34.5 \%$ |
| E-payment via mobile/ Bank transfer | 124 | $26.1 \%$ |
| Total |  | $\mathbf{1 0 0 . 0 \%}$ |

a. Dichotomy group tabulated at value 1 .
b. Multiple response question

Table 4.4, The majority of respondents' preferred payment method was credit (39.4 percent), cash ( 34.5 percent), and E-payment via mobile/ Bank transfer ( 26.1 percent) for booked accommodation to Phuket for this trip.

Figure 4.2 Tourist preferred payment method


Table 4.5 Tourist's behaviors - Source of information

|  | Source of information | Responses |  |
| :--- | :---: | :---: | :---: |
|  |  | Percentage |  |
| Hotel website | 167 | $19.5 \%$ |  |
| TripAdvisor or Pantip.com | 103 | $12.0 \%$ |  |
| Social media (ex. Facebook, Instagram, Tiktok) | 207 | $24.2 \%$ |  |
| Friend and family | 117 | $13.7 \%$ |  |
| Blogger or Influencer | 70 | $8.2 \%$ |  |
| YouTube | 61 | $7.1 \%$ |  |
| Call to hotel directly | 43 | $5.0 \%$ |  |
| Previous experience at Phuket | 77 | $9.0 \%$ |  |
| Magazine or Newspaper | 4 | $0.5 \%$ |  |
| Other source of information | 8 | $0.9 \%$ |  |
| Total |  | $\mathbf{1 0 0 . 0} \%$ |  |
| a. |  |  |  |

Table 4.4, Source of information for booked accommodation to Phuket shows that most of the respondent used social media (ex. Facebook, Instagram, Tiktok) (24.2 percent), hotel website (19.5 percent), friend and family (13.7 percent), TripAdvisor or Pantip.com (12 percent), Previous experience at Phuket ( 9.0 percent), YouTube ( 7.1 percent), Blogger or Influencer ( 8.2 percent), call to hotel directly ( 5.0 percent), other sources of information ( 0.9 percent), and magazine or newspaper ( 0.5 percent).

Figure 4.3 Tourist's source of information

SOURCE OF INFORMATION

4.1.3 Important hotel attribute related to hotel selection during pandemic

Table 4.6 Important hotel attribute of hotel image and brand

| Hotel image and brand | Mean | S.D. | Meaning |
| :--- | :--- | :--- | :--- |
| Hotel star rating | 4.01 | 0.85 | Important |
| Hotel image | 3.99 | 0.80 | Important |
| Hotel reputation | 4.09 | 0.83 | Important |
| Review by blogger and influencer | 3.88 | 0.97 | Important |
| Recommendation by friend and relative | 3.90 | 0.91 | Important |
| Hotel style (ex. boutique, pool villa, model, and luxury) | 3.92 | 0.89 | Important |
| Grand mean | $\mathbf{3 . 9 7}$ |  | Important |

Table 4.6 Important hotel attribute of hotel image and brand factor showed that level of the important attribute was "Hotel reputation"(Mean=4.09, S.D. $=0.83$ ), followed by "Hotel star rating"(Mean=4.01, S.D.=0.85), "Hotel image"(Mean=3.99, S.D.=0.80), "Hotel style ex. boutique, pool villa, model and luxury"(Mean=3.92, S.D.=0.89), "Recommendation by friend and relative"(Mean=3.90, S.D. $=0.91$ ), and "Review by blogger and influencer"(Mean=3.88, S.D. $=0.97$ ).

Table4.7 Important hotel attribute of hotel location

| Hotel location | Mean | S.D. | Meaning |
| :--- | :---: | :---: | :---: |
| Close to the beach or beach access | 4.24 | 0.91 | Most important |
| Close to city center and tourist attraction | 4.03 | 0.88 | Important |
| Close to airport | 3.18 | 1.17 | Average |
| Located in a quiet and private area | 4.10 | 0.95 | Important |
| Close to shopping center | 3.58 | 1.02 | Important |
| Grand mean | $\mathbf{3 . 8 3}$ |  | Important |

Table 4.7 Important hotel attribute of hotel location factor showed that level of the important attribute was "Close to the beach or beach access"(Mean=4.24, S.D. $=0.91$ ), followed by "Located in a quiet and private area"(Mean=4.10, S.D. $=0.95$ ), "Close to the city center and tourist attraction"(Mean=4.03, S.D. $=0.88$ ), "Close to the shopping center"(Mean=3.58, S.D.=1.02), and "Close to airport"(Mean=3.18, S.D.=1.17).

Table 4.8 Important hotel attribute of value of money

| Value of money | Mean | S.D. | Meaning |
| :--- | :---: | :---: | :---: |
| Special room rate and discount | 4.34 | 0.80 | Most important |
| Hotel joined government campaign such as we travel together <br> (เราเที่ยวด้วยกัน) and half-half (คนละครึ่ง) etc. | 3.81 | 1.19 | Important |
| Room rate with special package such as inclusive spa, tour, and | 3.93 | 1.03 | Important |
| food \& beverage | 4.13 | 0.92 | Important |
| Food and beverage with reasonable price | 4.14 | 0.91 | Important |
| Flexible room booking with price guarantee | $\mathbf{4 . 0 7}$ |  | Important |
| Grand mean |  |  |  |

Table 4.8 Important hotel attribute of value of money factor showed that level of the important attribute was "Special room rate and discount"(Mean=4.34, S.D.=0.80), followed by "Flexible room booking with price guarantee"(Mean=4.14, S.D. $=0.91$ ), "Food and beverage with reasonable price"(Mean=4.13, S.D. $=0.92$ ), "Room rate with a special package such as inclusive spa, tour, and food \& beverage"(Mean=3.93, S.D.=1.03), and "Hotel joined government campaign such as we travel together and half-half" (Mean=3.81, S.D.=1.19).

Table 4.9 Important hotel attribute of hotel safety and security

| Hotel safety and security | Mean | S.D. | Meaning |
| :--- | :---: | :---: | :---: |
| Key card system, chain lock, and safety box available | 4.52 | 0.78 | Most important |
| Hotels provide a fire safety system including an in-room <br> evacuation plan, fire alarm, and water sprinkler | 4.46 | 0.79 | Most important |
| 24 hours CCTV and security staff on floors | 4.50 | 0.74 | Most important |
| Natural disaster evacuation plans available | 4.29 | 0.90 | Most important |
| Hotels provide bright walkways in public areas | 4.45 | 0.74 | Most important |
| Grand mean | $\mathbf{4 . 4 4}$ |  | Most important |

Table 4.9 Important hotel attribute of hotel safety and security factor showed that level of the important attribute was "Key card system, chain lock, and safety box available"(Mean=4.52, S.D. $=0.78$ ), followed by " 24 hours CCTV and security staff on floors"(Mean=4.50, S.D. $=0.74$ ), "Hotel provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler"(Mean=4.46, S.D. $=0.79$ ), "Hotel provide bright walkways in public areas"(Mean $=4.45$, S.D. $=0.74$ ), and "Natural disaster evacuation plan available"(Mean=4.29, S.D. $=0.90$ ).

Table 4.10 Important hotel attribute of hotel and staff service

| Hotel and staff service | Mean | S.D. | Meaning |
| :--- | :---: | :---: | :---: | :---: |
| Staff are polite and friendly | 4.61 | 0.65 | Most important |
| Staff are helpful, courtesy, and attentive to your request | 4.60 | 0.66 | Most important |
| Hotel service provided such as 24 hours room service, laundry |  |  |  |
| service, bellman service, in-house medical service, and hotel <br> shuttle bus service | 4.14 | 0.92 | Important |
| Promptness of service of pre-arrange arrival, during check-in | 4.43 | 0.68 | Most important |
| and check-out | $\mathbf{4 . 4 5}$ |  | Most important |

Table 4.10 Important hotel attribute of hotel and staff service factor showed that level of the important attribute was "Staff are polite and friendly"(Mean=4.61, S.D.=0.65), "Staff are helpful, courtesy and attentive to your request"(Mean=4.60, S.D. $=0.66$ ), followed by
"Promptness of service of pre-arrange arrival, during check-in and check-out"(Mean=4.43, S.D. $=0.68$ ), and "Hotel service provided such as 24 hours room service, laundry service, bellman service, in-house medical service, and hotel shuttle bus service"(Mean=4.14, S.D.=0.92).

Table 4.11 Important hotel attribute of hotel facilities

| Hotel facilities | Mean | S.D. | Meaning |
| :--- | :---: | :---: | :---: |
| Swimming pool available | 4.21 | 0.91 | Most important |
| Parking area available | 4.55 | 0.67 | Most important |
| Fitness center, health facilities, and spa available | 3.77 | 1.07 | Important |
| Restaurant, bar, and cafe available | 4.02 | 1.03 | Important |
| WIFI and internet free access 24 hours | 4.47 | 0.83 | Most important |
| Grand mean | $\mathbf{4 . 2 0}$ |  | Important |

Table 4.11 Important hotel attribute of hotel facilities factor showed that level of the important attribute was "Parking area available"(Mean=4.55, S.D. $=0.67$ ), followed by "WIFI and internet free access 24 hours"(Mean=4.47, S.D. $=0.83$ ), "Swimming pool available"(Mean=4.21, S.D.=0.91), "Restaurant, bar, and cafe available"(Mean=4.02, S.D.=1.03), and "Fitness center, health facilities, and spa available"(Mean=3.77, S.D.=1.07).

Table 4.12 Important hotel attribute of hotel cleanliness and hygiene

| Hotel cleanliness and hygiene | Mean | S.D. | Meaning |
| :--- | :---: | :---: | :---: |
| Hotels provide SHA standard. (Amazing Thailand Safety and <br> Health Administration) | 4.37 | 0.78 | Most important |
| Hotels provide physical social distancing | 4.37 | 0.80 | Most important |
| Hotels provide mask and hand sanitizer inside the room and | 4.45 | 0.78 | Most important |
| around the hotel | 4.39 | 0.80 | Most important |
| Hotels provide contactless keycard, check-in/check-out process |  |  |  |
| and e-payment | 4.61 | 0.67 | Most important |
| Hotel provides daily room clean | 4.44 |  | Most important |
| Grand mean |  |  |  |

Table 4.12 Important hotel attribute of hotel cleanliness and hygiene factor showed that level of the important attribute was "Hotel provides daily room clean"(Mean=4.61, S.D. $=0.67$ ), followed by "Hotel provide mask and hand sanitizer inside the room and around the hotel"(Mean=4.45, S.D. $=0.78$ ), "Hotel provides contactless keycard, check-in/check-out "(Mean=4.39, S.D. $=0.80$ ), "Hotel provide SHA standard. (Amazing Thailand Safety and Health Administration)"(Mean=4.37, S.D. $=0.78$ ), and "Hotel provides physical social distancing"(Mean=4.37, S.D. $=0.80$ ).

### 4.2 Inferential statistic

### 4.2.1 Chi-square of tourist's characteristic toward hotel selection

### 4.2.1.1 Chi-square of tourist's characteristic toward accommodations room rate

Regarding table 4.13, A chi-square of independence was performed to examine the relationship between the tourist's characteristics and the accommodation room rate. The relationship between that age variable and the accommodation rate was significant; $\mathrm{X}^{2}(\mathrm{df}=25, \mathrm{~N}$ $=420)=69.221^{\mathrm{a}} \mathrm{p}=0.00$. Over 36.60 percent of those aged $21-30$ paid between 501 and 1,000 baht per night for lodging. While the relationship between that education variable and the accommodation rate was significant, $\mathrm{X}^{2}(\mathrm{df}=25, \mathrm{~N}=420)=62.999^{\mathrm{a}}, \mathrm{p}=0.00$. Over 31.90 percent of the education level at bachelor's degree level were booked at an accommodation rate of between 501 and 1,000 THB per night. Moreover, the relationship between that level of income variable and the accommodation rate was significant, $X^{2}(d f=35, N=420)=137.478^{a}, p$ $=0.00$. Over 46.67 percent of the income level of $150,000-300,000$ baht per year was booked at an accommodation rate of between 501-1,000 baht per night. However, the relationship between other tourist characteristics, including gender, marital status, occupation, and accommodation room rate, was not significant among variables.

Table 4.13 Pearson Chi-Square of tourist's characteristic toward hotel selection by room rate

| Tourists' characteristic |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below$500$ | $\begin{aligned} & 501- \\ & 1,000 \end{aligned}$ | $\begin{gathered} 1,001- \\ 1,500 \end{gathered}$ | $\begin{aligned} & 1,501- \\ & 2,000 \end{aligned}$ | $\begin{gathered} 2,001- \\ 3,000 \end{gathered}$ | more than$\mathbf{3 , 0 0 1}$ |  |
|  |  |  |  |  |  |  |  |  |
| Gender | Male | 8 | 44 | 43 | 27 | 21 | 18 | 161 |
|  |  | 4.97\% | 27.33\% | 26.71\% | 16.77\% | 13.04\% | 11.18\% | 100\% |
|  | Female | 22 | 77 | 49 | 35 | 35 | 27 | 245 |
|  |  | 8.98\% | 31.43\% | 20.00\% | 14.29\% | 14.29\% | 11.02\% | 100\% |
|  | Prefer not to | 1 | 7 | 5 | 0 | 1 | 0 | 14 |
|  | say | 7.14\% | 50.00\% | 35.71\% | 0.00\% | 7.14\% | 0.00\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $12.007^{\text {a }}$ |  | 10 |  |  |  | 0.285 |
| Below 20 yrs. |  | 8 | 10 | 2 | 2 | 0 | 2 | 24 |
|  |  | 33.33\% | 41.67\% | 8.33\% | 8.33\% | 0.00\% | 8.33\% | 100\% |
| 21-30 yrs. |  | 11 | 75 | 54 | 27 | 15 | 26 | 208 |
|  |  | 5.29\% | 36.06\% | 25.96\% | 12.98\% | 7.21\% | 12.50\% | 100\% |
| Age | 31-40 yrs. | 7 | 28 | 28 | 22 | 24 | 8 | 117 |
|  |  | 5.98\% | 23.93\% | 23.93\% | 18.80\% | 20.51\% | 6.84\% | 100\% |
|  | 41-50 yrs. | 4 | 6 | 10 | 7 | 11 | 6 | 44 |
|  |  | 9.09\% | 13.64\% | 22.73\% | 15.91\% | 25.00\% | 13.64\% | 100\% |
|  | 51-60 yrs. | 1 | 4 | 3 | 3 | 4 | 3 | 18 |
|  |  | 5.56\% | 22.22\% | 16.67\% | 16.67\% | 22.22\% | 16.67\% | 100\% |
|  | Above 60 yrs. | 0 | 5 | 0 | 1 | 3 | 0 | 9 |
|  |  | 0.00\% | 55.56\% | 0.00\% | 11.11\% | 33.33\% | 0.00\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $69.221^{\text {a }}$ |  | 25 |  | 0.000* |  |  |

Table 4.13 Continued

| Tourists' characteristic |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below$500$ | $\begin{gathered} 501- \\ 1,000 \end{gathered}$ | $\begin{gathered} 1,001- \\ 1,500 \end{gathered}$ | $\begin{aligned} & 1,501- \\ & 2,000 \end{aligned}$ | $\begin{gathered} 2,001- \\ 3,000 \end{gathered}$ | more than$\mathbf{3 , 0 0 1}$ |  |
|  |  |  |  |  |  |  |  |  |
| Marital status | Single | 21 | 82 | 62 | 37 | 34 | 30 | 266 |
|  |  | 7.89\% | 30.83\% | 23.31\% | 13.91\% | 12.78\% | 11.28\% | 100\% |
|  | Married | 6 | 29 | 20 | 18 | 17 | 10 | 100 |
|  |  | 6.00\% | 29.00\% | 20.00\% | 18.00\% | 17.00\% | 10.00\% | 100\% |
|  | Divorced | 0 | 2 | 6 | 2 | 3 | 0 | 13 |
|  |  | 0.00\% | 15.38\% | 46.15\% | 15.38\% | 23.08\% | 0.00\% | 100\% |
|  | Engaged | 0 | 3 | 0 | 0 | 0 | 0 | 3 |
|  |  | 0.00\% | 100\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100\% |
|  | Living with partner | 2 | 11 | 7 | 5 | 3 | 2 | 30 |
|  |  | 6.67\% | 36.67\% | 23.33\% | 16.67\% | 10.00\% | 6.67\% | 100\% |
|  | Prefer not to | 2 | 1 | 2 | 0 | 0 | 3 | 8 |
|  | say | 25.00\% | 12.50\% | 25.00\% | 0.00\% | 0.00\% | 37.50\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | Df |  | Asymptotic Significance |  |  |
|  |  | $29.904^{\text {a }}$ |  | 25 |  | 0.228 |  |  |
| Education | Primary or | 12 | 16 | 8 | 5 | 5 | 3 | 49 |
|  | high school | 24.49\% | 32.65\% | 16.33\% | 10.20\% | 10.20\% | 6.12\% | 100\% |
|  | Diploma | 3 | 11 | 3 | 4 | 0 | 0 | 21 |
|  |  | 14.29\% | 52.38\% | 14.29\% | 19.05\% | 0.00\% | 0.00\% | 100\% |
|  | Bachelor's degree | 14 | 89 | 69 | 40 | 38 | 29 | 279 |
|  |  | 5.02\% | 31.90\% | 24.73\% | 14.34\% | 13.62\% | 10.39\% | 100\% |
|  | Master's degree | 2 | 11 | 14 | 10 | 14 | 13 | 64 |
|  |  | 3.13\% | 17.19\% | 21.88\% | 15.63\% | 21.88\% | 20.31\% | 100\% |
|  | Ph.D. | 0 | 0 | 3 | 3 | 0 | 0 | 6 |
|  |  | 0.00\% | 0.00\% | 50.00\% | 50.00\% | 0.00\% | 0.00\% | 100\% |
|  | Other | 0 | 1 | 0 | 0 | 0 | 0 | 1 |
|  |  | 0.00\% | 100\% | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 100\% |

Table 4.13 Continued

| Tourists' characteristic |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below | 501- | 1,001- | 1,501- | 2,001- | more than |  |
|  |  | 500 | 1,000 | 1,500 | 2,000 | 3,000 | 3,001 |  |
| Total |  | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $62.999^{\text {a }}$ |  | 25 |  | 0.000* |  |  |
| Occupation | Self-employed/ | 7 | 34 | 31 | 15 | 15 | 15 | 117 |
|  | Entrepreneur | 5.98\% | 29.06\% | 26.50\% | 12.82\% | 12.82\% | 12.82\% | 100\% |
|  | Employee | 12 | 49 | 47 | 26 | 32 | 15 | 181 |
|  |  | 6.63\% | 27.07\% | 25.97\% | 14.36\% | 17.68\% | 8.29\% | 100\% |
|  | Government | 1 | 18 | 3 | 9 | 3 | 3 | 37 |
|  | officer | 2.70\% | 48.65\% | 8.11\% | 24.32\% | 8.11\% | 8.11\% | 100\% |
|  | Unemployed | 3 | 6 | 4 | 3 | 3 | 1 | 20 |
|  |  | 15.00\% | 30.00\% | 20.00\% | 15.00\% | 15.00\% | 5.00\% | 100\% |
| Retired |  | 0 | 3 | 2 | 1 | 2 | 0 | 8 |
|  |  | 0.00\% | 37.50\% | 25.00\% | 12.50\% | 25.00\% | 0.00\% | 100\% |
| Student |  | 7 | 16 | 9 | 7 | 0 | 9 | 48 |
|  |  | 14.58\% | 33.33\% | 18.75\% | 14.58\% | 0.00\% | 18.75\% | 100\% |
| Other |  | 1 | 2 | 1 | 1 | 2 | 2 | 9 |
|  |  | 11.11\% | 22.22\% | 11.11\% | 11.11\% | 22.22\% | 22.22\% | 100\% |
| Total |  | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $39.196^{\text {a }}$ |  | 30 |  | 0.121 |  |  |
| Level of income baht per year | Below | 24 | 36 | 25 | 11 | 9 | 10 | 115 |
|  | 150,000 | 20.87\% | 31.30\% | 21.74\% | 9.57\% | 7.83\% | 8.70\% | 100\% |
|  | 150,000- | 4 | 49 | 26 | 9 | 6 | 11 | 105 |
|  | 300,000 | 3.81\% | 46.67\% | 24.76\% | 8.57\% | 5.71\% | 10.48\% | 100\% |
|  | 300,001- | 0 | 30 | 28 | 23 | 9 | 9 | 99 |
|  | 500,000 | 0.00\% | 30.30\% | 28.28\% | 23.23\% | 9.09\% | 9.09\% | 100\% |

Table 4.13 Continued

| Tourists' characteristic | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | below | 501- | 1,001- | 1,501- | 2,001- | more than |  |
|  | 500 | 1,000 | 1,500 | 2,000 | 3,000 | 3,001 |  |
| 500,001- | 3 | 6 | 11 | 8 | 10 | 3 | 41 |
| 750,000 | 7.32\% | 14.63\% | 26.83\% | 19.51\% | 24.39\% | 7.32\% | 100\% |
| 750,001- | 0 | 5 | 3 | 5 | 5 | 3 | 21 |
| 1,000,000 | 0.00\% | 23.81\% | 14.29\% | 23.81\% | 23.81\% | 14.29\% | 100\% |
| 1,000,001- | 0 | 2 | 3 | 6 | 12 | 7 | 30 |
| 2,000,000 | 0.00\% | 6.67\% | 10.00\% | 20.00\% | 40.00\% | 23.33\% | 100\% |
| 2,000,001- | 0 | 0 | 1 | 0 | 3 | 1 | 5 |
| 5,000,000 | 0.00\% | 0.00\% | 20.00\% | 0.00\% | 60.00\% | 20.00\% | 100\% |
| More than | 0 | 0 | 0 | 0 | 3 | 1 | 4 |
| 5,000,001 | 0.00\% | 0.00\% | 0.00\% | 0.00\% | 75.00\% | 25.00\% | 100\% |
| Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  | 7.38\% | 30.48\% | 23.10 | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square | Value |  | df |  | Asymptotic Significance |  |  |
|  | $137.478^{\text {a }}$ |  | 35 |  | 0.000* |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.1.2 Chi-square of tourist's characteristic toward accommodations type

Regarding table 4.14, it shows that a chi-square of independence was performed to examine the relationship between the tourist's characteristics (gender, age, marital status, education, occupation, level of income) and type of accommodation (hotel and resort, pool villa, hostel, apartment, and condominium), as hotel selection had no significant relationship among variables.

Table 4.14 Pearson Chi-Square of tourist's characteristic toward hotel selection by accommodation type

| Tourists' characteristic |  | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| Gender | Male | 129 | 19 | 3 | 10 | 161 |
|  |  | 80.12\% | 11.80\% | 1.86\% | 6.21\% | 100\% |
|  | Female | 201 | 24 | 9 | 11 | 245 |
|  |  | 82.04\% | 9.80\% | 3.67\% | 4.49\% | 100\% |
|  | Prefer not to say | 9 | 3 | 2 | 0 | 14 |
|  |  | 64.29\% | 21.43\% | 14.29\% | 0.00\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $9.803^{\text {a }}$ |  | 6 | 0.133 |  |
| Below 20 yrs. |  | 19 | 2 | 1 | 2 | 24 |
|  |  | 79.17\% | 8.33\% | 4.17\% | 8.33\% | 100\% |
| 21-30 yrs. |  | 163 | 30 | 5 | 10 | 208 |
|  |  | 78.37\% | 14.42\% | 2.40\% | 4.81\% | 100\% |
| Age | $31-40 \mathrm{yrs}$. | 93 | 13 | 7 | 4 | 117 |
|  |  | 79.49\% | 11.11\% | 5.98\% | 3.42\% | 100\% |
|  | $41-50 \mathrm{yrs}$. | 38 | 1 | 0 | 5 | 44 |
|  |  | 86.36\% | 2.27\% | 0.00\% | 11.36\% | 100\% |
|  | 51-60 yrs. | 18 | 0 | 0 | 0 | 18 |
|  |  | 100\% | 0.00\% | 0.00\% | 0.00\% | 100\% |
|  | Above 60 yrs. | 8 | 0 | 1 | 0 | 9 |
|  |  | 88.89\% | 0.00\% | 11.11\% | 0.00\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $22.474^{\mathrm{a}}$ |  | 15 | 0.096 |  |

Table 4.14 Continued

| Tourists' characteristic |  | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| Single |  | 217 | 29 | 10 | 10 | 266 |
|  |  | 81.58\% | 10.90\% | 3.76\% | 3.76\% | 100\% |
| Married |  | 81 | 12 | 1 | 6 | 100 |
|  |  | 81.00\% | 12.00\% | 1.00\% | 6.00\% | 100\% |
| Divorced |  | 10 | 0 | 2 | 1 | 13 |
|  |  | 76.92\% | 0.00\% | 15.38\% | 7.69\% | 100\% |
| Marital <br> status | Engaged | 3 | 0 | 0 | 0 | 3 |
|  |  | 100\% | 0.00\% | 0.00\% | 0.00\% | 100\% |
|  | Living with | 22 | 3 | 1 | 4 | 30 |
|  | partner | 73.33\% | 10.00\% | 3.33\% | 13.33\% | 100\% |
|  | Prefer not to say | 6 | 2 | 0 | 0 | 8 |
|  |  | 75.00\% | 25.00\% | 0.00\% | 0.00\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $17.474^{\text {a }}$ |  | 15 | 0.291 |  |
| Education | Primary or high | 37 | 4 | 3 | 5 | 49 |
|  | school | $75.51 \%$ | 8.16\% | 6.12\% | 10.20\% | 100\% |
|  | Diploma | 15 | 3 | 1 | 2 | 21 |
|  |  | 71.43\% | 14.29\% | 4.76\% | 9.52\% | 100\% |
|  | Bachelor's | 221 | 35 | 9 | 14 | 279 |
|  | degree | 79.21\% | 12.54\% | 3.23\% | 5.02\% | 100\% |
|  | Master's degree | 59 | 4 | 1 | 0 | 64 |
|  |  | 92.19\% | 6.25\% | 1.56\% | 0.00\% | 100\% |
|  | Ph.D. | 6 | 0 | 0 | 0 | 6 |
|  |  | 100\% | 0.00\% | 0.00\% | 0.00\% | 100\% |
|  | Other | 1 | 0 | 0 | 0 | 1 |
|  |  | 100\% | 0.00\% | 0.00\% | 0.00\% | 100\% |

Table 4.14 Continued

| Tourists' characteristic |  | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| Total |  | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $14.280^{\text {a }}$ |  | 15 | 0.504 |  |
| Occupation | Self-employed | 92 | 16 | 3 | 6 | 117 |
|  | /Entrepreneurs | 78.63\% | 13.68\% | 2.56\% | 5.13\% | 100\% |
|  | Employee | 150 | 14 | 8 | 9 | 181 |
|  |  | 82.87\% | 7.73\% | 4.42\% | 4.97\% | 100\% |
|  | Government | 32 | 3 | 1 | 1 | 37 |
|  | officer | 86.49\% | 8.11\% | 2.70\% | 2.70\% | 100\% |
|  | Unemployed | 13 | 5 | 0 | 2 | 20 |
|  |  | 65.00\% | 25.00\% | 0.00\% | 10.00\% | 100\% |
|  | Retired | 7 | 0 | 1 | 0 | 8 |
|  |  | 87.50\% | 0.00\% | 12.50\% | 0.00\% | 100\% |
|  | Student | 38 | 6 | 1 | 3 | 48 |
|  |  | 79.17\% | 12.50\% | 2.08\% | 6.25\% | 100\% |
|  | Other | 7 | 2 | 0 | 0 | 9 |
|  |  | 77.78\% | 22.22\% | 0.00\% | 0.00\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $15.902^{\text {a }}$ |  | 18 | 0.599 |  |
| Level of income | Below 150,000 | 85 | 15 | 3 | 12 | 115 |
|  |  | 73.91\% | 13.04\% | 2.61\% | 10.43\% | 100\% |
|  | 150,000- | 85 | 13 | 5 | 2 | 105 |
| baht per | 300,000 | 80.95\% | 12.38\% | 4.76\% | 1.90\% | 100\% |
| year | 300,001- | 78 | 10 | 4 | 7 | 99 |
|  | 500,000 | 78.79\% | 10.10\% | 4.04\% | 7.07\% | 100\% |

Table 4.14 Continued

| Tourists' characteristic | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| 500,001- | 38 | 3 | 0 | 0 | 41 |
| 750,000 | 92.68\% | 7.32\% | 0.00\% | 0.00\% | 100\% |
| 750,001- | 17 | 3 | 1 | 0 | 21 |
| 1,000,000 | 80.95\% | 14.29\% | 4.76\% | 0.00\% | 100\% |
| 1,000,001- | 28 | 1 | 1 | 0 | 30 |
| 2,000,000 | 93.33\% | 3.33\% | 3.33\% | 0.00\% | 100\% |
| 2,000,001- | 4 | 1 | 0 | 0 | 5 |
| 5,000,000 | 80.00\% | 20.00\% | 0.00\% | 0.00\% | 100\% |
| More than | 4 | 0 | 0 | 0 | 4 |
| 5,000,001 | 100\% | 0.00\% | 0.00\% | 0.00\% | 100\% |
|  | 339 | 46 | 14 | 21 | 420 |
| Total | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square | Value |  | df | Asymptotic Significance |  |
|  | $23.512^{\text {a }}$ |  | 21 | 0.317 |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01,{ }^{* *}$ indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.2 Chi-square of tourist behavior toward hotel selection

Regarding to objective 1: To identify the source of information used by tourists during the pandemic.

Hypothesis 1: Source of information has a significant influence on hotel selection in Phuket during the pandemic.

### 4.2.2.1 Chi-square of source information toward accommodations room rate

Regarding table 4.15, A chi-square independence test was performed to examine the relationship between the source of information and the accommodation room rate. The relationship between that call to the hotel directly variable and the accommodation rate was significant; $X^{2}(d f=5, N=420)=10.965^{a}, p=0.05$. Over 39.53 percent of the calls to the hotel directly as the source of information were for booking accommodation rates of between 1,001 and

1,500 baht per night. Moreover, the relationship between that friend and family variable and the accommodation rate was significant; $\mathrm{X}^{2}(\mathrm{df}=5, \mathrm{~N}=420)=11.381^{\mathrm{a}}, \mathrm{p}=0.04$. Over 32.48 percent of friends and family reserved hotel rooms priced between 501 and 1,000 baht per night. However, the relationship between another source of information (accommodation website, TripAdvisor/Pantip.com, social media, blogger/influencer, YouTube, previous experience at Phuket, magazine/newspaper, and other sources) and accommodation room rate as hotel selection was not significant among variables.

Table 4.15 Pearson Chi-Square of source of information toward hotel selection by room rate

| Source information |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below | 501- | 1,001- | 1,501- | 2,001- | more than |  |
|  |  | 500 | 1,000 | 1,500 | 2,000 | 3,000 | 3,001 |  |
| Accommodation website | Yes | 14 | 46 | 33 | 30 | 23 | 21 | 167 |
|  |  | 8.38\% | 27.54\% | 19.76\% | 17.96\% | 13.77\% | 12.57\% | 100\% |
|  | No | 17 | 82 | 64 | 32 | 34 | 24 | 253 |
|  |  | 6.72\% | 32.41\% | 25.30\% | 12.65\% | 13.44\% | 9.49\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | Df |  | Asymptotic Significance |  |  |
|  |  | $5.324^{\text {a }}$ |  | 5 |  | 0.378 |  |  |
| Yes |  | 4 | 25 | 31 | 20 | 13 | 10 | 103 |
|  |  | 3.88\% | 24.27\% | 30.10\% | 19.42\% | 12.62\% | 9.71\% | 100\% |
| TripAdvisor <br> Pantip.com | No | 27 | 103 | 66 | 42 | 44 | 35 | 317 |
|  |  | 8.58\% | 32.49\% | 20.82\% | 13.25\% | 13.88\% | 11.04\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 46 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $9.105^{\text {a }}$ |  | 5 |  | 0.105 |  |  |
| Social media | Yes | 16 | 58 | 54 | 28 | 29 | 22 | 207 |
|  |  | 7.73\% | 28.02\% | 26.09\% | 13.53\% | 14.01\% | 10.63\% | 100\% |
|  | No | 15 | 70 | 43 | 34 | 28 | 23 | 213 |
|  |  | 7.04\% | 32.86\% | 20.19\% | 15.96\% | 13.15\% | 10.80\% | 100\% |

Table 4.15 Continued

| Source information |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below$500$ | $\begin{gathered} 501- \\ 1,000 \end{gathered}$ | $\begin{aligned} & 1,001- \\ & 1,500 \end{aligned}$ | $\begin{gathered} 1,501- \\ 2,000 \end{gathered}$ | $\begin{gathered} \mathbf{2 , 0 0 1 -} \\ \mathbf{3 , 0 0 0} \end{gathered}$ | more than$3,001$ |  |
|  |  |  |  |  |  |  |  |  |
|  |  | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $2.940^{\text {a }}$ |  | 5 |  | 0.709 |  |  |
| Friend and family | Yes | 15 | 38 | 20 | 13 | 16 | 15 | 117 |
|  |  | 12.8\% | 32.48\% | 17.09\% | 11.11\% | 13.68\% | 12.82\% | 100\% |
|  | No | 16 | 90 | 77 | 49 | 41 | 30 | 303 |
|  |  | 5.28\% | 29.70\% | 25.41\% | 16.17\% | 13.53\% | 9.90\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.70\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $11.381^{\text {a }}$ |  | 5 |  | 0.044** |  |  |
| Blogger or influencer | Yes | 1 | 19 | 19 | 12 | 12 | 7 | 70 |
|  |  | 1.43\% | 27.14\% | 27.14\% | 17.14\% | 17.14\% | 10.00\% | 100\% |
|  | No | 30 | 109 | 78 | 50 | 45 | 38 | 350 |
|  |  | 8.57\% | 31.14\% | 22.29\% | 14.29\% | 12.86\% | 10.86\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $6.086^{\text {a }}$ |  | 5 |  | 0.298 |  |  |
| YouTube | Yes | 3 | 21 | 14 | 11 | 7 | 5 | 61 |
|  |  | 4.92\% | 34.43\% | 22.95\% | 18.03\% | 11.48\% | 8.20\% | 100\% |
|  | No | 28 | 107 | 83 | 51 | 50 | 40 | 359 |
|  |  | 7.80\% | 29.81\% | 23.12\% | 14.21\% | 13.93\% | 11.14\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $2.123^{\text {a }}$ |  | 5 |  | 0.832 |  |  |

Table 4.15 Continued

| Source information |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below 500 | $\begin{gathered} 501- \\ 1,000 \end{gathered}$ | $\begin{aligned} & 1,001- \\ & 1,500 \end{aligned}$ | $\begin{aligned} & 1,501- \\ & 2,000 \end{aligned}$ | $\begin{gathered} \mathbf{2 , 0 0 1 -} \\ \mathbf{3 , 0 0 0} \end{gathered}$ | more than$3,001$ |  |
|  |  |  |  |  |  |  |  |  |
| Call to hotel directly | Yes | 1 | 12 | 17 | 5 | 2 | 6 | 43 |
|  |  | 2.33\% | 27.91\% | 39.53\% | 11.63\% | 4.65\% | 13.95\% | 100\% |
|  | No | 30 | 116 | 80 | 57 | 55 | 39 | 377 |
|  |  | 7.96\% | 30.77\% | 21.22\% | 15.12\% | 14.59\% | 10.34\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $10.965^{\text {a }}$ |  | 5 |  | 0.050** |  |  |
| Previous experience at Phuket | Yes | 5 | 28 | 18 | 10 | 7 | 9 | 77 |
|  |  | 6.49\% | 36.36\% | 23.38\% | 12.99\% | 9.09\% | 11.69\% | 100\% |
|  | No | 26 | 100 | 79 | 52 | 50 | 36 | 343 |
|  |  | 7.58\% | 29.15\% | 23.03\% | 15.16\% | 14.58\% | 10.50\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $2.856^{\text {a }}$ |  | 5 |  | 0.722 |  |  |
| Yes |  | 0 | 1 | 1 | 1 | 0 | 1 | 4 |
|  |  | 0.00\% | 25.00\% | 25.00\% | 25.00\% | 0.00\% | 25.00\% | 100\% |
| Magazine or <br> Newspaper | No | 31 | 127 | 96 | 61 | 57 | 44 | 416 |
|  |  | 7.45\% | 30.53\% | 23.08\% | 14.66\% | 13.70\% | 10.58\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $1.948^{\text {a }}$ |  | 5 |  | 0.856 |  |  |
| Other source | Yes | 0 | 4 | 1 | 2 | 0 | 1 | 8 |
|  |  | 0.00\% | 50.00\% | 12.50\% | 25.00\% | 0.00\% | 12.50\% | 100\% |
|  | No | 31 | 124 | 96 | 60 | 57 | 44 | 412 |
|  |  | 8.00\% | 30.00\% | 23.00\% | 15.00\% | 14.00\% | 11.00\% | 100\% |

Table 4.15 Continued

| Source information | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | below | 501- | 1,001- | 1,501- | 2,001- | more than |  |
|  | 500 | 1,000 | 1,500 | 2,000 | 3,000 | 3,001 |  |
| Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square | Value |  | df |  | Asymptotic Significance |  |  |
|  | $3.729^{\mathrm{a}}$ |  | 5 |  | 0.589 |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference
$\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.2.2 Chi-square of source information toward accommodations type

Regarding table 4.16, it shows that a chi-square of independence was performed to examine the relationship between the source of information (hotel website, TripAdvisor, Pantip.com, social media, friend and family, blogger/influencer, YouTube, call to hotel directly, previous experience at Phuket, magazine/newspaper, and other sources) and type of accommodation (hotel and resort, private pool villa, hostel, apartment, and condominium), but there was no significant relationship among variables. The result showed that the source of information has no influence on hotel selection by accommodation type during COVID-19.

Table 4.16 Pearson Chi-Square of source of information toward hotel selection by

| Tourists' characteristic |  | Type of accommodation |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium | Total |
| Accommodation website | Yes | 138 | 15 | 6 | 8 | 167 |
|  |  | 82.63\% | 8.98\% | 3.59\% | 4.79\% | 100\% |
|  | No | 201 | 31 | 8 | 13 | 253 |
|  |  | 79.45\% | 12.25\% | 3.16\% | 5.14\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5\% | 100\% |

Table 4.16 Continued

| Tourists' characteristic |  | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $1.190^{\text {a }}$ |  | 3 | 0.755 |  |
| Yes |  | 82 | 15 | 2 | 4 | 103 |
|  |  | 79.61\% | 14.56\% | 1.94\% | 3.88\% | 100\% |
| TripAdvisor or Pantip.com | No | 257 | 31 | 12 | 17 | 317 |
|  |  | 81.07\% | 9.78\% | 3.79\% | 5.36\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $2.778^{\text {a }}$ |  | 3 | 0.427 |  |
| Social media | Yes | 167 | 24 | 7 | 9 | 207 |
|  |  | 80.68\% | 11.59\% | 3.38\% | 4.35\% | 100\% |
|  | No | 172 | 22 | 7 | 12 | 213 |
|  |  | 80.75\% | 10.33\% | 3.29\% | 5.63\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | . $504^{\text {a }}$ |  | 3 | 0.918 |  |
| Friend and family | Yes | 95 | 8 | 5 | 9 | 117 |
|  |  | 81.20\% | 6.84\% | 4.27\% | 7.69\% | 100\% |
|  | No | 244 | 38 | 9 | 12 | 303 |
|  |  | 80.53\% | 12.54\% | 2.97\% | 3.96\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $5.293^{\text {a }}$ |  | 3 | 0.152 |  |
| Blogger or influencer | Yes | 56 | 10 | 2 | 2 | 70 |
|  |  | 80.00\% | 14.29\% | 2.86\% | 2.86\% | 100\% |

Table 4.16 Continued


Table 4.16 Continued


Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal

Regarding to objective 2: To investigate tourist's behavior for hotel selection in Phuket during the pandemic.

Hypothesis 2: Tourist's behavior has a significant influence on hotel selection in Phuket during the pandemic.

Hypothesis 2.1: Travel purpose has a significant influence on hotel selection in Phuket during the pandemic.

### 4.2.2.3 Chi-square of travel purpose toward accommodations room rate

Regarding table 4.17, A chi-square of independence was performed to examine the relationship between travel purpose and accommodation room rate. The relationship between the travel purpose variable and the accommodation room rate variable was significant; $\mathrm{X}^{2}$ ( $\mathrm{df}=$ $30, \mathrm{~N}=420)=63.526^{\mathrm{a}}, \mathrm{p}=0.00$. During the pandemic, the majority of travel was for vacation and relaxation purposes, with over 29.39 percent of vacation and relaxation purposes booked for accommodation at a rate of 501-1,000 baht per night. Additionally, accommodations at a rate of over 2,001 baht per night were booked by tourists who travel for vacation and relaxation purposes, and accommodations below 2,000 baht per night were booked by tourists who travel for sightseeing and cultural experiences. Moreover, tourists with business purposes seem to select accommodation rates of between 500 and 2,000 baht per night for hotel selection during COVID19.

Table 4.17 Pearson Chi-Square of travel purpose toward hotel selection by room rate

| Traveling purpose | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | below 500 | $\begin{aligned} & 501- \\ & 1,000 \end{aligned}$ | $\begin{gathered} 1,001- \\ 1,500 \end{gathered}$ | $\begin{aligned} & 1,501- \\ & 2,000 \end{aligned}$ | $\begin{gathered} \mathbf{2 , 0 0 1}- \\ \mathbf{3 , 0 0 0} \end{gathered}$ | more than $3,001$ |  |
| Vacation and | 14 | 92 | 73 | 47 | 50 | 37 | 313 |
| relaxation | 4.47\% | 29.39\% | 23.32\% | 15.02\% | 15.97\% | 11.82\% | 100\% |
| Business | 0 | 10 | 6 | 6 | 4 | 3 | 29 |
|  | 0.00\% | 34.48\% | 20.69\% | 20.69\% | 13.79\% | 10.34\% | 100\% |
| Visit a friend and | 4 | 9 | 6 | 2 | 1 | 1 | 23 |
| family | 17.39\% | 39.13\% | 26.09\% | 8.70\% | 4.35\% | 4.35\% | 100\% |
| Honeymoon | 2 | 1 | 4 | 2 | 1 | 1 | 11 |
|  | 18.18\% | 9.09\% | 36.36\% | 18.18\% | 9.09\% | 9.09\% | 100\% |
| Meeting and conference | 2 | 9 | 1 | 2 | 1 | 1 | 16 |
|  | 12.50\% | 56.25\% | 6.25\% | 12.50\% | 6.25\% | 6.25\% | 100\% |
| Sightseeing and cultural | 9 | 5 | 7 | 2 | 0 | 2 | 25 |
|  | 36.00\% | 20.00\% | 28.00\% | 8.00\% | 0.00\% | 8.00\% | 100\% |
| Other purpose | 0 | 2 | 0 | 1 | 0 | 0 | 3 |
|  | 0.00\% | 66.67\% | 0.00\% | 33.33\% | 0.00\% | 0.00\% | 100\% |

Table 4.17 Continued

| Traveling purpose | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | below 500 | $\begin{gathered} 501- \\ 1,000 \end{gathered}$ | $\begin{aligned} & 1,001- \\ & 1,500 \end{aligned}$ | $\begin{aligned} & \mathbf{1 , 5 0 1 -} \\ & 2,000 \end{aligned}$ | $\begin{aligned} & \mathbf{2 , 0 0 1}- \\ & \mathbf{3 , 0 0 0} \end{aligned}$ | more than $3,001$ |  |
| Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |  |
|  |  | $63.526^{\mathrm{a}}$ |  | 30 | 0.000* |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference
$\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.2.4 Chi-square of travel purpose toward accommodations type

Regarding table 4.18, it shows that a chi-square of independence was performed to examine the relationship between traveling purpose and type of accommodation. The relationship between the travel purpose variable and the type of accommodation variable was significant; $X^{2}(d f=18, N=420)=32.666^{a}, p=0.018$. The majority of travelers' purposes of vacation and relaxation, at 81.47 percent, are booked at hotels and resorts as types of accommodation during the pandemic.

Table 4.18 Pearson Chi-Square of travel purpose toward hotel selection by accommodation type

| Traveling purpose | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| Vacation and relaxation | 255 | 39 | 9 | 10 | 313 |
|  | 81.47\% | 12.46\% | 2.88\% | 3.19\% | 100\% |
| Business | 25 | 3 | 0 | 1 | 29 |
|  | 86.21\% | 10.34\% | 0.00\% | 3.45\% | 100\% |
| Visit a friend and family | 17 | 1 | 2 | 3 | 23 |
|  | 73.91\% | 4.35\% | 8.70\% | 13.04\% | 100\% |
| Honeymoon | 7 | 2 | 0 | 2 | 11 |
|  | 63.64\% | 18.18\% | 0.00\% | 18.18\% | 100\% |
| Meeting and conference | 15 | 0 | 0 | 1 | 16 |
|  | 93.75\% | 0.00\% | 0.00\% | 6.25\% | 100\% |

Table 4.18 Continued

| Traveling purpose | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| Sightseeing and cultural | 18 | 1 | 3 | 3 | 25 |
|  | 72.00\% | 4.00\% | 12.00\% | 12.00\% | 100\% |
| Other | 2 | 0 | 0 | 1 | 3 |
|  | 66.67\% | 0.00\% | 0.00\% | 33.33\% | 100\% |
| Total | 339 | 46 | 14 | 21 | 420 |
|  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square | Value |  | df | Asymptotic Significance |  |
|  | $32.666^{\text {a }}$ |  | 18 | 0.018** |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference
$\mathrm{p} \leq 0.05$, percentage presented in horizontal

Hypothesis 2.2: Travel duration has a significant influence on hotel selection in Phuket during the pandemic.

### 4.2.2.5 Chi-square of travel duration toward accommodations room rate

Regarding table 4.19, A chi-square of independence was performed to examine the relationship between travel duration and the rate of accommodation. The relationship between the traveling duration variable and the accommodation room rate variable was not significant; $X^{2}(d f=20, N=420)=26.040^{a}, p=0.165$.

Table 4.19 Pearson Chi-Square of travel duration toward hotel selection by room rate

| Traveling duration | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | below 500 | 501-1,000 | 1,001-1,500 | 1,501-2,000 | 2,001-3,000 | more than $3,001$ |  |
| Two days one night | 4 | 31 | 17 | 11 | 5 | 6 | 74 |
|  | 5.41\% | 41.89\% | 22.97\% | 14.86\% | 6.76\% | 8.11\% | 100\% |
| Three days two nights | 15 | 65 | 46 | 32 | 26 | 20 | 204 |
|  | 7.35\% | 31.86\% | 22.55\% | 15.69\% | 12.75\% | 9.80\% | 100\% |
| Four days three nights | 8 | 20 | 22 | 11 | 20 | 15 | 96 |
|  | 8.33\% | 20.83\% | 22.92\% | 11.46\% | 20.83\% | 15.63\% | 100\% |

Table 4.19 Continued

| Traveling duration | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | below 500 | 501-1,000 | 1,001-1,500 | 1,501-2,000 | 2,001-3,000 | more than $\mathbf{3 , 0 0 1}$ |  |
| Five days four nights | 2 | 3 | 5 | 7 | 3 | 2 | 22 |
|  | 9.09\% | 13.64\% | 22.73\% | 31.82\% | 13.64\% | 9.09\% | 100\% |
| More than six nights | 2 | 9 | 7 | 1 | 3 | 2 | 24 |
|  | 8.33\% | 37.50\% | 29.17\% | 4.17\% | 12.50\% | 8.33\% | 100\% |
| Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square | Value |  | df |  | Asymptotic Significance |  |  |
|  | $26.040^{\text {a }}$ |  | 20 |  | 0.165 |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.2.6 Chi-square of travel duration toward accommodations type

Regarding table 4.20 , A chi-square of independence was performed to examine the relationship between travel duration and the type of accommodation. The relationship between the traveling duration variable and the type of accommodation variable was not significant; $X^{2}(d f=12, N=420)=15.796^{a}, p=0.201$.

Table 4.20 Pearson Chi-Square of travel duration toward hotel selection by accommodation type

| Traveling duration | Type of accommodation |  |  |  |  |  |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotel and | Private pool | Hostel | Apartment and <br> condominium | Total |  |
|  | villa |  | 4 | 4 | 74 |  |
|  | 59 | 7 | $4.46 \%$ | $5.41 \%$ | $5.41 \%$ | $100 \%$ |
| Three days two nights | $79.73 \%$ | 170 | 24 | 5 | 5 | 204 |
|  | $83.33 \%$ | $11.76 \%$ | $2.45 \%$ | $2.45 \%$ | $100 \%$ |  |
| Four days three nights | 73 | 13 | 4 | 6 | 96 |  |
|  | $76.04 \%$ | $13.54 \%$ | $4.17 \%$ | $6.25 \%$ | $100 \%$ |  |
| Five days four nights | 16 | 2 | 1 | 3 | 22 |  |
|  | $72.73 \%$ | $9.09 \%$ | $4.55 \%$ | $13.64 \%$ | $100 \%$ |  |

Table 4.20 Continued

| Traveling duration | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| More than six nights | 21 | 0 | 0 | 3 | 24 |
|  | 87.50\% | 0\% | 0\% | 12.50\% | 100\% |
| Total | 339 | 46 | 14 | 21 | 420 |
|  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square | Value |  | df | Asymptotic Significance |  |
|  | $15.796^{\text {a }}$ |  | 12 | 0.201 |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference
$\mathrm{p} \leq 0.05$, percentage presented in horizontal

Hypothesis 2.3: First time traveler has a significant influence on hotel selection in Phuket during the pandemic.

### 4.2.2.7 Chi-square of first-time traveler toward accommodations room rate

Regarding table 4.21, its A chi-square of independence was performed to examine the relationship between first-time travelers to Phuket during the pandemic and their accommodation room rate. The relationship between the first-time traveler variable and the accommodation room rate variable was not significant. $X^{2}(d f=5, N=420)=9.152^{a}, p=0.103$.

Table 4.21 Pearson Chi-Square of first-time traveler toward hotel selection by room rate

| This is your first time to | Room rate per night |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | below | $\mathbf{5 0 1}$ | $\mathbf{1 , 0 0 1}$ | $\mathbf{1 , 5 0 1 -}$ | $\mathbf{2 , 0 0 1}$ | more than | Total |  |
|  | $\mathbf{5 0 0}$ | $\mathbf{1 , 0 0 0}$ | $\mathbf{1 , 5 0 0}$ | $\mathbf{2 , 0 0 0}$ | $\mathbf{3 , 0 0 0}$ | $\mathbf{3 , 0 0 1}$ |  |  |
| Yes | 30 | 97 | 79 | 52 | 47 | 33 | 338 |  |
|  | $8.88 \%$ | $28.70 \%$ | $23.37 \%$ | $15.38 \%$ | $13.91 \%$ | $9.76 \%$ | $100 \%$ |  |
| No | 1 | 31 | 18 | 10 | 10 | 12 | 82 |  |
|  | $1.22 \%$ | $37.80 \%$ | $21.95 \%$ | $12.20 \%$ | $12.20 \%$ | $14.63 \%$ | $100 \%$ |  |
| Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |  |
|  | $7.38 \%$ | $30.48 \%$ | $23.10 \%$ | $14.76 \%$ | $13.57 \%$ | $10.71 \%$ | $100 \%$ |  |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.2.8 Chi-square of first-time traveler toward accommodations type

Regarding table 4.22, it shows that a chi-square of independence was performed to examine the relationship between first-time travelers and the type of accommodation. The relationship between the first-time traveler variable and the type of accommodation variable was not significant; $\mathrm{X}^{2}(\mathrm{df}=3, \mathrm{~N}=420)=5.050^{\mathrm{a}}, \mathrm{p}=0.168$.

Table 4.22 Pearson Chi-Square of first-time traveler toward hotel selection by accommodation type

| This is your first time to <br> Phuket during COVID-19 | Type of accommodation |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotel and resort | Private pool villa | Hostel | Apartment \& condominium |  |
| Yes | 270 | 40 | 9 | 19 | 338 |
|  | 79.88\% | 11.83\% | 2.66\% | 5.62\% | 100\% |
| No | 69 | 6 | 5 | 2 | 82 |
|  | 84.15\% | 7.32\% | 6.10\% | 2.44\% | 100\% |
| Total | 339 | 46 | 14 | 21 | 420 |
|  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square | Value |  | df | Asymptotic Sig | icance |
|  | $5.050^{\text {a }}$ |  | 3 | 0.168 |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference
$\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.2.9 Chi-square of other tourists' behaviors toward accommodations room rate

Additionally, this study emphasizes the significance of examining additional relationships between other tourist behaviors and hotel selection. Regarding table 4.23, A chisquare of independence was performed to examine the relationship between other tourist behaviors and the accommodation room rate. The relationship between the travel frequency variable and accommodation room rate variable was significant, $X^{2}(d f=20, N=420)$ $=31.483^{\mathrm{a}}, \mathrm{p}=0.049$. The majority of travel frequency over 33.17 percent travel once a month was
booked accommodations room rate $501-1,000$ bath per night for hotel selection during the pandemic. While the relationship between the credit card as preferred payment method variable and accommodation room rate variable was significant, $\mathrm{X}^{2}(\mathrm{df}=5, \mathrm{~N}=420)=54.157^{\mathrm{a}}, \mathrm{p}=0.000$. Over 20.86 percent equally was booked accommodations room rate $501-1,000$ baht per night and 1,001-1,500 baht per night for hotel selection during the pandemic. Additionally, the relationship between the cash as preferred payment method variable and accommodation room rate variable was significant, $X^{2}(d f=5, N=420)=29.202^{a}, p=0.000$. Over 33.54 percent was booked accommodations room rate 501-1,000 baht per night for hotel selection during the pandemic. However, the relationship between other tourists' behaviors (travel plan, channel of booking, epayment as preferred payment method) and accommodation room rate as hotel selection was no significant relationship among variables.

Table 4.23 Pearson Chi-Square of other tourist behaviors toward hotel selection by room rate

| Tourist behavior |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below | 501- | 1,001- | 1,501- | 2,001- | more than |  |
|  |  | 500 | 1,000 | 1,500 | 2,000 | 3,000 | 3,001 |  |
| How often are you travelling during the pandemic | Once a month | 9 | 68 | 55 | 25 | 21 | 27 | 205 |
|  |  | 4.39\% | 33.17\% | 26.83\% | 12.20\% | 10.24\% | 13.17\% | 100\% |
| How often are you | Twice a month | 8 | 10 | 14 | 9 | 14 | 3 | 58 |
|  |  | 13.79\% | 17.24\% | 24.14\% | 15.52\% | 24.14\% | 5.17\% | 100\% |
|  | Three times a | 4 | 12 | 7 | 8 | 5 | 3 | 39 |
|  | month | 10.26\% | 30.77\% | 17.95\% | 20.51\% | 12.82\% | 7.69\% | 100\% |
| travelling during the pandemic | > Three times | 3 | 12 | 5 | 7 | 1 | 2 | 30 |
|  | a month | 10.00\% | 40.00\% | 16.67\% | 23.33\% | 3.33\% | 6.67\% | 100\% |
| Other |  | 7 | 26 | 16 | 13 | 16 | 10 | 88 |
|  |  | 7.95\% | 29.55\% | 18.18\% | 14.77\% | 18.18\% | 11.36\% | 100\% |
| Total |  | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | 31. |  |  |  |  | 0.049** |  |

Table 4.23 Continued

| Tourist behavior |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below$500$ | $\begin{aligned} & 501- \\ & 1,000 \end{aligned}$ | $\begin{gathered} 1,001- \\ 1,500 \end{gathered}$ | $\begin{aligned} & 1,501- \\ & 2,000 \end{aligned}$ | $\begin{gathered} \mathbf{2 , 0 0 1 -} \\ \mathbf{3 , 0 0 0} \end{gathered}$ | more than$3,001$ |  |
|  |  |  |  |  |  |  |  |  |
| When did you start to make a traveling plan (Before traveling date) | < one week | 10 | 40 | 34 | 10 | 6 | 15 | 115 |
|  |  | 8.70\% | 34.78\% | 29.57\% | 8.70\% | 5.22\% | 13.04\% | 100\% |
|  | < one month | 6 | 39 | 29 | 15 | 23 | 11 | 123 |
|  |  | 4.88\% | 31.71\% | 23.58\% | 12.20\% | 18.70\% | 8.94\% | 100\% |
|  | 1-2 months | 6 | 28 | 19 | 15 | 12 | 8 | 88 |
|  |  | 6.82\% | 31.82\% | 21.59\% | 17.05\% | 13.64\% | 9.09\% | 100\% |
|  | 2-3 months | 8 | 20 | 15 | 20 | 15 | 11 | 89 |
|  |  | 8.99\% | 22.47\% | 16.85\% | 22.47\% | 16.85\% | 12.36\% | 100\% |
|  | Other | 1 | 1 | 0 | 2 | 1 | 0 | 5 |
|  |  | 20.00\% | 20.00\% | 0.00\% | 40.00\% | 20.00\% | 0.00\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $30.988^{\text {a }}$ |  | 20 |  | 0.055 |  |  |
| Hotel website |  | 11 | 30 | 24 | 12 | 14 | 12 | 103 |
|  |  | 10.68\% | 29.13\% | 23.30\% | 11.65\% | 13.59\% | 11.65\% | 100\% |
| Travel agency |  | 1 | 0 | 1 | 1 | 1 | 0 | 4 |
|  |  | 25.00\% | 0.00\% | 25.00\% | 25.00\% | 25.00\% | 0.00\% | 100\% |
| How did you <br> book <br> accommodation <br> for this trip? | Online travel | 5 | 55 | 45 | 32 | 29 | 23 | 189 |
|  | agency | 2.65\% | 29.10\% | 23.81\% | 16.93\% | 15.34\% | 12.17\% | 100\% |
|  | Social media | 9 | 18 | 10 | 3 | 7 | 3 | 50 |
|  |  | 18.00\% | 36.00\% | 20.00\% | 6.00\% | 14.00\% | 6.00\% | 100\% |
|  | Call to hotel directly | 4 | 25 | 17 | 12 | 6 | 6 | 70 |
|  |  | 5.71\% | 35.71\% | 24.29\% | 17.14\% | 8.57\% | 8.57\% | 100\% |
|  | Other | 1 | 0 | 0 | 2 | 0 | 1 | 4 |
|  |  | 25.00\% | 0.00\% | 0.00\% | 50.00\% | 0.00\% | 25.00\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |

Table 4.23 Continued

| Tourist behavior |  | Room rate baht per night |  |  |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | below 500 | $\begin{gathered} 501- \\ 1,000 \end{gathered}$ | $\begin{gathered} 1,001- \\ 1,500 \end{gathered}$ | $\begin{gathered} 1,501- \\ 2,000 \end{gathered}$ | $\begin{aligned} & \mathbf{2 , 0 0 1 -} \\ & \mathbf{3 , 0 0 0} \end{aligned}$ | more than$\mathbf{3 , 0 0 1}$ |  |
|  |  |  |  |  |  |  |  |  |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $36.942^{\text {a }}$ |  | 25 |  | 0.058 |  |  |
| Credit card is preferred payment | Yes | 3 | 39 | 39 | 38 | 36 | 32 | 187 |
|  |  | 1.60\% | 20.86\% | 20.86\% | 20.32\% | 19.25\% | 17.11\% | 100\% |
|  | No | 28 | 89 | 58 | 24 | 21 | 13 | 233 |
|  |  | 12.02\% | 38.20\% | 24.89\% | 10.30\% | 9.01\% | 5.58\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $54.157^{\text {a }}$ |  | 5 |  | 0.000* |  |  |
| Cash is preferred payment method | Yes | 23 | 55 | 42 | 20 | 13 | 11 | 164 |
|  |  | 14.02\% | 33.54\% | 25.61\% | 12.20\% | 7.93\% | 6.71\% | 100\% |
|  | No | 8 | 73 | 55 | 42 | 44 | 34 | 256 |
|  |  | 3.13\% | 28.52\% | 21.48\% | 16.41\% | 17.19\% | 13.28\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $29.202^{\text {a }}$ |  | 5 |  | 0.000* |  |  |
| e-payment is preferred payment method | Yes | 6 | 45 | 34 | 12 | 15 | 12 | 124 |
|  |  | 4.84\% | 36.29\% | 27.42\% | 9.68\% | 12.10\% | 9.68\% | 100\% |
|  | No | 25 | 83 | 63 | 50 | 42 | 33 | 296 |
|  |  | 8.45\% | 28.04\% | 21.28\% | 16.89\% | 14.19\% | 11.15\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 57 | 45 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 13.57\% | 10.71\% | 100\% |
| Pearson Chi-Square |  | Value |  | df |  | Asymptotic Significance |  |  |
|  |  | $8.456{ }^{\text {a }}$ |  | 5 |  | 0.133 |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01,{ }^{* *}$ indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.2.10 Chi-square of other tourists' behaviors toward accommodations type

Regarding table 4.24 , it shows that a chi-square of independence was performed to examine the relationship between other tourist behaviors and the type of accommodation. The relationship between the channel of booking variable and type of accommodations variable was significant, $\mathrm{X}^{2}(\mathrm{df}=15, \mathrm{~N}=420)=35.610^{\mathrm{a}}, \mathrm{p}=0.002$. Over 81.48 percent of online channel booking was booked accommodations room rate below 500 bath per night for hotel selection during the pandemic. Additionally, the relationship between the cash as preferred payment
 $\mathrm{p}=0.037$. Over 75.61 percent was booked accommodations room rate below 500 bath per night for hotel selection during the pandemic. However, the relationship between other tourists' behaviors (travel frequency, travel plan, credit card and e-payment as preferred payment method) and type of accommodations as hotel selection was no significant relationship among variables.

Table 4.24 Pearson Chi-Square of other tourist behaviors toward hotel selection by accommodations type

| Tourist behavior |  | Type of accommodations |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| How often are you travelling during the pandemic | Once a month | 9 | 68 | 55 | 25 | 205 |
|  |  | 4.39\% | 33.17\% | 26.83\% | 12.20\% | 100\% |
|  | Twice a month | 8 | 10 | 14 | 9 | 58 |
|  |  | 13.79\% | 17.24\% | 24.14\% | 15.52\% | 100\% |
|  | Three times a month | 4 | 12 | 7 | 8 | 39 |
|  |  | 10.26\% | 30.77\% | 17.95\% | 20.51\% | 100\% |
|  | $<$ Three times a month | 3 | 12 | 5 | 7 | 30 |
|  |  | 10.00\% | 40.00\% | 16.67\% | 23.33\% | 100\% |
|  | Other | 7 | 26 | 16 | 13 | 88 |
|  |  | 7.95\% | 29.55\% | 18.18\% | 14.77\% | 100\% |
|  | Total | 31 | 128 | 97 | 62 | 420 |
|  |  | 7.38\% | 30.48\% | 23.10\% | 14.76\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Sign | icance |
|  |  | $10.371^{\mathrm{a}}$ |  | 12 | 0.583 |  |

Table 4.24 Continued

| Tourist behavior |  | Type of accommodations |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and | Private pool |  | Apartment and |  |
| < one week |  | 92 | 15 | 3 | 5 | 115 |
|  |  | 80.00\% | 13.04\% | 2.61\% | 4.35\% | 100.00\% |
| < one month |  | 102 | 15 | 1 | 5 | 123 |
|  |  | 82.93\% | 12.20\% | 0.81\% | 4.07\% | 100\% |
| When did you start to make a traveling plan (Before traveling date) | 1-2 months | 68 | 10 | 3 | 7 | 88 |
|  |  | 77.27\% | 11.36\% | 3.41\% | 7.95\% | 100\% |
|  | 2-3 months | 72 | 6 | 7 | 4 | 89 |
|  |  | 80.90\% | 6.74\% | 7.87\% | 4.49\% | 100\% |
|  | Other | 5 | 0 | 0 | 0 | 5 |
|  |  | 100.00\% | 0.00\% | 0.00\% | 0.00\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $13.398^{\text {a }}$ |  | 12 | 0.341 |  |
| Hotel website |  | 81 | 13 | 4 | 5 | 103 |
|  |  | 78.64\% | 12.62\% | 3.88\% | 4.85\% | 100\% |
| Travel agency |  | 4 | 0 | 0 | 0 | 4 |
|  |  | 100.00\% | 0.00\% | 0.00\% | 0.00\% | 100\% |
| How did you book accommodation for this trip? | Online travel | 154 | 21 | 6 | 8 | 189 |
|  | agency | 81.48\% | 11.11\% | 3.17\% | 4.23\% | 100\% |
|  | Social media | 39 | 6 | 1 | 4 | 50 |
|  |  | 78.00\% | 12.00\% | 2.00\% | 8.00\% | 100\% |
|  | Call to hotel | 60 | 6 | 1 | 3 | 70 |
|  | directly | 85.71\% | 8.57\% | 1.43\% | 4.29\% | 100\% |
|  | Other | 1 | 0 | 2 | 1 | 4 |
|  |  | 25.00\% | 0.00\% | 50.00\% | 25.00\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |

Table 4.24 Continued

| Tourist behavior |  | Type of accommodations |  |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Hotel and resort | Private pool villa | Hostel | Apartment and condominium |  |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $35.610^{\text {a }}$ |  | 15 | 0.002* |  |
| Credit card is preferred payment method | Yes | 155 | 20 | 8 | 4 | 187 |
|  |  | 82.89\% | 10.70\% | 4.28\% | 2.14\% | 100\% |
|  | No | 184 | 26 | 6 | 17 | 233 |
|  |  | 78.97\% | 11.16\% | 2.58\% | 7.30\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $6.638^{\text {a }}$ |  | 3 | 0.084 |  |
| Cash is preferred payment method | Yes | 124 | 21 | 5 | 14 | 164 |
|  |  | 75.61\% | 12.80\% | 3.05\% | 8.54\% | 100\% |
|  | No | 215 | 25 | 9 | 7 | 256 |
|  |  | 83.98\% | 9.77\% | 3.52\% | 2.73\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | Df | Asymptotic Significance |  |
|  |  | $8.508^{\text {a }}$ |  | 3 | 0.037** |  |
| e-payment is preferred payment method | Yes | 103 | 9 | 5 | 7 | 124 |
|  |  | 83.06\% | 7.26\% | 4.03\% | 5.65\% | 100\% |
|  | No | 236 | 37 | 9 | 14 | 296 |
|  |  | 79.73\% | 12.50\% | 3.04\% | 4.73\% | 100\% |
|  | Total | 339 | 46 | 14 | 21 | 420 |
|  |  | 80.71\% | 10.95\% | 3.33\% | 5.00\% | 100\% |
| Pearson Chi-Square |  | Value |  | df | Asymptotic Significance |  |
|  |  | $2.717^{\text {a }}$ |  | 3 | 0.437 |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01$, **indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal

### 4.2.3 One-way ANOVA of hotel attribute toward hotel selection and factor analysis

Regarding to objective 3: To identify emerging factors which influence hotel selection in Phuket during the pandemic.

Hypothesis 3: Hotel cleanliness and hygiene are emerging factors that have a significant influence on hotel selection in Phuket during the pandemic.

### 4.2.3.1 One-way ANOVA of hotel attribute toward accommodations room rate

Regarding table 4.25, A one-way ANOVA was performed to examine the relationship between emerging hotel attributes toward hotel selection of accommodations room rate. The relationship showed significant difference between emerging hotel attributes toward accommodation room rate that hotel provide SHA standard $(\mathrm{p}=0.000)$, hotel provide physical social distancing $(\mathrm{p}=0.032)$, accommodation provides daily room clean $(\mathrm{p}=0.015)$. While the relationship between another emerging hotel attributes toward hotel selection by accommodations room rate was no significant relationship among variables.

Furthermore, appendix C showed the significant difference between other hotel attribute toward accommodation room rate that hotel star rating $(\mathrm{p}=0.000)$, hotel image $(\mathrm{p}=0.000)$, hotel reputation $(\mathrm{p}=0.000)$, review by blogger and influencer $(\mathrm{p}=0.005)$, recommendation by friend and relative $(p=0.018)$, hotel style $(p=0.000)$, close to the beach or beach access $(p=0.000)$, located in a quiet and private area $(\mathrm{p}=0.050)$, special room rate and discount $(\mathrm{p}=0.032)$, staff are polite and friendly $(\mathrm{p}=0.000)$, staff are helpful, courtesy and attentive to your request $(\mathrm{p}=0.000)$, swimming pool available $(\mathrm{p}=0.000)$, parking area available ( $\mathrm{p}=0.050$ ), fitness center, health facilities, and spa available $(\mathrm{p}=0.001)$, and restaurant, bar, and cafe available $(\mathrm{p}=0.001)$.

Table 4.25 One-way ANOVA of hotel attribute toward hotel selection by room rate

| Room rate per room per night |  | $\mathbf{N}$$31$ | Mean$3.81$ | S.D.$1.078$ | $\begin{gathered} \mathbf{F} \\ \hline 4.564 \end{gathered}$ | Sig.$0.000^{*}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price below 500 baht |  |  |  |  |  |
| Hotels provide SHA standard. (Amazing Thailand Safety and Health Administration) | Price between 501-1,000 baht | 128 | 4.31 | 0.750 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.44 | 0.790 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.55 | 0.619 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.44 | 0.682 |  |  |
|  | Price more than 3,001 baht | 45 | 4.42 | 0.723 |  |  |
|  | Total | 420 | 4.37 | 0.775 |  |  |
| Hotels provide physical social distancing | Price below 500 baht | 31 | 3.90 | 1.044 | 2.476 | 0.032** |
|  | Price between 501-1,000 baht | 128 | 4.40 | 0.807 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.38 | 0.809 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.47 | 0.671 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.39 | 0.726 |  |  |
|  | Price more than 3,001 baht | 45 | 4.44 | 0.725 |  |  |
|  | Total | 420 | 4.37 | 0.797 |  |  |
| Hotel provides daily room clean | Price below 500 baht | 31 | 4.19 | 0.980 | 2.855 | 0.015** |
|  | Price between 501-1,000 baht | 128 | 4.63 | 0.651 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.64 | 0.664 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.69 | 0.616 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.67 | 0.577 |  |  |
|  | Price more than 3,001 baht | 45 | 4.56 | 0.586 |  |  |
|  | Total | 420 | 4.61 | 0.670 |  |  |
| Hotels provide mask and hand sanitizer inside the room and around the hotel | Price below 500 baht | 31 | 4.16 | 0.934 | 1.236 | 0.291 |
|  | Price between 501-1,000 baht | 128 | 4.50 | 0.763 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.53 | 0.751 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.44 | 0.781 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.46 | 0.758 |  |  |
|  | Price more than 3,001 baht | 45 | 4.38 | 0.747 |  |  |
|  | Total | 420 | 4.45 | 0.776 |  |  |

Table 4.25 Continued

| Room rate per room per night |  | N | Mean | S.D. | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotels provide | Price below 500 baht | 31 | 4.00 | 0.931 | 1.935 | 0.087 |
|  | Price between 501-1,000 baht | 128 | 4.45 | 0.751 |  |  |
| contactless keycard, check-in/check-out process and e-payment | Price between 1,001-1,500 baht | 97 | 4.41 | 0.813 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.34 | 0.767 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.49 | 0.759 |  |  |
|  | Price more than 3,001 baht | 45 | 4.38 | 0.806 |  |  |
|  | Total | 420 | 4.39 | 0.794 |  |  |
| Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference $\mathrm{p} \leq 0.05$, percentage presented in horizontal |  |  |  |  |  |  |

### 4.2.3.2 One-way ANOVA of hotel attribute toward accommodations type

Regarding table 4.26 , it shows that a one-way ANOVA was performed to examine the relationship between hotel attributes toward hotel selection of type of accommodations. The relationship showed significant difference between emerging hotel attributes toward type of accommodation that hotel provides daily room clean $(\mathrm{p}=0.008)$. While the relationship between another emerging hotel attributes toward hotel selection by type of accommodations was no significant relationship among variables.

Furthermore, appendix C showed the significant difference between other hotel attribute toward accommodation type that hotel style $(p=0.004)$, close to shopping center $(\mathrm{p}=0.007)$, and swimming pool available $(\mathrm{p}=0.001)$

Table 4.26 One-way ANOVA of hotel factor toward hotel selection by accommodation type

| Room rate per room per night |  | N | Mean | S.D. | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel provides daily room clean | Hotel and resort | 339 | 4.64 | 0.620 | 3.974 | 0.008* |
|  | Private pool villa | 46 | 4.54 | 0.808 |  |  |
|  | Hostel (bed \&breakfast) | 14 | 4.71 | 0.611 |  |  |
|  | Apartment \& condominium | 21 | 4.14 | 0.964 |  |  |
|  | Total | 420 | 4.61 | 0.670 |  |  |
| Hotels provide SHA | Hotel and resort | 339 | 4.37 | 0.768 | 1.637 | 0.180 |
| standard. (Amazing | Private pool villa | 46 | 4.20 | 0.859 |  |  |
| Thailand Safety and | Hostel (bed \&breakfast) | 14 | 4.64 | 0.842 |  |  |
| Health | Apartment and condominium | 21 | 4.52 | 0.602 |  |  |
| Administration) | Total | 420 | 4.37 | 0.775 |  |  |
|  | Hotel and resort | 339 | 4.37 | 0.793 | 0.858 | 0.463 |
| Hotels provide physical social distancing | Private pool villa | 46 | 4.28 | 0.861 |  |  |
|  | Hostel (bed \&breakfast) | 14 | 4.64 | 0.842 |  |  |
|  | Apartment and condominium | 21 | 4.48 | 0.680 |  |  |
|  | Total | 420 | 4.37 | 0.797 |  |  |
| Hotels provide mask and hand sanitizer inside the room and around the hotel | Hotel and resort | 339 | 4.46 | 0.754 | 0.219 | 0.883 |
|  | Private pool villa | 46 | 4.37 | 0.951 |  |  |
|  | Hostel (bed \&breakfast) | 14 | 4.50 | 0.650 |  |  |
|  | Apartment and condominium | 21 | 4.43 | 0.811 |  |  |
|  | Total | 420 | 4.45 | 0.776 |  |  |
| Hotels provide | Hotel and resort | 339 | 4.40 | 0.779 | 0.194 | 0.901 |
| contactless keycard, | Private pool villa | 46 | 4.33 | 0.920 |  |  |
| check-in/check-out | Hostel (bed \&breakfast) | 14 | 4.36 | 0.929 |  |  |
| process and e- | Apartment and condominium | 21 | 4.48 | 0.680 |  |  |
| payment | Total | 420 | 4.39 | 0.794 |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference
$\mathrm{p} \leq 0.05$, percentage presented in horizontal

The one-way ANOVA analysis revealed that emerging hotel attributes such as providing SHA standards, physical social distancing, and providing daily room cleaning had a
significant difference with hotel selection in Phuket during COVID-19. However, to assess the result's robustness and address the hypothesis, the study also conducted a factor analysis as detailed in the following section.

### 4.2.3.3 Factor analysis of hotel factor

Factor analysis is an ideal starting point for conducting additional multivariate analyses. Its purpose is to provide insight into the relationships between variables and the underlying structure of data, enabling the researcher to determine which variables should be expected to have an effect on the analysis (Hair, Anderson, Babin \& Black, 2014). This research employed factor analysis to examine thirty-five (35) attributes variables according to Hair, Anderson, Babin, and Black (2014) criteria.

Table 4.27 KMO and Bartlett's Test

| KMO and Bartlett's Test |  |  |
| :--- | ---: | ---: |
| Kaiser-Meyer-Olkin Measure of Sampling Adequacy. | 0.917 |  |
| Bartlett's Test of Sphericity | Approximate Chi-Square | $7,323.164$ |
|  | df | 595 |
|  | Sig. | 0.000 |

Table 4.27, The Kaiser-Meyer-Olkin Measure of Sampling Adequacy (KMO) and Bartlett's Test of Sphericity indicate the appropriateness of using an exploratory factor analysis for the set of benefit attributes. The Kaiser-Meyer-Olkin Measure of Sampling Adequacy at 0.917 suggested that the data were appropriate for factor analysis. While the Bartlett's Test of Sphericity at $7,323.16$ at significant level at 0.000 , indicating that there is correlation between variables and that this study can proceed with factor analysis. Moreover, communalities of all attributes were more than 0.5 , principal component analysis with VARIMAX rotation was utilized. Furthermore, a decision on the number of retained factors based on an Eigen value greater than 1 , a percentage of variance explained of at least $60 \%$ or higher, and a factor loading greater than or equal to 0.40 is determined to meet the minimal requirement for structure interpretation as defined in table 4.28 .

Table 4.28 Factor Analysis of hotel factor

|  | Factor <br> loading | Eigen <br> value | $\begin{gathered} \text { \% Of } \\ \text { Variance } \end{gathered}$ | Cumulative $\%$ | Cronbach <br> Alpha |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Factor 1: Hotel safety and security |  |  |  |  |  |
| 24 hours CCTV and security staff on floors | 0.823 |  |  |  |  |
| Hotels provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler | 0.797 |  |  |  |  |
| Key card system, chain lock, and safety box available | 0.775 | 11.137 | 31.821 | 31.821 | 0.89 |
| Hotels provide bright walkways in public areas | 0.735 |  |  |  |  |
| Natural disaster evacuation plans available | 0.693 |  |  |  |  |
| Factor 2: Hotel cleanliness and hygiene |  |  |  |  |  |
| Hotels provide contactless keycard, check-in/check-out process and epayment | 0.784 |  |  |  |  |
| Hotels provide physical social distancing | 0.776 |  |  |  |  |
| Hotels provide mask and hand sanitizer inside the room and around the hotel | 0.720 | 2.676 | 7.645 | 39.466 | 0.88 |
| Hotel provides daily room clean | 0.660 |  |  |  |  |
| Hotels provide SHA standard. |  |  |  |  |  |
| (Amazing Thailand Safety and Health | 0.570 |  |  |  |  |
| Administration) |  |  |  |  |  |
| Factor 3: Hotel service facilities |  |  |  |  |  |
| Fitness center, health facilities, and spa available | 0.757 |  |  |  |  |
| Restaurant, bar, and cafe available | 0.707 | 1.902 | 5.435 | 44.901 | 0.80 |
| Swimming pool available | 0.654 |  |  |  |  |
| WIFI and internet free access 24 hours | 0.642 |  |  |  |  |

Table 4.28 Continued

|  | Factor loading | Eigen value | $\% \text { Of }$ <br> Variance | Cumulative \% | Cronbach <br> Alpha |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel service provided such as 24 hours room service, laundry service, bellman service, in-house medical service, and hotel shuttle bus service | 0.454 |  |  |  |  |
| Factor 4: Value of money |  |  |  |  |  |
| Food and beverage with reasonable price | 0.671 |  |  |  |  |
| Room rate with special package such as inclusive spa, tour, and food \& beverage | 0.650 |  |  |  |  |
| Hotel joined government campaign such as we travel together and halfhalf etc. | 0.637 | 1.599 | 4.569 | 49.470 | 0.77 |
| Flexible room booking with price guarantee | 0.620 |  |  |  |  |
| Special room rate and discount | 0.615 |  |  |  |  |
| Factor 5: Staff service |  |  |  |  |  |
| Staff are polite and friendly | 0.811 |  |  |  |  |
| Staff are helpful, courtesy, and attentive to your request <br> Promptness of service of pre-arrange arrival, during check-in and check-out | 0.784 0.549 | 1.515 | 4.328 | 53.798 | 0.83 |
| Parking area available | 0.403 |  |  |  |  |
| Factor 6: Hotel image and reputation |  |  |  |  |  |
| Hotel image | 0.792 |  |  |  |  |
| Hotel reputation | 0.760 | 1.298 | 3.710 | 57.508 | 0.74 |
| Hotel star rating | $0.750$ |  |  |  |  |
| Review by blogger and influencer | 0.414 |  |  |  |  |
| Factor 7: Hotel location and feature |  |  |  |  |  |
| Hotel style (ex. boutique, pool villa, model, and luxury) | 0.642 | 1.183 | 3.381 | 60.889 | 0.67 |

Table 4.28 Continued

|  | Factor | Eigen | \% Of |  |  |
| :--- | :--- | :--- | :---: | :---: | :---: |
| loading | value | Variance | Cumulative | Cronbach |  |
| Recommendation by friend and | 0.609 |  |  | Alpha |  |
| relative | 0.512 |  |  |  |  |
| Close to the beach or beach access | 0.560 |  |  |  |  |
| Located in a quiet and private area |  |  |  |  |  |
| Factor 8: Accessibility to attraction | 0.736 |  |  |  |  |
| Close to airport | 0.725 | 1.035 | 2.956 |  |  |
| Close to city center and tourist | 0.683 |  |  |  |  |
| attraction |  |  |  |  |  |
| Close to shopping center |  |  |  |  |  |

Regarding to table 4.28 , To test the reliability and inter-consistency among attribute of factor, Cronbach's coefficient alpha was applied with alpha above 0.6 for further analysis. All eight factor of Cronbach's alpha were robust between 0.65 to 0.89 , which indicated high inter-consistency among attribute within factor. However, factor analysis is generated into eight factors with explained a total of variance at $63.845 \%$ of all variances.

Factor 1 "Hotel safety and security" consist of five attributes of "24 hours CCTV and security staff on floors", "Hotel provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler", "Key card system, chain lock, and safety box available", "Hotel provide bright walkways in public areas", and "Natural disaster evacuation plan available". Factor explained with $31.821 \%$ of variance data and eigenvalue of 11.137 . Cronbach's alpha of 0.89 greater than 0.6 and consider as acceptable.

Factor 2 "Hotel cleanliness and hygiene" consist of five attributes of "Hotel provide physical social distancing", "Hotel provide contactless keycard, check-in/check-out process and e-payment", "Hotel provide mask and hand sanitizer inside the room and around the hotel", "Hotel provides daily room clean", and "Hotel provide SHA standard (Amazing Thailand Safety and Health Administration)". Factor explained with $7.645 \%$ of variance data and eigenvalue of 2.676. Cronbach's alpha of 0.88 greater than 0.6 and consider as acceptable.

Factor 3 "Hotel service facilities" consist of five attributes of "Fitness center, health facilities, and spa available", "Restaurant, bar, and cafe available", "WIFI and internet free access 24 hours", "Swimming pool available", and "Hotel service provided such as 24 hours room service, laundry service, bellman service, in-house medical service, and hotel shuttle bus service. Factor explained with $5.435 \%$ of variance data and eigenvalue of 1.902 . Cronbach's alpha of 0.80 greater than 0.6 and consider as acceptable.

Factor 4 "Value of money" consist of five attributes of "Hotel joined government campaign such as we travel together and half-half etc.", "Special room rate and discount", "Room rate with special package such as inclusive spa, tour, and food \& beverage, "Food and beverage with reasonable price", and "Flexible room booking with price guarantee". Factor explained with $4.569 \%$ of variance data and eigenvalue of 1.599 . Cronbach's alpha of 0.77 greater than 0.6 and consider as acceptable.

Factor 5 "Staff service" consist of four attributes of "Staff are polite and friendly", "Staff are helpful, courtesy and attentive to your request", "Promptness of service of pre-arrange arrival, during check-in and check-out" and "Parking area available". Factor explained with $4.328 \%$ of variance data and eigenvalue of 1.515 . Cronbach's alpha of 0.83 greater than 0.6 and consider as acceptable.

Factor 6 "Hotel image and reputation" consist of four attributes of "Hotel image", "Hotel reputation", "Hotel star rating", and "Review by blogger and influencer". Factor explained with $3.710 \%$ of variance data and eigenvalue of 1.298 . Cronbach's alpha of 0.74 greater than 0.6 and consider as acceptable.

Factor 7 "Hotel location and feature" consist of four attributes of "Hotel style (ex. boutique, pool villa, model and luxury)", "Recommendation by friend and relative", "Close to the beach or beach access" and "Located in a quiet and private area". Factor explained with $3.381 \%$ of variance data and eigenvalue of 1.183 . Cronbach's alpha of 0.67 greater than 0.6 and consider as acceptable.

Factor 8 "Accessibility to attraction" consist of three attributes of "Close to airport", "Close to shopping center", and "Close to city center and tourist attraction". Factor explained with $2.956 \%$ of variance data and eigenvalue of 1.035 . Cronbach's alpha of 0.65 greater than 0.6 and consider as acceptable.

The result of one-way ANOVA and factor analysis revealed that emerging hotel attributes including providing SHA standards, physical social distancing, and providing daily room cleaning have an inside relationship among variables, resulting in the creation of a new factor called the hotel cleanliness and hygiene factor. In conclusion, we found that hotel cleanliness and hygiene are emerging factors that have a significant influence on hotel selection in Phuket during the pandemic.

### 4.2 4 Independence T-Test and binary logistic regression toward hotel selection

Regarding to objective 4: To investigate the deterministic factors for hotel selection during the pandemic.

Hypothesis 4: Value of money has a significant influence on hotel selection in Phuket during the pandemic.

Hypothesis 5: Hotel safety and security has a significant influence on hotel selection in Phuket during the pandemic.

### 4.2.4.1 Independence T-Test hotel factor toward accommodations room rate

Regarding table 4.29 , an independence T -test was performed to examine the relationship between hotel factors and hotel selection of accommodation room rate. The relationship showed a significant difference between hotel factors toward accommodation room rate that "hotel service facilities," "hotel image and reputation," and "hotel location and features." The result found that tourists who booked room rates of more than 2,001 baht per night (Mean $=$ 4.28) were more concerned about hotel service facilities $(\mathrm{p}=0.007)$ than tourists who booked room rates below 2,000 baht per night (Mean $=4.0$ ). Additionally, tourists who booked room rates of more than 2,001 baht per night $($ Mean $=4.26)$ were more concerned about hotel image and reputation $(p=0.000)$ than tourists who booked room rates below 2,000 baht per night (Mean $=3.9$ ). Meanwhile, tourists who booked room rates of more than 2,001 baht per night (Mean $=$ 4.29) were more concerned about hotel location and features $(\mathrm{p}=0.000)$ than tourists who booked room rates below 2,000 baht per night (Mean $=3.96$ ). However, when comparing the mean value among hotel selections by room rate, it was found that the highest mean value of tourists who booked room rates of more than 2,001 baht per night fell into "hotel cleanliness and hygiene." While tourists who book room rates below 2,000 baht per night fall into "staff service"

Table 4.29 Independence T-Test of hotel factor toward hotel selection by room rate

| How much did you pay for your accommodation per night? |  | N | Mean | S.D. | F | Sig. (2-tailes) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Safety and security | Below 2,000 baht | 318 | 4.4572 | 0.65142 | 0.184 | 0.514 |
|  | More than 2,001 baht | 102 | 4.4078 | 0.70355 |  |  |
| Hotel cleanliness and hygiene | Below 2,000 baht | 318 | 4.4296 | 0.64764 | 2.418 | 0.625 |
|  | More than 2,001 baht | 102 | 4.4647 | 0.57551 |  |  |
| Hotel service facilities* | Below 2,000 baht | 318 | 4.0692 | 0.75454 | 10.064 | 0.007* |
|  | More than 2,001 baht | 102 | 4.2882 | 0.54469 |  |  |
| Value of money | Below 2,000 baht | 318 | 4.0579 | 0.70772 | 0.341 | 0.566 |
|  | More than 2,001 baht | 102 | 4.1039 | 0.69381 |  |  |
| Staff service | Below 2,000 baht | 318 | 4.5228 | 0.56904 | 6.851 | 0.096 |
|  | More than 2,001 baht | 102 | 4.6250 | 0.43050 |  |  |
| Hotel Image and reputation* | Below 2,000 baht | 318 | 3.9009 | 0.65441 | 2.934 | 0.000* |
|  | More than 2,001 baht | 102 | 4.2696 | 0.55478 |  |  |
| Hotel location and feature* | Below 2,000 baht | 318 | 3.9607 | 0.67722 | 8.527 | 0.000* |
|  | More than 2,001 baht | 102 | 4.2941 | 0.49927 |  |  |
| Accessibility to attraction | Below 2,000 baht | 318 | 3.6247 | 0.79672 | 0.205 | 0.230 |
|  | More than 2,001 baht | 102 | 3.5163 | 0.77733 |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01,{ }^{* *}$ indicated statistically significant difference

$$
\mathrm{p} \leq 0.05
$$

### 4.2.4.2 Independence T-Test hotel factor toward accommodations type

Regarding table 4.30, an independence T -test was performed to examine the relationship between hotel factors and hotel selection of accommodation type. The relationship showed a significant difference between the hotel's factors toward accommodation, "value for money," and "staff service." The result found that tourists who booked alternative accommodation (Mean $=4.23$ ) were more concerned about the value of money $(\mathrm{p}=0.028)$ than tourists who booked traditional accommodation (Mean $=4.05$ ). Meanwhile, tourists who booked traditional accommodation $($ Mean $=4.55)$ were more concerned about staff service $(p=0.014)$
than tourists who booked alternative accommodation (Mean $=4.47$ ). However, when comparing the mean value among hotel selections by accommodation type, they found that the highest mean value of tourists who booked both traditional and alternative accommodation fell into "staff service."

Table 4.30 Independence T-Test of hotel factor toward hotel selection by accommodation type

| What type of accommodation did you book for this trip? |  | N | Mean | S.D. | F | Sig. <br> (2-tailes) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Safety and security | Traditional | 385 | 4.4431 | 0.67354 | 1.176 | 0.828 |
|  | Alternative | 35 | 4.4686 | 0.55507 |  |  |
| Hotel cleanliness and hygiene | Traditional | 385 | 4.4348 | 0.62959 | 0.027 | 0.723 |
|  | Alternative | 35 | 4.4743 | 0.64732 |  |  |
| Hotel service facilities | Traditional | 385 | 4.1164 | 0.71149 | 0.001 | 0.568 |
|  | Alternative | 35 | 4.1886 | 0.75917 |  |  |
| Value of money* | Traditional | 385 | 4.0540 | 0.71530 | 2.290 | 0.028** |
|  | Alternative | 35 | 4.2343 | 0.54338 |  |  |
| Staff service* | Traditional | 385 | 4.5539 | 0.53142 | 1.098 | 0.014* |
|  | Alternative | 35 | 4.4786 | 0.63121 |  |  |
| Hotel Image and reputation | Traditional | 385 | 3.9922 | 0.65596 | 0.305 | 0.857 |
|  | Alternative | 35 | 3.9714 | 0.59647 |  |  |
| Hotel location and feature | Traditional | 385 | 4.0468 | 0.65632 | 0.451 | 0.598 |
|  | Alternative | 35 | 3.9857 | 0.63287 |  |  |
| Accessibility to attraction | Traditional | 385 | 3.5792 | 0.78736 | 0.313 | 0.100 |
|  | Alternative | 35 | 3.8095 | 0.82954 |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference

$$
\mathrm{p} \leq 0.05
$$

### 4.2.4.3 Binary logistic regression of accommodations room rate

A binary regression was used to determine the influence of the hotel factor on the likelihood of selecting an accommodation based on the room rate. The following equation was implemented for analysis:

$$
\begin{gathered}
\text { RATE }=\beta_{0}+\beta_{1} S A F E+\beta_{2} C L E A N+\beta_{3} F A C+\beta_{4} V A L U E+\beta_{5} S T A F F \\
+\beta_{6} \text { IMAGE }+\beta_{7} L O C+\beta_{8} A E C+\beta_{9} A G E+\beta_{10} E D U
\end{gathered}
$$

Table 4.31 Explanation of key variable in equation

| Variable | Explanation | Measurement | Expected sign |
| :---: | :---: | :---: | :---: |
| RATE | Accommodations room rate | Pricing of accommodations per room per night | $\begin{gathered} 0 \text { : below } 2,000 \\ 1 \text { : more than } 2,001 \end{gathered}$ |
| SAFE | Hotel safety and security | The accommodations' safety and security services are available. |  |
| CLEAN | Hotel cleanliness and hygiene | Accommodations' cleanliness and hygiene standards |  |
| FAC | Hotel service facilities | Service available by accommodations |  |
| VALUE | Value of money | The monetary value of the expected service to be received. | Scales 1-5 |
| STAFF | Staff service | Accommodations provide staff service. |  |
| IMAGE | Hotel image and reputation | The accommodations' image and reputation |  |
| LOC | Hotel location and feature | The location of the accommodation and its own uniqueness |  |
| AEC | Accessibility to attraction | Accommodation capabilities for easy access to places to visit |  |
| AGE | Age | Respondent's age group | 0 : below 40 yrs. <br> 1: above 41 yrs. |
| EDU | Education level | Respondent's educational level | 0 : below bachelor's degree <br> 1: Bachelor's degree and above |

Regarding able 4.32, A binary logistic regression was performed to investigate the influence of hotel factor on likelihood to hotel selection by accommodations room rate. The logistic regression model was statistically significant, $\chi 2(\mathrm{df}=10, \mathrm{~N}=420)=68.978, \mathrm{p}=0.000$, suggesting that it could distinguish between tourists who select accommodations below 2,000 and above 2,001 baht per night. The model explained between $15.1 \%$ (Cox \& Snell R Square) and $22.6 \%$ (Nagelkerke R Square) of the variance in the dependent variable and correctly classified $77.6 \%$ of cases. As shown in table, hotel facilities $(B=0.348, p=0.011)$, hotel image and reputation $(B=0.638, p=0.000)$, hotel feature, recommendation, and location $(B=0.547, p=0.000)$, age $(B=1.003, p=0.001)$, and education $(B=0.859, p=0.044)$ statistically significant contribute to the model. While hotel safety and security ( $\mathrm{p}=0.066$ ), hotel cleanliness and hygiene ( $\mathrm{p}=0.656$ ), value of money ( $p=0.492$ ), Staff service ( $p=0.157$ ), and accessibility to attraction ( $p=0.078$ ) were not statistically significant contribute to the model.

The hotel service facilities odd ratio suggests that for every increase in the level of importance of hotel service facilities factor, tourists were 1.417 times more likely to select the accommodation of more than 2,001 baht per night for hotel selection during COVID-19. While the hotel image and reputation odd ratio suggest that for every increase in the level of importance of hotel image and reputation factors, tourists were 1.892 times more likely to select the accommodation of more than 2,001 baht per night for hotel selection during COVID-19. Additionally, the hotel location and features odd ratio suggests that for every increase in the level of importance of hotel location and features factor, tourists were 1.728 times more likely to select the accommodation of more than 2,001 baht per night for hotel selection during COVID-19. Moreover, the age and education level odd ratio suggest that for increasing age group and education level, tourists were 2.727 and 2.360 times respectively more likely to select the accommodation of more than 2,001 baht per night for hotel selection during COVID-19.

Furthermore, there is no statistically significant difference in the value of money and hotel safety and security on the likelihood of accommodation of more than 2,001 baht per night.

Table 4.32 Binary logistic regression toward hotel selection by room rate

| Omnibus Tests of Model Coefficients <br> Step/Block/Model |  |  | $\begin{gathered} \text { Chi-square } \\ \hline 68.978 \end{gathered}$ |  |  | $\frac{\mathbf{d f}}{10}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| Variable | B | S.E. | Wald | df | Sig. | Exp (B) | 95\% C.I.for <br> EXP(B) |  |
|  |  |  |  |  |  |  | Lower | Upper |
| Constant* | -2.302 | 0.416 | 30.683 | 1 | 0.000* | 0.100 |  |  |
| Hotel safety and security | $-0.231$ | 0.126 | 3.374 | 1 | 0.066 | 0.793 | 0.620 | 1.016 |
| Hotel cleanliness and hygiene | $-0.061$ | 0.137 | 0.198 | 1 | 0.656 | 0.941 | 0.720 | 1.230 |
| Hotel service facilities* | 0.348 | 0.137 | 6.503 | 1 | 0.011** | 1.417 | 1.084 | 1.851 |
| Value of money | -0.086 | 0.125 | 0.471 | 1 | 0.492 | 0.918 | 0.718 | 1.173 |
| Staff service | 0.186 | 0.131 | 2.005 | 1 | 0.157 | 1.205 | 0.931 | 1.559 |
| Hotel image and reputation* | 0.638 | 0.148 | 18.634 | 1 | 0.000* | 1.892 | 1.417 | 2.528 |
| Hotel location and feature* | 0.547 | 0.143 | 14.742 | 1 | 0.000* | 1.728 | 1.307 | 2.285 |
| Accessibility to attraction | -0.220 | 0.125 | 3.104 | 1 | 0.078 | 0.802 | 0.628 | 1.025 |
| Age* | 1.003 | 0.309 | 10.527 | 1 | 0.001* | 2.727 | 1.488 | 5.000 |
| Education* | 0.859 | 0.425 | 4.075 | 1 | 0.044** | 2.360 | 1.025 | 5.432 |
| Cox \& Snell R Square |  | 0.151 |  |  |  |  |  |  |
| Nagelkerke R Square |  | 0.226 |  |  |  |  |  |  |

Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference

$$
\mathrm{p} \leq 0.05
$$

### 4.2.4.4 Binary logistic regression of accommodations type

A binary regression was used to determine the influence of the hotel factor on the likelihood of selecting an accommodation based on type. The following equation was implemented for analysis:

## TYPE $=\beta_{0}+\beta_{1}$ SAFE $+\beta_{2}$ CLEAN $+\beta_{3}$ FAC $+\beta_{4}$ VALUE $+\beta_{5}$ STAFF $+\beta_{6}$ IMAGE $+\beta_{7} \mathrm{LOC}+\beta_{8} \mathrm{AEC}+\beta_{9} \mathrm{AGE}+\beta_{10} \mathrm{EDU}$

Table 4.33 Explanation of key variable in equation

| Variable | Explanation | Measurement | Expected sign |
| :---: | :---: | :---: | :---: |
| TYPE | Accommodation's type | Type of accommodations booked by tourist | 0: Traditional <br> 1: Alternative |
| SAFE | Hotel safety and security | The accommodations' safety and security services are available. |  |
| CLEAN | Hotel cleanliness and hygiene | Accommodations' cleanliness and hygiene standards |  |
| FAC | Hotel service facilities | Service available by accommodations |  |
| VALUE | Value of money | The monetary value of the expected service to be received. | Scales 1-5 |
| STAFF | Staff service | Accommodations provide staff service. |  |
| IMAGE | Hotel image and reputation | The accommodations' image and reputation |  |
| LOC | Hotel location and feature | The location of the accommodation and its own uniqueness |  |
| AEC | Accessibility to attraction | Accommodation capabilities for easy access to places to visit |  |
| AGE | Age | Respondent's age group | 0 : below 40 yrs. <br> 1: above 41 yrs. |
| EDU | Education level | Respondent's educational level | 0 : below <br> bachelor's degree <br> 1: Bachelor's <br> degree and above |

Regarding table 4.34, A binary logistic regression was performed to investigate the influence of the hotel factor on likelihood of hotel selection by accommodations type. The logistic regression model was statistically significant, $\chi 2(\mathrm{df}=10, \mathrm{~N}=420)=19.879, \mathrm{p}=0.030$, suggesting that it could distinguish between tourists who select accommodations type of
traditional and alternative. The model explained between $4.6 \%$ (Cox \& Snell R Square) and $10.6 \%$ (Nagelkerke R Square) of the variance in the dependent variable and correctly classified $91.7 \%$ of cases. As shown in table, value of money ( $B=0.526, p=0.017$ ), staff service $(B=-0.449$, $\mathrm{p}=0.008$ ), and education $(\mathrm{B}=-0.938, \mathrm{p}=0.021)$ statistically significant contribute to the model. While hotel safety and security ( $\mathrm{p}=0.770$ ), hotel cleanliness and hygiene ( $\mathrm{p}=0.429$ ), hotel service facilities ( $\mathrm{p}=0.257$ ), hotel image and reputation ( $\mathrm{p}=0.998$ ), hotel location and feature ( $\mathrm{p}=0.423$ ), accessibility to attraction $(\mathrm{p}=0.150)$, and age $(\mathrm{p}=0.579)$ were not statistically significant contribute to the model.

The value of money odd ratio suggests that for every increase in the level of importance of the value of money factor, the tourists were 1.692 times more likely to select an alternative accommodation for hotel selection during COVID-19. While the staff service odd ratio suggests that for every increase in the level of importance of staff service factor, the tourist were 0.638 times less likely to select an alternative accommodation for hotel selection during COVID19. Moreover, the education odd ratio suggests that for increasing education level, the tourist were 0.391 times less likely to select an alternative accommodation for hotel selection during COVID-19.

Furthermore, the result suggests that is significant different between value of money on likelihood to selecting an alternative as hotel selection during COVID-19. However. there is not statistically significant different on hotel safety and security on likelihood to hotel selection by accommodations type.

Table 4.34 Binary logistic regression toward hotel selection by accommodations type

| Omnibus Tests of Model Coefficients <br> Step/Block/Model |  |  | $\begin{gathered} \text { Chi-square } \\ \hline 19.879 \end{gathered}$ |  |  | $\begin{gathered} \mathbf{d f} \\ \hline 10 \end{gathered}$ | Sig. <br> 0.030 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Variable | B | S.E. |  |  | Wald | df | Sig. | $\operatorname{Exp}(\mathrm{B})$ | 95\% C.I.for <br> EXP(B) |  |
|  |  |  | Lower | Upper |  |  |  |  |
| Constant* | -1.858 | 0.361 | 26.445 | 1 | 0.000* | 0.156 |  |  |
| Hotel safety and security | 0.055 | 0.189 | 0.086 | 1 | 0.770 | 1.057 | 0.730 | 1.530 |
| Hotel cleanliness and hygiene | 0.149 | 0.188 | 0.627 | 1 | 0.429 | 1.160 | 0.803 | 1.677 |
| Hotel service facilities | 0.236 | 0.208 | 1.283 | 1 | 0.257 | 1.266 | 0.842 | 1.905 |
| Value of money* | 0.526 | 0.221 | 5.660 | 1 | 0.017** | 1.692 | 1.097 | 2.611 |
| Staff service* | -0.449 | 0.169 | 7.105 | 1 | 0.008* | 0.638 | 0.459 | 0.888 |
| Hotel image and reputation | 0.000 | 0.182 | 0.000 | 1 | 0.998 | 1.000 | 0.700 | 1.428 |
| Hotel location and feature | -0.144 | 0.179 | 0.643 | 1 | 0.423 | 0.866 | 0.610 | 1.230 |
| Accessibility to attraction | 0.288 | 0.200 | 2.069 | 1 | 0.150 | 1.334 | 0.901 | 1.976 |
| Age | -0.278 | 0.501 | 0.308 | 1 | 0.579 | 0.758 | 0.284 | 2.021 |
| Education* | -0.938 | 0.407 | 5.301 | 1 | 0.021** | 0.391 | 0.176 | 0.870 |
| Cox \& Snell R Square |  | 0.046 |  |  |  |  |  |  |
| Nagelkerke R Square |  | 0.106 |  |  |  |  |  |  |
| Remark: *indicated statistically significant difference $\mathrm{p} \leq 0.01, * *$ indicated statistically significant difference$\mathrm{p} \leq 0.05$ |  |  |  |  |  |  |  |  |

## CHAPTER 5

## CONCLUSION AND DISCUSSION

This chapter describes the overall finding of the study topic of "The deterministic factor of hotel selection in Phuket during COVID-19". This study aims to identify the source of information used by tourists, investigate tourist behavior, identify emerging factors that influence hotel selection, and investigate the deterministic factors for hotel selection during the pandemic. The hotel attributes used in this study based on previous study by (Chu \& Choi, 2000; Qu, Ryan, \& Chu, 2000; Dolnicar, 2002; Dolnicar \& Otter, 2003; Lockyer, 2005; Chan \& Wong, 2006; Lee, Kim, Kim \& Lee, 2010; Xue \& Cox, 2010; Jones \& Chen, 2011; Choosrichom, 2011; Tsai, Yeung \& Yim, 2011; Yusoff \& Abdullah, 2010; Sohrabi, Vanani, Tahmasebipur \& Fazli 2012; Baruca \& Civre, 2012; Rhee \& Yang, 2015; Choochote, 2014; Kumar \& Singh, 2014; Soulidou et al., 2018; Tuan, 2019; Pappas \& Glyptou, 2021; Siantar \& Joye, 2020; Spoerr, 2021; Shin \& Kang, 2020; Ivanova, Ivanov \& Ivanov, 2021; Wachyuni \& Kusumaningrum, 2020; Awan, Shamim \& Ahn, 2020; Atadil \& Lu, 2021; Stansbury et al., 2021). This chapter will be divided into sections as follow:
5.1 Conclusion and discussion of the study
5.1.1 Conclusion of tourist's characteristic and behaviors
5.1.2 Conclusion and discussion of objective 1
5.1.3 Conclusion and discussion of objective 2
5.1.4 Conclusion and discussion of objective 3
5.1.5 Conclusion and discussion of objective 4
5.2 Recommendations of the study
5.3 Limitation and suggestions for further study

### 5.1 Conclusion

### 5.1.1 Conclusion of tourist's characteristics

Regarding the finding, the tourist characteristics of this study show that participants are primarily female at 58.3 percent, with the majority of the age group between 21 to 30 years old at 49.5 percent, and their marital status is single at 63.3 percent. Due to travel
restrictions, all participants are of Thai nationality; bachelor's degrees are the most common educational level at 66.4 percent. The majority of them work as employees ( 43.1 percent) and earn less than 150,000 baht per year. Moreover, the tourists' behaviors indicated that most tourists traveled once a month, at 48.8 percent, with their first time traveling during COVID-19 at 80.5 percent. The majority ( 74.5 percent) travel for vacation and relaxation, with a travel duration of three days and two nights ( 48.6 percent). Almost all travelers planned their trip less than one month before their departure date, with 29.3 percent using an online travel agency at 45 percent, primarily sourced from social media (ex. Facebook, Instagram, Tiktok) at 24.2 and credit card payment at 39 percent.

Furthermore, table 5.1 Pearson Chi-square test was implemented to investigate the relationship between tourist characteristics and hotel selection. The study found that age, education, and level of income were correlated with hotel selection by the room rate. At the same time, tourist characteristics are unrelated to hotel selection by accommodation type of the study.

Table 5.1 Conclusion of tourist's characteristics for hotel selection during the pandemic

| Tourist characteristics | Hotel selection |  |
| :---: | :---: | :---: |
|  | Accommodation room rate | Accommodation type |
| - Gender | X | X |
| - Age | $\sqrt{ }$ | X |
| - Marital status | X | X |
| - Education | $\sqrt{ }$ | X |
| - Occupation | X | X |
| - Level of income | $\sqrt{ }$ | X |

$\sqrt{\text { Statistically significant } 0.05, \mathrm{X} \text { not statistically significant } 0.05}$

### 5.1.2 Conclusion and discussion of objective 1

Regarding objective 1 and finding, to identify the source of information used by tourists during the pandemic. Table 5.2, Pearson Chi-square test was implemented to investigate the relationship between the source of information and hotel selection. The study found that friends and family and hotel calls directly correlated with hotel selection by the accommodation
room rate. At the same time, sources of information are unrelated to hotel selection by accommodation type of the study. The findings of this study corroborate those of Toh, DeKay, and Raven (2011), who found that direct contact with hotels continues to play a significant role in providing hotel information and booking in Seattle, Washington, as personal contact by phone appears to offer a chance to negotiate a lower rate than that found online. While Chan and Wong (2006) discovered that FIT travelers who spend more on hotels are more likely to have their hotel selection influenced by friends and family. The study by Hsu, Kang, and Lam (2006) indicated that Chinese tourists seem to comply with the opinion of friends and family when making purchasing decisions. Additionally, a study conducted by (Baruca \& Civre, 2022) discovered that friend and family recommendations are a significant factor in a consumer's hotel selection decision on the Slovenian coast due to accommodation pricing. The study is further supported by Chaithanee (2013), who found that friends and family are one of the most important sources of information for both international and domestic tourists when it comes to the hotel selection in Phuket.

Furthermore, this study's findings indicate that tourists who choose hotels based on their accommodation rates in Phuket during COVID-19 appear to be influenced by friends and family and call the hotel directly for information. A friend \& family recommendation and direct contact with the hotel have become increasingly important for hotel selection in Phuket during COVID-19. As a result, tourists have a lot of time during COVID-19 and the country's lockdown to gather as much information about the hotel as possible online. Trustworthy sources of information such as friends and family guarantee and influence customer decision-making. Direct contact with the hotel also provides an opportunity to obtain accurate information from the service provider and a chance for pricing negotiation compared with online. It has demonstrated that hotel selection during the COVID-19 pandemic in Phuket correlated with friend and family recommendations and direct contact with the hotel for information.

However, from the finding found that source of information has little influence hotel selection. As only friend and family and contact directly has influence hotel selection in Phuket during COVID-19.

Table 5.2 Conclusion of source of information used by tourists for hotel selection during the pandemic

|  | Source of information | Hotel selection |  |
| :---: | :--- | :---: | :---: |
|  |  | Accommodation room rate | Accommodation type |
| - | Accommodation website | X | X |
| - | TripAdvisor Pantip.com | X | X |
| - | Social media | X | X |
| - | Friend and family | V | X |
| - | Blogger and influencer | X | X |
| - | YouTube | X | X |
| - | Call to hotel directly | $\sqrt{2}$ | X |
| - | Previous experience | X | X |
| - | Magazine or Newspaper | X | X |
| - | Other source | X |  |

$\sqrt{\text { Statistically significant } 0.05, \mathbf{X} \text { not statistically significant } 0.05}$

### 5.1.3 Conclusion and discussion of objective 2

Regarding objective 2 and finding, to investigate tourist's behavior for hotel selection in Phuket during the pandemic. Table 5.3, Pearson Chi-square test was implemented to investigate the relationship between tourists' behaviors and hotel selection. The focusing tourists' behavior of objective 2 is travel purpose, travel duration, and a first-time traveler during a pandemic. The study found that travel purpose was correlated with hotel selection by accommodation room rate and type. While travel duration and a first-time traveler during COVID-19 is unrelated with hotel selection, either accommodations room rate or accommodations type.

The findings of this study were corroborated by Dolnicar (2002), who discovered that business travelers have a significant gap between their expectations and disappointments when staying in different hotel categories. While Rhee and Yang (2015) discovered that travelers with various travel goals contribute significantly to the hotel selection in different ways. Additionally, according to Luekveerawattana (2018), leisure travelers are less likely to choose a
friendly hotel in Bangkok than other types of travelers. Further, numerous studies have established that travel purpose affects hotel selection, including the outcome of this study.

Table 5.3 Conclusion of tourist behaviours for hotel selection during the pandemic

| Tourist behaviour | Hotel selection |  |
| :---: | :---: | :---: |
|  | Accommodation room | Accommodation |
|  | rate | type |
| - Travel purpose | $\sqrt{ }$ | $\sqrt{ }$ |
| - Travel duration | X | X |
| - First time traveller during pandemic | X | X |
| - Travel frequency | $\sqrt{ }$ | X |
| - Travel plan | X | X |
| - Channel of booking | X | $\sqrt{ }$ |
| - Credit card payment | $\sqrt{ }$ | X |
| - Cash payment | $\sqrt{ }$ | $\sqrt{ }$ |
| - E-payment | X | X |

$\sqrt{\text { Statistically significant } 0.05, \mathrm{X} \text { not statistically significant } 0.05}$

### 5.1.4 Conclusion and discussion of objective 3

Regarding objective 3 and finding, identify emerging factors that influence hotel selection in Phuket during the pandemic. In table 5.4, a one-way ANOVA was performed to investigate the relationship between hotel attributes toward hotel selection by the accommodations room rate. The result showed that hotel provide SHA standard, hotel provide physical social distancing, accommodation provides daily room clean, hotel star rating, hotel image, hotel reputation, review by blogger and influencer, recommendation by friend and relative, hotel-style, close to the beach or beach access, located in a quiet and private area, special room rate and discount, staff are polite and friendly, staff are helpful, courtesy and attentive to your request, swimming pool available, parking area available, fitness center, health facilities, and spa available, restaurant, bar, and café available are significant influence hotel selection by accommodations room rate. While the relationship between hotel attributes toward hotel selection by type of accommodations. The result showed that the hotel provides daily room clean, hotel-
style, close to shopping center, and a swimming pool available significantly influences hotel selection by type of accommodations.

According to hypothesis 3 , hotel cleanliness and hygiene are emerging factors that significantly influence hotel selection in Phuket during the pandemic. The result found that emerging hotel attributes consist of the hotel providing SHA standard, the hotel providing physical social distancing, and accommodation providing daily room clean are included under the cleanliness and hygiene factor by factor analysis. It indicated that hotel cleanliness and hygiene are emerging factors that significantly influence hotel selection in Phuket during the pandemic. Moreover, the result of this study was supported by the previous research:
"Amazing Thailand Safety and Health Administration (SHA) standard" The result found that hotel-provided SHA standard is an emerging factor for hotel selection in Phuket during COVID-19. According to the investigation, the Amazing Thailand Safety and Health Administration (SHA) has developed into an effective tourism recovery protocol in Thailand. The SHA standard will serve as a new indicator that tourism operators in Thailand have enhanced their product and service to prevent the spread of COVID-19 through public health measurement (Thailandsha, 2021). Meanwhile, the SHA standard is considered a health control measure for hospitality and tourism establishments in Thailand that must continue operations in the event of a pandemic. Atadil and Lu's study (2021) discovered that hygiene control and health communication contribute to customers' perceptions of a safe hotel under COVID-19 and influence hotel selection behaviors.
"Social distancing" The result found that hotel-provided physical social distancing is an emerging factor for hotel selection in Phuket during COVID-19. According to Ivanova, Ivanov, and Ivanov (2021), the hotel provides sufficient common space for physical distancing, one of Bulgaria's meaningful travel decision behaviors after COVID-19. Meanwhile, the study by Im, Kim, and Choeh (2021) discovered a positive relationship between social distancing and hospitality and tourism products, as product consumption requires human mobility and COVID-19 is transmitted via physical contact. The hospitality and tourism industries must address the health concerns of their customers by providing physical social distancing, and contactless services.
"Room clean" The result found that hotel provides daily room clean is an emerging factor for hotel selection in Phuket during COVID-19. Daily room cleaning appears to be a fundamental requirement of hotel service, as confirmed by previous research; Sembajwe, Spaeth, and Dropkin (2020) indicated that room cleaning is one of the public health strategies required for hotel operation. Due to COVID-19 and public health restrictions, daily room cleaning may become increasingly important for hospitality and tourism businesses, as shown result of this study.

Furthermore, a previous study found that cleanliness is a significant factor in hotel selection before COVID-19, including the study by Dolnicar, 2002; Lockyer, 2005; Choosrichom, 2011; Tsai, Yeung \& Yim, 2011; Yusoff \& Abdullah, 2010; Choochote, 2014; Soulidou et al., 2018. While the current study found that cleanliness increasing significant factor for hotel selection during COVID-19 by the study of Pappas \& Glyptou, 2021; Spoerr, 2021; Shin \& Kang, 2020; Ivanova, Ivanov \& Ivanov, 2021; Wachyuni \& Kusumaningrum, 2020; Awan, Shamim \& Ahn, 2020; Atadil \& Lu, 2021; Stansbury et al., 2021.

Table 5.4 Conclusion of hotel attributes toward hotel selection during the pandemic

| Hotel attributes | Hotel selection |  | Factor analysis |
| :---: | :---: | :---: | :---: |
|  | Rate | Type |  |
| Hotels provide SHA standard. (Amazing Thailand Safety and Health Administration) | $\sqrt{ }$ | X |  |
| - Hotels provide physical social distancing | $\sqrt{ }$ | X |  |
| - Hotel provides daily room clean | $\sqrt{ }$ | $\sqrt{ }$ | Factor 1 : |
| - Hotels provide contactless keycard, check-in/check-out process and e-payment | X | X | cleanliness and hygiene |
| - Hotels provide mask and hand sanitizer inside the room and around the hotel | X | X |  |
| - 24 hours CCTV and security staff on floors | X | X |  |
| - Hotels provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler | X | X | Factor2: |
| Key card system, chain lock, and safety box available | X | X | Hotel safety |
| - Hotels provide bright walkways in public areas | X | X |  |
| - Natural disaster evacuation plans available | X | X |  |

Table 5.4 Continued


Table 5.4 Continued

| Hotel attributes | Hotel selection |  | Factor |  |
| :--- | :--- | :---: | :---: | :---: |
|  |  | Rate | Type | analysis |
| ■ Close to airport | X | X |  |  |
| ■ | Close to city center and tourist attraction | X | X | Factor 8: |
| ■ | Close to shopping center | X | $\sqrt{ }$ | Accessibility |

$\sqrt{\text { Statistically significant } 0.05, \mathrm{X}}$ not statistically significant 0.05

### 5.1.5 Conclusion and discussion of objective 4

Regarding objective 4 and finding, to investigate the deterministic factors for hotel selection during the pandemic. Table 5.5, An independence T-test and a binary logistic regression test were implemented to examine the influence of hotel factors to predict the hotel selection by accommodation room rate and type. The overall finding by an independence T-test and binary logistic regression were correlated. The study found that hotel facilities, hotel image and reputation, hotel location and feature, age, and education level were influenced by the hotel selection of the accommodation room rate. The result indicated that with the increasing importance of hotel facilities, hotel image and reputation, and hotel location and feature, tourists were more likely to select the upscale hotel for hotel selection during COVID-19. While tourists who age group in generation Y above and education level of bachelor's degree or higher, were more likely to select the upscales hotel for hotel selection during COVID-19. Additionally, comparing the highest mean value among the two groups found that tourists who booked upscale hotels fall into hotel cleanliness and hygiene; meanwhile, tourists who booked not upscale hotels fall into staff service.

Moreover, the study found that the value of money, staff service, and education level were influenced the hotel selection by accommodation type. The result indicated that tourists were more likely to select alternative accommodations for hotel selection with the increasing importance of the value of money. Additionally, with the rising importance of staff service, tourists were less likely to select alternative accommodations for hotel selection. Meanwhile, tourists with a bachelor's degree or higher education level were less likely to choose the alternative accommodations for hotel selection during COVID-19. Comparing the highest mean value among two groups found that both tourists who booked both traditional and
alternative accommodation fall into staff service. Furthermore, the overall result of this study found that hotel facilities, the value of money, staff service, hotel image and reputation, hotel location and feature, age, and education level are the deterministic factors that influence hotel selection in Phuket during the COVID-19. The previous study supported the result of this study as following below,
"Age" The result of the study found that tourists in different generation by age group has contributed differently to the hotel selection in Phuket during COVID-19. This is supported by von Oertzen (2017) study that hotel pricing influences the hotel selection of generation Y travelers. While the study by Uca, Altintas, Tuzunkan, and Toanoglou (2017) indicated that tourists in different age groups seem to value hotel attributes for hotel selection differently depending on age requirement.
"Education level" The result of the study found that tourists with education levels below bachelor's degree and bachelor's degree above have selected hotels differently for hotel selection in Phuket during COVID-19. This is supported by the study of Chu and Choi (2000) found that business and leisure travelers have a different perspective in hotel selection based on education level.
"Hotel service facilities" The result of the study found that hotel service facilities that consist of "Fitness center, health facilities, and spa available," "Restaurant, bar, and cafe available", "Swimming pool available", "WIFI and internet free access 24 hours" and "Hotel service provided such as 24 hours room service, laundry service, bellman service, in-house medical service, and hotel shuttle bus service" has influencing hotel selection in Phuket during COVID-19. This is supported by a study conducted by Chan and Wong (2006), which discovered that hotel selection in Hongkong is influenced by the quality-of-service facilities, regardless of hotel pricing. While Jones and Chen (2011) discovered that hotel service facilities such as a swimming pool, high-speed internet, fitness center, room service, and non-smoking rooms were the most important factor to consider when choosing a hotel. Moreover, Kim, Lee, and Han (2019) found that tangible attributes, including hotel facilities, offer higher guest satisfaction for hotel selection in Korea.
"Value of money" The result of the study found that value of money that consist of "Food and beverage with reasonable price", "Room rate with special packages such as
inclusive spa, tour, and food \& beverage", "Hotel joined government campaigns such as we travel together and half-half, etc.", "Flexible room booking with price guarantee" and "Special room rate and discount" influence hotel selection in Phuket during COVID-19. This is supported by a study conducted by Tsai, Yeung, and Yim (2011), which discovered that Chinese tourists are willing to pay extra for hotels with superior location and value for money. The value of money is a significant factor in Indian tourists' hotel selection (Kumar and Singh, 2014). Meanwhile, Choochote (2014) discovered that the most important factor influencing boutique hotel selection in Phuket is a promotional discount, including a reasonable room rate and hotel promotion. The value of money is the most important attribute for domestic and international travelers for hotel selection (Rhee and Yang, 2015). Moreover, the study by Kowisuth (2015) discovered that the value of money is an influencing factor for the hotel selection of travelers with children in Phuket.
"Staff service" The result of the study found that staff service consists of "Staff are polite and friendly," "Staff is helpful, courtesy, and attentive to your request", and "Promptness of service of pre-arrange arrival, during check-in and check-out" has influencing hotel selection in Phuket during COVID-19. The result was corroborated by a study conducted by Qu, Ryan, and Chu (2000), which discovered that the quality of staff performance was the most significant determinant of overall tourists' satisfaction with hotel selection in Hong Kong. While Dolnicar (2002) discovered that business travelers who choose a higher hotel category place more emphasis on intangible hotel attributes such as staff friendliness, while travelers in lower hotel categories place more value on fundamental hotel components. Additionally, the study of Tsai, Yeung, and Yim (2011) found that Chinese tourists are highly concerned about staff courtesy and attentiveness of service, while non-Chinese are concerned with the service for hotel selection in Hongkong. Moreover, Choosrichom (2011) discovered that staff service quality is a significant deterministic factor in hotel selection on Lanta Yai Island.
"Hotel image and reputation" The result of the study found that hotel image and reputation that consist of "Hotel image", "Hotel reputation", "Hotel star rating" and "Review by blogger and influencer" has influenced hotel selection in Phuket during COVID-19. The result was confirmed by a study conducted by Xu and Cox (2008), which found that Chinese business travelers prioritize hotel image and reputation, as well as hotel facilities, when selecting a hotel, as they reflect Chinese culture on "face." While Lee, Kim, Kim, and Lee (2010) indicated that a
positive hotel reputation and customer loyalty help a hotel survive during difficult situations. Moreover, Soulidou et al., 2018 discovered that hotel reputation and marketing play a significant role in the hotel selection process for women, Greek travelers.
"Hotel location and feature" The result of the study found that hotel location and feature that consist of ""Located in a quiet and private area"", ""Close to the beach or beach access"", ""Hotel style (ex. boutique, pool villa, model, and luxury)" and ""Recommendation by friend and relative"" has influencing hotel selection in Phuket during COVID-19. The findings of this study, which are corroborated by Chan and Wong (2006), indicate that convenient hotel locations influence hotel selection without regard for the price in Hongkong. Middle eastern tourists consider hotel location as an essential hotel characteristic when selecting a hotel in Kuala Lumpur, Malaysia (Yusoff and Abdullah, 2010). Meanwhile, a study conducted by (Baruca \& Civre, 2012) on hotel selection along the Slovenian coast discovered that the most important decision-making factor is the hotel'shotel's location. Additionally, the hotel selection study in Danang, Vietnam, discovered that hotel location is essential for domestic tourists (Tuan, 2019).

Table 5.5 Conclusion of hotel factor toward hotel selection during the pandemic

| Hotel factor | Hotel selection |  |
| :---: | :---: | :---: |
|  | Accommodation room rate | Accommodation type |
| - Hotel safety \& security | X | X |
| - Hotel cleanliness \& hygiene | X | X |
| - Hotel facilities | $\sqrt{ }$ | X |
| - Value of money | X | $\sqrt{ }$ |
| - Staff service | X | $\sqrt{ }$ |
| - Hotel image and reputation | $\sqrt{ }$ | X |
| - Hotel location and feature | $\sqrt{ }$ | X |
| - Accessibility to attraction | X | X |
| - Age | $\sqrt{ }$ | X |
| - Education | $\sqrt{ }$ | $\sqrt{ }$ |

[^0]
### 5.2 Recommendations of the study

The research explores the deterministic factor for hotel selection in Phuket during COVID-19. The finding reveals important tourist characteristics, behavior, and hotel factors influencing the pandemic's hotel selection. The study result would be a benefit to the hospitality and tourism industry in Phuket as follows:

Firstly, the findings show that friends and family and direct contact with a hotel for information raise the importance of hotel selection during the pandemic. Most hotel operations in Phuket have been forced to shut down the business because its revenues have fallen short of expenses. A traditional channel of information, such as word of mouth from friends and family and direct contact with the hotel, is low in cost and appears to work well during difficult economic times. The hotel management must emphasize returning guests who can be the best marketing tools of the hotel. The referral program by booking directly with the hotel would offer a chance to gain new booking with a lower commission fee than other distribution channels. It will also help reduce operating costs. Moreover, domestic tourist prefers to contact the hotel directly. The hotel management must ensure that the staff working as a contact center for the property has accurate information posted online with a service mind attitude. Thai tourists, in particular, who book a hotel through the We Travel Together campaign are often confused about the terms and conditions of the booking, and contacting the hotel direct ensures accuracy and the possibility of negotiation. However, the findings indicate that the source of information has little influence on hotel selection during COVID-19. Still, hotel management must provide the customer with accurate and up-to-date information throughout all information channels.

Secondly, the findings show that travel purpose influences hotel selection. Travelers with different travel purposes prioritize different hotel selections. The hotel management must be understood customer segment requirements and emphasize mixing customer segments by proper pricing strategy. However, the results suggest that upscale hotels charging more than 2,001 baht per night are likely to cater to tourists on vacation for hotel selection during the pandemic. While not an upscale hotel, a hotel with a nightly rate of less than 2,000 baht must cater to tourists on business and sightseeing trips for hotel selection during the pandemic. Additionally, travel duration and first-time travel have no influence on hotel selection during COVID-19, implying that the hotel does not need to target this group of tourists for
promotion and advertising. Moreover, the result indicated that credit card usage influenced hotel selection, implying that the hotel should attempt to offer a promotional rate in conjunction with credit card usage to attract potential consumers.

Thirdly, the findings indicated that cleanliness and hygiene factors, including Amazing Thailand Safety and Health Administration (SHA), physical social distancing, and daily room cleaning, are emerging factors that influence hotel selection during COVID-19. The hotel's management must be emphasized on the SHA standard to increase confidence in safe tourism, safeguard its product and service through physical social distancing, and consistently emphasize room cleanliness. The hospitality and tourism products that must be provided under the new normal of tourism are concerned with consumer health. Thailand's tourism industry has seemed to place emphasis on cleanliness and hygiene as a basic requirement for hotel operations.

Fourthly, the findings indicate that the following factors impact the selection of a upscales hotel during COVID-19: hotel facilities, hotel image and reputation, hotel location, and feature. A upscales hotel's management team must ensure that all facilities and services are provided following hotel standards and information available online to prevent dissatisfied guests. While the hotel marketing team must be monitoring negative reviews through online sources with appropriate problem-solving. Particularly, Thai domestic tourists willing to pay more to obtain a better hotel image and reputation posted on social media shared with friends and family. In the digitalization era, hotel image and reputation provide a hotel with the resilience necessary to survive in difficult times, which is why all types of hotel businesses must prioritize them. Moreover, the location of a hotel, such as a quiet area with beach access and the hotel's uniqueness, plays a significant role in hotel selection during COVID-19. The study result suggests that the more important of those mentioned factors increases, the more tourists are likely to select upscale hotels for hotel selection in Phuket.

Last but not least, the finding indicated that the value of money and staff service influence the selection of a traditional and alternative accommodation during COVID-19. The result showed that the management of the traditional accommodation must be emphasized on staff service for the hotel operation under the pandemic. Customer satisfaction is directly related to staff services. While the alternative accommodation management must be concerned about the value of money to secure an additional booking during the pandemic. Nevertheless, in a
pandemic, travel appears to be a concern for economic factors, though hotel management must emphasize their business to stay competitive. Particularly, Thailand's domestic tourists received support from travel and a campaign that encouraged tourism within Thailand.

Finally, the study discovered that age and education level significantly influenced hotel selection in Phuket during the pandemic. The result indicated that tourists in generation Y with bachelor's degrees or higher seem to have higher expectations of traditional accommodations and can pay more than 2,001 baht per night for hotel selection during COVID19. Hotel management must understand generational requirements to achieve their needs.

### 5.3 Limitation and suggestions for further study

### 5.3.1 Limitations

This study consists of several limitations: Firstly, the study was conducted from May to October, Phuket Island's low season. The findings of this study may be insufficient to represent Phuket's high season for hotel selection accurately. Secondly, the quota sampling technique limited the data collection to Promthep Cape, Phuket Old Town, and Patong Beach. The findings of this study may not apply to other tourist attractions in Phuket. Finally, due to many hotels and non-standard star ratings, the study is unable to conduct hotel selection by star rating.

### 5.3.2 Suggestion for further study

Further study should focus on Thai and international tourists, as both contribute significantly to Phuket's hospitality and tourism industries. Moreover, future research may focus on a more extensive study area like the Andaman coastline to benefit the entire community.

Table 5.6 Study results summary by study objective

| Study objectives | Study hypothesis | Data analysis of the study | Study result | Implementation | Related <br> Table |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1.To identify the source of information used by tourists for hotel selection in Phuket during the pandemic. | $\mathrm{H}_{1}$ : Source of information has a significant influence on hotel selection in Phuket during the pandemic. | -Descriptive statistics <br> -Inferential statistics: the <br> Pearson Chi-Square of <br> independence test | The study found that source of information consists of friends and family and contact hotel directly were significant relationship with hotel selection by accommodation room rate. While another source of information is no significant relationship with hotel selection either accommodation type or type. <br> Hypothesis testing <br> Accepted: <br> H1: Source of information has a significant influence on hotel selection in Phuket during the pandemic. | Traditional source information of friends and family and contact directly are costless tools that could result in significant cost saving for hotel operation during the pandemic. Nevertheless, while the source of information has little influence on hotel selection in Phuket during COVID-19, hotel management is responsible for providing accurate and up-todate information to customers via all available channels. | $\begin{aligned} & 4.15 \\ & 4.16 \end{aligned}$ |

Table 5.6 Continued

| Study objectives | Study hypothesis | Data analysis of the study Study result | Implementation | Related <br> Table |
| :---: | :---: | :---: | :---: | :---: |
| 2.To investigate tourist's behavior for hotel selection in Phuket during the pandemic. | $\mathrm{H}_{2}$ : Tourist behaviors has a significant influence on hotel selection in Phuket during the pandemic. | -Descriptive statistics <br> -Inferential statistics: the <br> Pearson Chi-Square test <br> The study found that tourist behaviors of travel purpose were significant relationship with hotel selection by accommodation room rate and type. While tourists' behaviors of travel duration and firsttime traveler during COVID-19 are no significant relationship with hotel selection. <br> Hypothesis testing <br> Accepted: <br> $\mathrm{H}_{2.1}$ : Travel purpose has a significant influence on hotel selection in Phuket during the pandemic. <br> Rejected: <br> $\mathrm{H}_{2.2}$ : Travel duration has a significant influence on hotel selection in Phuket during the pandemic. <br> $\mathrm{H}_{2.3}$ : First time travel tourist has a significant influence on hotel selection in Phuket during the pandemic. | The upscale hotel charging more than 2,001 baht per night must cater to vacationing tourists. While not upscale, hotels must cater to business and sightseeing tourists. Additionally, travel duration and first-time travel have no effect on hotel selection during COVID19 , implying that the hotel is not required to market to this group of tourists. Furthermore, the hotel may be offering a promotional rate in conjunction with the use of a credit card. | $\begin{aligned} & 4.17 \\ & 4.18 \\ & 4.19 \\ & 4.20 \\ & 4.21 \\ & 4.22 \end{aligned}$ |

Table 5.6 Continued

| Study objectives | Study hypothesis | Data analysis of the study | Study result | Implementation | Related <br> Table |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 3.To identify emerging factors which influence hotel selection in Phuket during the pandemic. | $\mathrm{H}_{3}$ : Hotel cleanliness and hygiene are emerging factors that have a significant influence on hotel selection in Phuket during the pandemic. | -Descriptive statistics <br> -Inferential statistics: the one-way analysis of variance (ANOVA) and factor analysis | The result showed that emerging hotel attribute including SHA standard, physical social distancing, and daily room clean significant influence hotel selection by accommodations room rate. While the result showed that emerging hotel attribute of daily room clean are significant influence hotel selection by accommodations type. Moreover, the factor analysis confirmed that the aforementioned hotel attributes were included in the factor of cleanliness and hygiene. <br> Hypothesis testing <br> Accepted: <br> $\mathrm{H}_{3}$ : Hotel cleanliness and hygiene is emerging factor that has a significant influence on hotel selection in Phuket during the pandemic. | Thailand's tourism industry must emphasize cleanliness and hygiene as an essential requirement for hotel operations during the pandemic. This includes adhering to the SHA standard, physical social distancing, and daily room cleaning increasing importance during the pandemic. | $\begin{gathered} 4.25 \\ 4.26 \\ 4.27 \\ 4.28 \\ \text { Appendi } \\ \text { x C } \end{gathered}$ |

Table 5.6 Continued

| Study objectives | Study hypothesis | Data analysis of the study | Study result | Implementation | Related <br> Table |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 4.To investigate the deterministic factors for hotel selection during the pandemic. | $\mathrm{H}_{4}$ : Value of money has a significant influence on hotel selection in Phuket during the pandemic <br> $\mathrm{H}_{5}$ : Hotel safety and security has a significant influence on hotel selection in Phuket during the pandemic. | -Descriptive statistics -Inferential statistics: the independence sample Ttest and binary logistics regression | Factor analysis was used to distribute all 35 hotel attributes into eight hotel factors. It reveals that three of the eight factors significantly impact the selection of upscale hotels (versus non-upscale) during the pandemic. The study's findings indicate that as tourists develop positive perceptions of hotel service facilities, hotel image and reputation, and hotel location and features, tourists are more likely to choose an upscale hotel in Phuket. While the ages and educational levels of tourists in generation $Y$ and those with bachelor's degrees or higher, tourists are also more likely to choose an upscale hotel for hotel selection in Phuket during COVID-19. | 1. Upscale hotels must be focusing on tourists in generation Y and above with an education level of bachelor's degree and above, as they are affordable for hotel pricing of more than 2,001 baths per night during the pandemic. <br> 2. Upscale hotels must emphasize customer positive's perceptions of hotel service facilities, hotel image and reputation, and hotel location and features to attract customers during the pandemic. | $\begin{aligned} & 4.29 \\ & 4.30 \\ & 4.31 \\ & 4.32 \\ & 4.33 \\ & 4.34 \end{aligned}$ |

Table 5.6 Continued

| Study objectives | Study <br> hypothesis | Data analysis of the study Study result | Implementation | Related <br> Table |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Moreover, it reveals that two out of eight factors significantly influence alternative accommodations during the pandemic. The study found that tourists are more likely to choose alternative accommodations in Phuket as a positive perception of the value of money. While increasing the importance of staff service, tourists are less likely to select alternative accommodation in Phuket. Meanwhile, tourists with bachelor's degrees or higher are less likely to choose alternative accommodation in Phuket during COVID-19. <br> Hypothesis testing <br> Accepted: <br> $\mathrm{H}_{4}$ : Value of money has a significant influence on hotel selection in Phuket during the pandemic. <br> Rejected: <br> $\mathrm{H}_{5}$ : Hotel safety and security has a significant influence on hotel selection in Phuket during the pandemic. | 3. Traditional accommodation must be emphasized to keep a positive perception of staff service to gain a competitive advantage and achieve customer satisfaction. Besides that, it should target tourists with a bachelor's degree or higher, as they are more likely to book traditional accommodations during the pandemic. <br> 4. Alternative accommodations must emphasize value for money in terms of product and service to sustain customer segments during the pandemic. |  |

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## APPENDIX

## Appendix A: Questionnaires (English version)



Questionnaires
The deterministic factor of hotel selection in Phuket during COVID-19
Dear Respondents,
This questionnaire is a part of Master's Degree in Business Administration study in Faculty of Hospitality and Tourism Management (International Program), Prince of Songkla University, Phuket Campus, Thailand. The purpose of this survey is to collect data for the thesis topic of "The deterministic factor of hotel selection in Phuket during COVID-19: A case study of domestic tourists" Please kindly assist to complete this survey as your answer would be valuable to contribute to my research. If you have any further information request, please feel free to contact Ms. Piyanuch Limapan Email: Piyanuch lim@hotmail.com

The data collected will be used for academic purposes only and will be kept confidential.

Thank you for your kind participation,

[^1]Part I: Tourist characteristics
Part II: Tourist behaviors
Part III: Important hotel attributes related to hotel selection during COVID-19
pandemic

PART I: Tourist characteristics
1.


2.

Age


3.

4.

Nationality

5.

Education

6.

Occupation


Self-employed/Entrepreneur
Employee


Unemployed Retired

Government Officer
Student
$\square$ Other, please specify $\qquad$
7.

| Level of income | $\square$ Below 150,000 |
| ---: | :--- | :--- |
| $\left.\begin{array}{ll}\text { (Baht per year) } & \square \\ & \square 00,001-500,000 \\ & \square \\ & \square 50,001-1,000,000 \\ & \square \\ & \end{array}\right), 000,001-5,000,000$ |  |

 150,001-300,000

500,001-750,000

$1,000,001-2,000,000$
$\square$ $2,000,001-5,000,000$ $\square$ More than 5,000,001

PART II: Tourist behaviors
8. How often are you traveling during COVID-19?


No, please specify number of $\qquad$ times
10.

What is your traveling purpose for this trip? Choose only one answer
$\square$ Vacation and relaxation
$\square$ Business
$\square$ Visit a friend and family
$\square$ Retirement

11. How long was your trip to Phuket?
$\square$
$\square$

$\square$ days 2 night


5 days 4 night


More than 6 days
12.

When did you start to make a traveling plan to Phuket for this trip? Choose only one answer

| Less than one week before travelling date |
| :---: |
| Less than one month before travelling date |
| 1-2 month before travelling date |
| 2-3 month before travelling date |
| Other, please specify |

13. What is the main source of information for choosing accommodation for this
trip? Check all that apply



Hotel website


Trip advisor/ Pantip
 Call to hotel directly
Social media (ex. Facebook, Instagram, Tiktok) $\square$ Blogger/ Influencer Previous experience at Phuket


Friend and family
Magazine/Newspaper Other, specify $\qquad$
14. How did you book accommodation for this trip? Choose only one answer


Hotel website


Call to hotel directly
Travel agency
Online travel agent (ex. Agoda, Booking.com etc.) Social media by inbox to book accommodation (ex. Facebook \& Instagram) Other, please specify $\qquad$
15.

What is your preferred payment method for booking accommodation for this trip? Check all that apply

| $\square$ | Credit card |
| :--- | :--- |
| $\square$ | $\square$ E-payment via mobile/ Bank transfer |

16. 

What type of accommodation did you book for this trip?


Hotel and resort
Hostel (bed \& breakfast)
 Private pool villa

Other, please specify $\qquad$
17. How much did you pay for your accommodation per night? Choose only one answer

| $\square$ | Price below 500-baht | $\square$ Price between $501-1,000$ baht |
| :--- | :--- | :--- |
| $\square$ | Price between 1,001-1,500-baht | $\square$ Price between $1,501-2,000$ baht |
| $\square$ | Price between $2,001-3,000$ baht | $\square$ Price more than 3,001 baht |

PART III: Important hotel attributes related to hotel selection during COVID-19 pandemic
Direction: Please rate the level of importance of the following hotel attributes when choosing an accommodation during COVID-19 in Phuket as $5=$ Most important, $4=$ Important, $3=$ Average, $2=$ Less important and, $1=$ Least important.

| Hotel Attributes | Level of Important |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 | 4 | 3 | 2 | 1 |
| Factor 1: Hotel image and brand |  |  |  |  |  |
| O Hotel star rating |  |  |  |  |  |
| O Brand image |  |  |  |  |  |
| O Hotel reputation |  |  |  |  |  |
| O Review by blogger and influencer |  |  |  |  |  |
| O Recommendation by friend and relative |  |  |  |  |  |
| O Hotel style (ex. boutique, pool villa, model, and luxury) |  |  |  |  |  |
| Factor 2: Hotel location |  |  |  |  |  |
| O Close to the beach or beach access |  |  |  |  |  |
| O Close to city center and tourist attraction |  |  |  |  |  |
| $\bigcirc$ Close to airport |  |  |  |  |  |
| O Located in a quiet and private area |  |  |  |  |  |
| O Close to shopping center |  |  |  |  |  |
| Factor 3: Value of money |  |  |  |  |  |
| O Special room rate and discount |  |  |  |  |  |
| O Hotel joined government campaign such as we travel together (เราเที่ยวด้วยกัน) and half-half (คนละครึ่ง) etc. |  |  |  |  |  |
| O Room rate with special package such as inclusive spa, tour, and food \& beverage. |  |  |  |  |  |
| O Food and beverage with reasonable price |  |  |  |  |  |
| O Flexible room booking with price guarantee |  |  |  |  |  |
| Factor 4: Hotel safety and security |  |  |  |  |  |
| O Key card system, chain lock, and safety box available |  |  |  |  |  |
| O Hotels provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler |  |  |  |  |  |
| O 24 hours CCTV and security staff on floors |  |  |  |  |  |
| O Natural disaster evacuation plans available |  |  |  |  |  |



Please rank the importance factor during COVID-19 when choosing an accommodation in Phuket as $5=$ Most important, $4=$ Important, $3=$ Average, $2=$ Less important and, $1=$ Least important as below

Ranking No.
Factor 1: Hotel image and brand $\qquad$
Factor 2: Hotel location $\qquad$
Factor 3: Value of money $\qquad$
Factor 4: Hotel safety and security $\qquad$
Factor 5: Hotel service $\qquad$
Factor 6: Hotel facility
Factor 7: Hotel cleanliness and hygiene

Additional recommendation and suggestion for hotel selection during COVID-19
$\qquad$
$\qquad$
$\qquad$
$\qquad$

Thank you for your kindly cooperation

## Appendix B: Questionnaires (Thai version)



แบบสอบถาม
ปัจจัยที่มีผลต่อการเลือกโรงแรมในจังหวัดภูเก็ตช่วงสถานการณ์โควิด 19
เรียน ผู้เข้าร่วมตอบแบบสอบถาม,
แบบสอบถามนี้เป็นส่วนหนึ่งของการศึกษาระดับปริญูญาโทสาขาบริหารธุรกิจ คณะการจัดการการ บริการและการท่องเที่ยว (หลักสูตรนานาชาติ), มหาวิทยาลัยสงขลานครินทร์, วิทยาเขตภูเก็ต วัตถุประสงค์ของ การสำรวจนี้เพื่อรวบรวมข้อมูลสำหรับการทำวิทยานิพนธ์ในหัวข้อ "ปัจจัยที่มีผลต่อการเลือกโรงแรมในจังหวัด ภูเก็ตช่วงสถานการณ์โควิด $19:$ กรณีศึกษาของนักท่องเที่ยวภายในประเทศ" ทางคณะผู้ว้จัยขอความร่วมมือช่วย กรอกแบบสอบถามให้ครบถ้วนอย่างตรงไปตรงมาเนื่องจากคำตอบของท่านจะเป็นประโยชน์ต่อการวิจัย หาก ท่านมีข้อสงสัยสามารถสอบถามข้อมูลเพิ่มเติมผ่าน นางสาวปิยนุช ลิมะพันธุ์ email: Piyanuch_lim@hotmail.com โดยข้อมูลที่รวบรวมจะถูกใช้เพื่อวัตถุประสงค์ทางวิชาการและจะถูกเก็บไว้เป็นความลับเท่านั้น

ขอบคุณสำหรับการมีส่วนร่วมในทำการวิจัยครั้งนี้
คำชี้เจง: กรุณาเลือกคำตอบที่ดีที่สุดของท่านเพื่อตอบคำถามด้านล่าง แบบสอบถามนี้ประกอบด้วยสามส่วนดังนี้ ส่วนที่ 1 : ลักษณะนักท่องเที่ยว
ส่วนที่ 2 : พฤติกรรมของนักท่องเที่ยว
ส่วนที่ 3: คุณลักษณะสำคัญของการเลือกโรงแรมช่วงสถานการณ์โควิด19ในจังหวัดภูเก็ต

ส่วนที่ 1: ถักษณะนักท่องเที่ยว
1.
เพศ


หญิง
$\qquad$
2.
2. อาย

อายุ 21-30 ปี
อายุ $41-50$ ปี
อายุ 60 ปี ขึ้นไป
3.
สถานภาพการสมรส

แต่งงานแล้ว (สมรส)
都
4.
สัญชาติ

หมั้น
ไม่ต้องการระบุ
ต่างชาติ, ระบุ $\qquad$
5. ระดับการศึกษาสูงสุด


ประกาศนียบัตร
ปริญญาโท
อื่น ๆ ระบุ $\qquad$
6. อาชีพ


อาชีพอิสระ / ผู้ประกอบการ


ว่างงาน เกษียณแล้ว

นักเรียน ข้าราชการ อื่น ๆ กรุณาระบุ


## ส่วนที่ 2: พฤติกรรมของนักท่องเที่ยว

8. คุณเดินทางท่องเที่ยวในช่วงสถานการณ์โควิด 19 บ่อยแค่ไหน?


ใช่
ไม่ใช่ กรุณาระบุจำนวน $\qquad$ ครั้ง
10. จุดประสงค์การเดินทางของคุณสำหรับทริปนี้คืออะไร? เลือกคำตอบที่ดีที่สุดเพียงข้อเดียว


วันหยุดพักผ่อนและผ่อนคลาย
ธุรกิจ
เยี่ยมเพื่อนและครอบครัว


ฮันนีมูน
การประชุมและสัมมนา
เยี่ยมชมแหล่งท่องเที่ยวและวัฒนธรรม อื่น ๆ กรุณาระบุ
11. คุณท่องเที่ยวนานแค่ไหนสำหรับทริปนี้?

| $\square$ | 2 วัน 1 คืน |
| :--- | :--- |
| $\square$ | 4 วัน 3 คืน |
| $\square$ | มากกว่า 6 วัน |



3 วัน 2 คืน
5 วัน 4 คืน
12. คุณเริ่มวางแผนการเดินทางมาท่องเที่ยวภูเก็ตสำหรับทริปนี้นานแค่ไหน? เลือกคำตอบที่ดีที่สุด เพียงข้อเดียว?

13. อะไรคือแหล่งข้อมูลหลักในการเลือกที่พักสำหรับทริปนี้? โปรดเลือกทุกข้อที่เกี่ยวข้อง

| เว็บไซต์โรงแรม | YouTube |
| :---: | :---: |
| Trip advisor/ Pantip | โทรไปที่โรงแรมโดยตรง |
| โซเชียลมีเดีย (เช่น Facebook, Instagram, Tiktok) | Blogger/ Influencer |
| เพื่อนและครอบครัว | นิตยสาร / หนังสือพิมพ์ อื่น ๆ กรุณาระบุ | คุณจองที่พักสำหรับทริปนี้อย่างไร? เลือกคำตอบที่ดีที่สุดเพียงข้อเดียว



| เว็บไซต์โรงแรม | $\square$ โัทรไปที่โรงแรมโดยตรง |
| :--- | :--- |
| ตัวแทนจองที่พักใกล้บ้าน | $\square$ อื่น ๆ กรุณาระบุ_-_ | ตัวแทนจองที่พักออนไลน์ (เช่น Agoda, Booking.com, Traveloka อื่น ๆ) โซเชียลมีเดียโดย inbox เพื่อจองที่พัก (เช่น Facebook \& Instagram)

15. วิธีการชำระเงินสำหรับการจองที่พักสำหรับทริปนี้คืออะไร? สามารถเลือกได้มากกว่าหนึ่ง คำตอบ

16. คุณจองที่พักประเภทใดสำหรับทริปนี้?

| $\square$ โรงแรมและรีสอร์ท | $\square$ วิลล่าพร้อมสระว่ายน้ำส่วนตัว |
| :--- | :--- |
| $\square$ โฮสเทล (เบดแอนด์เบรคฟาสต์) | $\square$ อพาร์ทเม้นท์และคอนโดมิเนียม |

17. คุณเลือกราคาห้องพักระดับใดสำหรับทริปนี้?


ราคาต่ำกว่า 500 บาทต่อคืน


ราคา $501-1,000$ บาทต่อคืน
ราคา $1,001-1,500$ บาทต่อคืน ราคา $1,501-2,000$ บาทต่อคืน
ราคา 2,001-3,000 บาทต่อคืน ราคาคืนละกว่า 3,001 บาท

## ส่วนที่ 3: คุณลักษณะสำคัญของการเลือกโรงแรมช่วงสถานการณ์โควิด19ในจังหวัดภูเก็ต

คำชี้เจง: กรุณาให้คะแนนระดับความสำคัญของคุณลักษณะโรงแรมมมื่อท่านเลือกที่พักในช่วงสถานการณ์โควิด 19 โดย $5=$ สำคัญมาก, $4=$ สำคัญ, $3=$ สำคัญปานกลาง, $2=$ สำคัญน้อย และ $1=$ สำคัญูน้อยที่สุด

| คุณลักษณะสำคัญของโรงแรม | ระดับความส์ําคัญ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 | 4 | 3 | 2 | 1 |
| ปัจจัยที่ 1: ภาพถักษณ์และแบรนด์ของโรงแรม |  |  |  |  |  |
| - ระดับดาวของโรงแรม |  |  |  |  |  |
| - ภาพลักษณ์ของแบรนด์ที่โรงแรมสังกัดอยู่ |  |  |  |  |  |
| $\bigcirc$ ชื่อเสียงของโรงแรม |  |  |  |  |  |
| $\bigcirc$ โรงแรมที่ริวิวโดยบล์อกเกอร์และนักรีวิวออนไลน์ |  |  |  |  |  |
| $\bigcirc$ โรงแรมที่แนะนำโดยเพื่อนและครอบครัว |  |  |  |  |  |


| คุณลักษณะสำคัญของโรงแรม | ระดับความส์ำคัญ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 | 4 | 3 | 2 | 1 |
| - ลักษณะรูปแบบเฉพาะของโรงแรม เช่น บูติก, พูลวิลล่า, โมเดิล, ลักซูรี่ |  |  |  |  |  |
| บัจจัยที่ 2: ที่ตั้งโรงแรม |  |  |  |  |  |
| - ใกล้หรือติดชายหาด |  |  |  |  |  |
| - ใกล้ใจกลางเมืองและแหล่งท่องเที่ยว |  |  |  |  |  |
| - ใกล้สนามบิน |  |  |  |  |  |
| - โรงแรมตั้งงยู่ในพื้นที่เงีบสงบและเป็นส่วนตัว |  |  |  |  |  |
| - ใกลีแหล่งช้อปปิ้ง |  |  |  |  |  |
| ปัจจัยที่ 3: มูลค่าของเงิน/ความคุ้มค่าของเงินที่จ่ายไปสำหรับการเลือกที่พักกรั้งนี้ |  |  |  |  |  |
| - ห้องพักราคาพิเศษและมีส่วนลด |  |  |  |  |  |
| - โรงแรมเข้าร่วมแคมเปญของรัฐบาล เช่นเราเที่ยวด้วยกัน, คนละครึ่ง และอื่น ๆ |  |  |  |  |  |
| $\bigcirc$ ราคาห้องพักพร้อมแพ็คเกจ (เช่นรวมสปา, ทัวร์และอาหารเครื่องดื่ม) |  |  |  |  |  |
| $\bigcirc$ อาหารและครื่องคื่มของโรงแรมราคาสมเหตุสมผล |  |  |  |  |  |
| - การจองห้องพักที่ยืดหยุ่นพร้อมการรับประกันราคาที่จอง |  |  |  |  |  |
| ปัจจัยที่ 4: การรักษาความปลอดภัยของโรงแรม |  |  |  |  |  |
| - ห้องพักมีระบบคีย์การ์ด โซ่ล์อคและกล่องนิรภัย |  |  |  |  |  |
| - โรงแรมมีระบบความปลอดภัยจากอัคคีภัย เช่น แผนการอพยพอัคคีภัย ในห้องพัก สัญญาณเตือนไฟไหม้และเครื่องฉีดน้ำอัตโนมัติในห้องพัก |  |  |  |  |  |
| - กล้องวงจรปิดบริการตลอด 24 ชั่วโมงและเจ้าหน้าที่รักษาความ ปลออภัยตรวจเดินตรวจบริเวณห้องพัก |  |  |  |  |  |
| $\bigcirc$ โรงแรมมีแผนอพยพถัยธรรมชาติ เช่น สึนามิ, แผ่นดินไหว |  |  |  |  |  |
| - ทางเดินในบริเวณโรงแรมมีแสงสว่างเพียงพอ |  |  |  |  |  |
| ปัจจัยที่ 5: การบริกรของโรงแรมและพนักงาน |  |  |  |  |  |
| - พนักงานสุภาพและเป็นมิตร |  |  |  |  |  |
| $\bigcirc$ พนักงานมีมารยาท ให้ความช่วยเหลือ เอาใจใส่ในคำร้องขอของลูกค้า |  |  |  |  |  |
| - โรงแรมมีบริการ เช่น รูมเซอร์วิส 24 ชั่วโมง, บริการซักรีด, พนักงาน บริการสัมภาระ, บริการทางการแพทย์และบริการรถรับส่งของโรงแรม |  |  |  |  |  |
| - ความรวดเร็วในการให้บริการของพนักงาน การจัดตตรีมห้องพักก่อน มาถึง, การบริการระหว่างเช์คอินและเช์คเอาท์ |  |  |  |  |  |
| ปัจจัยที่ 6: สิ่งจำนวยความสะดวกในโรงแรม |  |  |  |  |  |
| - โรงแรมมีสระว่ายน้ำให้บริการ |  |  |  |  |  |
| $\bigcirc$ โรงแรมมีพื้นที่จอดรถให้บริการ |  |  |  |  |  |
| $\bigcirc$ โรงแรมมีบริการิิตเนต, สิ่งอำนวยความสะดวกด้านสุขภาพและสปา |  |  |  |  |  |
| $\bigcirc$ โรงแรมมีร้านอาหาร, บาร์และคาเฟ่ให้บริการ |  |  |  |  |  |


| คุณลักษณะสำคัญของโรงแรม | ระดับความส์ำคัญ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 5 | 4 | 3 | 2 | 1 |
| - โรงแรมมี WIFI และอินเทอร์เน็ตฟรี 24 ชั่วโมง |  |  |  |  |  |
| ปัจจัยที่ 7: ความสะอาด สุขอนามัยของโรงแรม |  |  |  |  |  |
| - โรงแรมมีมาตรฐาน SHA (Amazing Thailand Safety and Health <br> Administration) |  |  |  |  |  |
| - โรงแรมมีปริการ social distancing เช่น การกำหนดจุดยืนเข้ารับการ ต่างๆในโรงแรม |  |  |  |  |  |
| - โรงแรมมีบริการหน้ากากอนามัย, น้ำยาล้างมือภายในห้องพักและ บริเวณรอบ ๆในโรงแรม |  |  |  |  |  |
| - โรงแรมมีบริการ contact less key card, check in/check out process, and e-payment |  |  |  |  |  |
| - โรงแรมมีบริการทำความสะอาคห้องทุกวัน |  |  |  |  |  |

คำชี้แจง: กรุณาให้คะแนนปัจจัยสำคัญที่มีผลกระทบต่อการเลือกที่พักในช่วง $\operatorname{COVID}-19$ ต่อไปนี้ โดย
$5=$ สำคัญมาก, $4=$ สำคัญ, 3 = สำคัญปานกลาง, $2=$ สำคัญน้อย และ $1=$ สำคัญน้อยที่สุด
ระดับความสำคัญ
ปัจจัยที่ 1: ภาพลักษณ์และแบรนด์ของโรงแรม
ปัจจัยที่ 2: ที่ตั้งโรงแรม
$\qquad$

ปัจจัยที่ 3: มูลค่าของเงิน(ความคุ้มค่าของเงินที่จ่ายไปสำหรับการเลือกที่พักครั้งนี้)
$\qquad$

ปัจจัยที่ 4: การรักษาความปลอดภัยของโรงแรม
$\qquad$
ปัจจัยที่ 5: การบริการของโรงแรมและพนักงาน
ปัจจัยที่ 6: สิ่งอำนวยความสะดวกในโรงแรม
$\qquad$
$\qquad$

ปัจจัยที่ 7: ความสะอาดสุขอนามัยของโรงแรม
$\qquad$

คำแนะนำและข้อเสนอแนะเพิ่มเติมสำหรับการเลือกโรงแรมในช่วง COVID-19
$\qquad$
$\qquad$
$\qquad$

## Appendix C: One way ANOVA

One ways ANOVA of hotel attribute toward hotel selection by room rate

| Room rate per room per night |  | N | Mean | S.D. | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel star rating | Price below 500 baht | 31 | 3.68 | 0.979 | 6.394 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 3.80 | 0.891 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.06 | 0.827 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.00 | 0.830 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.35 | 0.612 |  |  |
|  | Price more than 3,001 baht | 45 | 4.36 | 0.679 |  |  |
|  | Total | 420 | 4.01 | 0.846 |  |  |
| Hotel image | Price below 500 baht | 31 | 3.48 | 0.926 | 6.475 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 3.82 | 0.798 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.01 | 0.784 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.08 | 0.775 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.26 | 0.745 |  |  |
|  | Price more than 3,001 baht | 45 | 4.27 | 0.688 |  |  |
|  | Total | 420 | 3.99 | 0.809 |  |  |
| Hotel reputation | Price below 500 baht | 31 | 3.61 | 0.955 | 5.986 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 3.96 | 0.846 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.04 | 0.763 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.13 | 0.820 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.42 | 0.801 |  |  |
|  | Price more than 3,001 baht | 45 | 4.38 | 0.650 |  |  |
|  | Total | 420 | 4.09 | 0.830 |  |  |
| Review by blogger and influencer | Price below 500 baht | 31 | 3.35 | 0.915 | 3.421 | 0.005* |
|  | Price between 501-1,000 baht | 128 | 3.75 | 0.914 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.92 | 0.997 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.03 | 0.886 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.04 | 1.068 |  |  |
|  | Price more than 3,001 baht | 45 | 4.09 | 0.949 |  |  |
|  | Total | 420 | 3.88 | 0.969 |  |  |


| Room rate per room per night |  | N | Mean | S.D. | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recommendation by friend and relative | Price below 500 baht | 31 | 3.45 | 1.060 | 2.759 | 0.018* |
|  | Price between 501-1,000 baht | 128 | 3.84 | 0.962 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.86 | 0.957 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.13 | 0.839 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.07 | 0.904 |  |  |
|  | Price more than 3,001 baht | 45 | 3.96 | 0.852 |  |  |
|  | Total | 420 | 3.90 | 0.942 |  |  |
| Hotel style (ex. boutique, pool villa, model and luxury) | Price below 500 baht | 31 | 3.68 | 0.832 | 9.862 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 3.60 | 0.890 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.86 | 0.935 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.13 | 0.859 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.35 | 0.668 |  |  |
|  | Price more than 3,001 baht | 45 | 4.31 | 0.701 |  |  |
|  | Total | 420 | 3.92 | 0.891 |  |  |
| Close to the beach or beach access | Price below 500 baht | 31 | 3.61 | 1.054 | 7.775 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 4.04 | 1.015 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.27 | 0.919 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.42 | 0.641 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.60 | 0.704 |  |  |
|  | Price more than 3,001 baht | 45 | 4.51 | 0.695 |  |  |
|  | Total | 420 | 4.24 | 0.913 |  |  |
| Located in a quiet and private area | Price below 500 baht | 31 | 4.00 | 1.000 | 2.225 | 0.050* |
|  | Price between 501-1,000 baht | 128 | 3.93 | 1.005 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.06 | 1.069 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.31 | 0.759 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.32 | 0.783 |  |  |
|  | Price more than 3,001 baht | 45 | 4.20 | 0.842 |  |  |
|  | Total | 420 | 4.10 | 0.951 |  |  |
| Special room rate and discount | Price below 500 baht | 31 | 3.97 | 1.080 | 2.468 | 0.032* |
|  | Price between 501-1,000 baht | 128 | 4.34 | 0.816 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.32 | 0.823 |  |  |


| Room rate per room per night |  | N$62$ | Mean4.42 | S.D.$0.666$ | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price between 1,501-2,000 baht |  |  |  |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.56 | 0.567 |  |  |
|  | Price more than 3,001 baht | 45 | 4.27 | 0.837 |  |  |
|  | Total | 420 | 4.34 | 0.800 |  |  |
| Staff are polite and friendly | Price below 500 baht | 31 | 4.13 | 1.176 | 4.887 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 4.62 | 0.629 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.74 | 0.463 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.53 | 0.671 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.65 | 0.517 |  |  |
|  | Price more than 3,001 baht | 45 | 4.71 | 0.506 |  |  |
|  | Total | 420 | 4.61 | 0.648 |  |  |
| Staff are helpful, courtesy, and attentive to your request | Price below 500 baht | 31 | 4.10 | 1.193 | 5.106 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 4.57 | 0.636 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.74 | 0.485 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.58 | 0.641 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.61 | 0.526 |  |  |
|  | Price more than 3,001 baht | 45 | 4.71 | 0.549 |  |  |
|  | Total | 420 | 4.60 | 0.657 |  |  |
| Swimming pool available | Price below 500 baht | 31 | 3.42 | 1.205 | 9.324 | 0.000* |
|  | Price between 501-1,000 baht | 128 | 4.03 | 0.939 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.24 | 0.887 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.47 | 0.695 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.47 | 0.734 |  |  |
|  | Price more than 3,001 baht | 45 | 4.49 | 0.695 |  |  |
|  | Total | 420 | 4.21 | 0.910 |  |  |
| Parking area available | Price below 500 baht | 31 | 4.19 | 0.833 | 2.233 | 0.050* |
|  | Price between 501-1,000 baht | 128 | 4.56 | 0.649 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.54 | 0.678 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.61 | 0.710 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.58 | 0.565 |  |  |
|  | Price more than 3,001 baht | 45 | 4.67 | 0.564 |  |  |
|  | Total | 420 | 4.55 | 0.666 |  |  |


| Room rate per room per night |  | N$31$ | Mean$3.16$ | S.D. <br> 1.186 | $\begin{gathered} \mathbf{F} \\ \hline 4.227 \end{gathered}$ | Sig.$0.001 *$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fitness center, health facilities, and spa available | Price below 500 baht |  |  |  |  |  |
|  | Price between 501-1,000 baht | 128 | 3.66 | 1.037 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.70 | 1.156 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.06 | 0.939 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.02 | 0.876 |  |  |
|  | Price more than 3,001 baht | 45 | 3.91 | 1.062 |  |  |
|  | Total | 420 | 3.77 | 1.067 |  |  |
| Restaurant, bar, and cafe available | Price below 500 baht | 31 | 3.26 | 1.237 | 4.310 | 0.001* |
|  | Price between 501-1,000 baht | 128 | 4.00 | 1.042 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.04 | 1.070 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.15 | 0.956 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.23 | 0.802 |  |  |
|  | Price more than 3,001 baht | 45 | 4.13 | 0.944 |  |  |
|  | Total | 420 | 4.02 | 1.033 |  |  |
| Close to city center and tourist attraction | Price below 500 baht | 31 | 3.94 | 1.237 | 0.772 | 0.570 |
|  | Price between 501-1,000 baht | 128 | 4.09 | 0.855 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.01 | 0.872 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.13 | 0.778 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.04 | 0.886 |  |  |
|  | Price more than 3,001 baht | 45 | 3.84 | 0.796 |  |  |
|  | Total | 420 | 4.03 | 0.879 |  |  |
| Close to airport | Price below 500 baht | 31 | 3.16 | 1.128 | 1.033 | 0.398 |
|  | Price between 501-1,000 baht | 128 | 3.14 | 1.266 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.08 | 1.161 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 3.47 | 1.155 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 3.09 | 1.040 |  |  |
|  | Price more than 3,001 baht | 45 | 3.27 | 1.116 |  |  |
|  | Total | 420 | 3.18 | 1.171 |  |  |
| Close to shopping center | Price below 500 baht | 31 | 3.77 | 1.087 | 1.235 | 0.292 |
|  | Price between 501-1,000 baht | 128 | 3.66 | 1.022 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.48 | 1.081 |  |  |


| Room rate per room per night |  | N <br> 62 | Mean <br> 3.69 | S.D.$0.934$ | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price between 1,501-2,000 baht |  |  |  |  |  |
|  | Price between 2,001-3,000 baht | 57 | 3.49 | 0.928 |  |  |
|  | Price more than 3,001 baht | 45 | 3.36 | 1.090 |  |  |
|  | Total | 420 | 3.58 | 1.025 |  |  |
| Hotel joined government campaign such as we travel together and half-half etc | Price below 500 baht | 31 | 3.81 | 1.046 | 1.527 | 0.180 |
|  | Price between 501-1,000 baht | 128 | 3.69 | 1.215 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.90 | 1.203 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 3.81 | 1.099 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.12 | 1.053 |  |  |
|  | Price more than 3,001 baht | 45 | 3.58 | 1.373 |  |  |
|  | Total | 420 | 3.81 | 1.185 |  |  |
| Room rate with special package such as inclusive spa, tour, and food <br> \& beverage | Price below 500 baht | 31 | 3.52 | 1.061 | 1.923 | 0.089 |
|  | Price between 501-1,000 baht | 128 | 3.89 | 1.074 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 3.88 | 1.023 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.15 | 0.989 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.09 | 0.872 |  |  |
|  | Price more than 3,001 baht | 45 | 3.93 | 1.074 |  |  |
|  | Total | 420 | 3.93 | 1.029 |  |  |
| Food and beverage with reasonable price | Price below 500 baht | 31 | 3.77 | 1.117 | 1.722 | 0.128 |
|  | Price between 501-1,000 baht | 128 | 4.26 | 0.872 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.11 | 0.923 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.16 | 0.853 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.14 | 0.833 |  |  |
|  | Price more than 3,001 baht | 45 | 3.98 | 1.011 |  |  |
|  | Total | 420 | 4.13 | 0.915 |  |  |
| Flexible room booking with price guarantee | Price below 500 baht | 31 | 3.97 | 1.140 | 1.236 | 0.291 |
|  | Price between 501-1,000 baht | 128 | 4.17 | 0.852 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.11 | 0.945 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.23 | 0.838 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.28 | 0.881 |  |  |
|  | Price more than 3,001 baht | 45 | 3.91 | 0.900 |  |  |
|  | Total | 420 | 4.14 | 0.906 |  |  |


| Room rate per room per night |  | N$31$ | $\begin{array}{r} \text { Mean } \\ \hline 4.26 \end{array}$ | S.D. <br> 1.032 | $\begin{gathered} \mathbf{F} \\ \hline 1.681 \end{gathered}$ | Sig.$0.138$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Key card system, chain lock, and safety box available | Price below 500 baht |  |  |  |  |  |
|  | Price between 501-1,000 baht | 128 | 4.45 | 0.903 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.61 | 0.670 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.66 | 0.510 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.58 | 0.801 |  |  |
|  | Price more than 3,001 baht | 45 | 4.49 | 0.661 |  |  |
|  | Total | 420 | 4.52 | 0.780 |  |  |
| Hotel provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler | Price below 500 baht | 31 | 4.26 | 0.965 | 0.787 | 0.560 |
|  | Price between 501-1,000 baht | 128 | 4.44 | 0.811 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.54 | 0.778 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.53 | 0.671 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.40 | 0.863 |  |  |
|  | Price more than 3,001 baht | 45 | 4.49 | 0.626 |  |  |
|  | Total | 420 | 4.46 | 0.785 |  |  |
| 24 hours CCTV and security staff on floors | Price below 500 baht | 31 | 4.52 | 0.851 | 1.054 | 0.386 |
|  | Price between 501-1,000 baht | 128 | 4.49 | 0.753 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.63 | 0.666 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.44 | 0.668 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.37 | 0.899 |  |  |
|  | Price more than 3,001 baht | 45 | 4.49 | 0.626 |  |  |
|  | Total | 420 | 4.50 | 0.739 |  |  |
| Natural disaster evacuation plan available | Price below 500 baht | 31 | 4.00 | 1.183 | 1.171 | 0.323 |
|  | Price between 501-1,000 baht | 128 | 4.28 | 0.896 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.39 | 0.861 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.39 | 0.732 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.28 | 0.881 |  |  |
|  | Price more than 3,001 baht | 45 | 4.18 | 1.029 |  |  |
|  | Total | 420 | 4.29 | 0.904 |  |  |
| Hotel provide bright walkways in public areas | Price below 500 baht | 31 | 4.29 | 0.938 | 0.666 | 0.649 |
|  | Price between 501-1,000 baht | 128 | 4.48 | 0.742 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.51 | 0.709 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.45 | 0.645 |  |  |


| Room rate per room per night |  | N <br> 57 | Mean <br> 4.46 | S.D. <br> 0.781 | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Price between 2,001-3,000 baht |  |  |  |  |  |
|  | Price more than 3,001 baht | 45 | 4.33 | 0.769 |  |  |
|  | Total | 420 | 4.45 | 0.744 |  |  |
| Hotel service provided such as 24 hours room | Price below 500 baht | 31 | 3.87 | 0.957 | 2.029 | 0.074 |
|  | Price between 501-1,000 baht | 128 | 4.01 | 1.000 |  |  |
| service, laundry service, bellman service, inhouse medical service, and hotel shuttle bus service | Price between 1,001-1,500 baht | 97 | 4.22 | 0.971 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.19 | 0.807 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.21 | 0.861 |  |  |
|  | Price more than 3,001 baht | 45 | 4.40 | 0.720 |  |  |
|  | Total | 420 | 4.14 | 0.924 |  |  |
| Promptness of service of pre-arrange arrival, during check-in and check-out | Price below 500 baht | 31 | 4.26 | 0.855 | 1.600 | 0.159 |
|  | Price between 501-1,000 baht | 128 | 4.39 | 0.701 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.47 | 0.723 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.34 | 0.676 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.49 | 0.539 |  |  |
|  | Price more than 3,001 baht | 45 | 4.62 | 0.535 |  |  |
|  | Total | 420 | 4.43 | 0.682 |  |  |
| WIFI and internet free access 24 hours | Price below 500 baht | 31 | 4.16 | 1.036 | 1.382 | 0.230 |
|  | Price between 501-1,000 baht | 128 | 4.44 | 0.929 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.48 | 0.879 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.61 | 0.662 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.47 | 0.630 |  |  |
|  | Price more than 3,001 baht | 45 | 4.56 | 0.624 |  |  |
|  | Total | 420 | 4.47 | 0.827 |  |  |
| Hotel provide mask and hand sanitizer inside the room and around the hotel | Price below 500 baht | 31 | 4.16 | 0.934 | 1.236 | 0.291 |
|  | Price between 501-1,000 baht | 128 | 4.50 | 0.763 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.53 | 0.751 |  |  |
|  | Price between 1,501-2,000 baht | 62 | 4.44 | 0.781 |  |  |
|  | Price between 2,001-3,000 baht | 57 | 4.46 | 0.758 |  |  |
|  | Price more than 3,001 baht | 45 | 4.38 | 0.747 |  |  |
|  | Total | 420 | 4.45 | 0.776 |  |  |


| Room rate per room per night |  | N | Mean | S.D. | F | Sig. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel provide contactless | Price below 500 baht | 31 | 4.00 | 0.931 | 1.935 | 0.087 |
|  | Price between 501-1,000 baht | 128 | 4.45 | 0.751 |  |  |
|  | Price between 1,001-1,500 baht | 97 | 4.41 | 0.813 |  |  |
| keycard, check-in/check-out | Price between 1,501-2,000 baht | 62 | 4.34 | 0.767 |  |  |
| process and epayment | Price between 2,001-3,000 baht | 57 | 4.49 | 0.759 |  |  |
|  | Price more than 3,001 baht | 45 | 4.38 | 0.806 |  |  |
|  | Total | 420 | 4.39 | 0.794 |  |  |

One ways ANOVA of hotel attribute toward hotel selection by accommodations type


| Type of accommodations |  | N <br> 339 | Mean <br> 3.88 | S.D. <br> 0.948 | $\begin{gathered} \mathbf{F} \\ \hline 0.536 \end{gathered}$ | $\begin{gathered} \text { Sig. } \\ \hline 0.658 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Recommendation by friend and relative | Hotel and resort |  |  |  |  |  |
|  | Private pool villa | 46 | 4.07 | 0.975 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 3.86 | 0.770 |  |  |
|  | Apartment and condominium | 21 | 3.90 | 0.889 |  |  |
|  | Total | 420 | 3.90 | 0.942 |  |  |
| Close to the beach or beach access | Hotel and resort | 339 | 4.25 | 0.932 | 0.686 | 0.561 |
|  | Private pool villa | 46 | 4.33 | 0.701 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.14 | 0.864 |  |  |
|  | Apartment and condominium | 21 | 4.00 | 1.049 |  |  |
|  | Total | 420 | 4.24 | 0.913 |  |  |
| Close to city center and tourist attraction | Hotel and resort | 339 | 4.02 | 0.867 | 0.217 | 0.885 |
|  | Private pool villa | 46 | 4.13 | 0.749 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.00 | 0.877 |  |  |
|  | Apartment and condominium | 21 | 4.00 | 1.304 |  |  |
|  | Total | 420 | 4.03 | 0.879 |  |  |
| Close to airport | Hotel and resort | 339 | 3.15 | 1.183 | 0.721 | 0.540 |
|  | Private pool villa | 46 | 3.26 | 0.999 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 3.57 | 1.222 |  |  |
|  | Apartment and condominium | 21 | 3.29 | 1.309 |  |  |
|  | Total | 420 | 3.18 | 1.171 |  |  |
| Located in a quiet and private area | Hotel and resort | 339 | 4.06 | 0.965 | 1.909 | 0.127 |
|  | Private pool villa | 46 | 4.37 | 0.826 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.36 | 0.633 |  |  |
|  | Apartment and condominium | 21 | 3.95 | 1.071 |  |  |
|  | Total | 420 | 4.10 | 0.951 |  |  |
| Special room rate and discount | Hotel and resort | 339 | 4.32 | 0.836 | 0.391 | 0.760 |
|  | Private pool villa | 46 | 4.41 | 0.580 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.50 | 0.650 |  |  |
|  | Apartment and condominium | 21 | 4.38 | 0.740 |  |  |
|  | Total | 420 | 4.34 | 0.800 |  |  |


| Type of accommodations |  | N$339$ | Mean <br> 3.83 | S.D. <br> 1.193 | $\begin{gathered} \mathbf{F} \\ \hline 2.090 \end{gathered}$ | $\begin{gathered} \text { Sig. } \\ \hline 0.101 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel joined | Hotel and resort |  |  |  |  |  |
| government campaign <br> such as we travel together and half-half etc | Private pool villa | 46 | 3.48 | 1.225 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.29 | 0.726 |  |  |
|  | Apartment and condominium | 21 | 3.95 | 1.117 |  |  |
|  | Total | 420 | 3.81 | 1.185 |  |  |
| Room rate with special package such as inclusive spa, tour, and food \& beverage | Hotel and resort | 339 | 3.88 | 1.043 | 1.809 | 0.145 |
|  | Private pool villa | 46 | 4.15 | 0.965 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.36 | 0.633 |  |  |
|  | Apartment and condominium | 21 | 3.95 | 1.071 |  |  |
|  | Total | 420 | 3.93 | 1.029 |  |  |
| Food and beverage with reasonable price | Hotel and resort | 339 | 4.13 | 0.913 | 0.741 | 0.528 |
|  | Private pool villa | 46 | 4.02 | 1.085 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.14 | 0.663 |  |  |
|  | Apartment and condominium | 21 | 4.38 | 0.669 |  |  |
|  | Total | 420 | 4.13 | 0.915 |  |  |
| Flexible room booking with price guarantee | Hotel and resort | 339 | 4.14 | 0.921 | 0.927 | 0.428 |
|  | Private pool villa | 46 | 4.04 | 0.893 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.50 | 0.519 |  |  |
|  | Apartment and condominium | 21 | 4.10 | 0.889 |  |  |
|  | Total | 420 | 4.14 | 0.906 |  |  |
| Key card system, chain lock, and safety box available | Hotel and resort | 339 | 4.55 | 0.741 | 1.194 | 0.312 |
|  | Private pool villa | 46 | 4.33 | 1.034 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.50 | 0.855 |  |  |
|  | Apartment and condominium | 21 | 4.48 | 0.680 |  |  |
|  | Total | 420 | 4.52 | 0.780 |  |  |
| Hotel provide a fire safety system including an in-room evacuation plan, fire alarm, and water sprinkler | Hotel and resort | 339 | 4.50 | 0.755 | 1.986 | 0.115 |
|  | Private pool villa | 46 | 4.28 | 0.935 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.57 | 0.756 |  |  |
|  | Apartment and condominium | 21 | 4.19 | 0.873 |  |  |
|  | Total | 420 | 4.46 | 0.785 |  |  |


| Type of accommodations |  | N <br> 339 | Mean <br> 4.53 | S.D. <br> 0.723 | $\begin{gathered} \mathbf{F} \\ \hline 1.501 \end{gathered}$ | Sig. <br> 0.214 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 24 hours CCTV and security staff on floors | Hotel and resort |  |  |  |  |  |
|  | Private pool villa | 46 | 4.28 | 0.911 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.50 | 0.650 |  |  |
|  | Apartment and condominium | 21 | 4.52 | 0.602 |  |  |
|  | Total | 420 | 4.50 | 0.739 |  |  |
| Natural disaster evacuation plan available | Hotel and resort | 339 | 4.27 | 0.909 | 0.752 | 0.521 |
|  | Private pool villa | 46 | 4.26 | 0.999 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.36 | 0.745 |  |  |
|  | Apartment and condominium | 21 | 4.57 | 0.676 |  |  |
|  | Total | 420 | 4.29 | 0.904 |  |  |
| Hotel provide bright walkways in public areas | Hotel and resort | 339 | 4.43 | 0.756 | 0.286 | 0.836 |
|  | Private pool villa | 46 | 4.52 | 0.752 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.50 | 0.519 |  |  |
|  | Apartment and condominium | 21 | 4.52 | 0.680 |  |  |
|  | Total | 420 | 4.45 | 0.744 |  |  |
| Staff are polite and friendly | Hotel and resort | 339 | 4.63 | 0.598 | 2.031 | 0.109 |
|  | Private pool villa | 46 | 4.59 | 0.717 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.71 | 0.469 |  |  |
|  | Apartment and condominium | 21 | 4.29 | 1.146 |  |  |
|  | Total | 420 | 4.61 | 0.648 |  |  |
| Staff are helpful, courtesy and attentive to your request | Hotel and resort | 339 | 4.61 | 0.641 | 2.357 | 0.071 |
|  | Private pool villa | 46 | 4.59 | 0.617 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.86 | 0.363 |  |  |
|  | Apartment and condominium | 21 | 4.29 | 1.007 |  |  |
|  | Total | 420 | 4.60 | 0.657 |  |  |
| Hotel service provided | Hotel and resort | 339 | 4.12 | 0.943 | 0.583 | 0.626 |
| such as 24 hours room | Private pool villa | 46 | 4.28 | 0.834 |  |  |
| service, laundry service, bellman service, in-house medical service, and hotel shuttle bus service | Hostel(bed\&breakfast) | 14 | 4.29 | 0.914 |  |  |
|  | Apartment and condominium | 21 | 4.05 | 0.805 |  |  |
|  | Total | 420 | 4.14 | 0.924 |  |  |


| Type of accommodations |  | N <br> 339 | Mean4.42 | S.D. <br> 0.686 | $\begin{gathered} \mathbf{F} \\ \hline 0.897 \end{gathered}$ | $\begin{gathered} \text { Sig. } \\ \hline 0.443 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Hotel and resort |  |  |  |  |  |
| Promptness of service of pre-arrange arrival, during check-in and check-out | Private pool villa | 46 | 4.54 | 0.585 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.21 | 0.975 |  |  |
|  | Apartment and condominium | 21 | 4.43 | 0.598 |  |  |
|  | Total | 420 | 4.43 | 0.682 |  |  |
| Parking area available | Hotel and resort | 339 | 4.54 | 0.648 | 0.690 | 0.559 |
|  | Private pool villa | 46 | 4.57 | 0.807 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.79 | 0.579 |  |  |
|  | Apartment and condominium | 21 | 4.48 | 0.680 |  |  |
|  | Total | 420 | 4.55 | 0.666 |  |  |
| Fitness center, health facilities, and spa available | Hotel and resort | 339 | 3.76 | 1.079 | 0.892 | 0.445 |
|  | Private pool villa | 46 | 3.70 | 1.072 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.21 | 0.893 |  |  |
|  | Apartment and condominium | 21 | 3.76 | 0.944 |  |  |
|  | Total | 420 | 3.77 | 1.067 |  |  |
| Restaurant, bar, and cafe available | Hotel and resort | 339 | 4.01 | 1.013 | 0.842 | 0.472 |
|  | Private pool villa | 46 | 3.93 | 1.237 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.43 | 0.646 |  |  |
|  | Apartment and condominium | 21 | 4.05 | 1.071 |  |  |
|  | Total | 420 | 4.02 | 1.033 |  |  |
| WIFI and internet free access 24 hours | Hotel and resort | 339 | 4.47 | 0.826 | 1.289 | 0.278 |
|  | Private pool villa | 46 | 4.41 | 0.777 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.86 | 0.535 |  |  |
|  | Apartment and condominium | 21 | 4.33 | 1.065 |  |  |
|  | Total | 420 | 4.47 | 0.827 |  |  |
| Hotel provide SHA standard. (Amazing | Hotel and resort | 339 | 4.37 | 0.768 | 1.637 | 0.180 |
|  | Private pool villa | 46 | 4.20 | 0.859 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.64 | 0.842 |  |  |
| Thailand Safety and Health Administration) | Apartment and condominium | 21 | 4.52 | 0.602 |  |  |
|  | Total | 420 | 4.37 | 0.775 |  |  |


| Type of accommodations |  | N$339$ | Mean <br> 4.37 | S.D.$0.793$ | $\begin{gathered} \mathbf{F} \\ \hline 0.858 \end{gathered}$ | Sig. <br> 0.463 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Hotel provide physical social distancing | Hotel and resort |  |  |  |  |  |
|  | Private pool villa | 46 | 4.28 | 0.861 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.64 | 0.842 |  |  |
|  | Apartment and condominium | 21 | 4.48 | 0.680 |  |  |
|  | Total | 420 | 4.37 | 0.797 |  |  |
| Hotel provide mask and hand sanitizer inside the room and around the hotel | Hotel and resort | 339 | 4.46 | 0.754 | 0.219 | 0.883 |
|  | Private pool villa | 46 | 4.37 | 0.951 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.50 | 0.650 |  |  |
|  | Apartment and condominium | 21 | 4.43 | 0.811 |  |  |
|  | Total | 420 | 4.45 | 0.776 |  |  |
| Hotel provide contactless keycard, check-in/checkout process and e-payment | Hotel and resort | 339 | 4.40 | 0.779 | 0.194 | 0.901 |
|  | Private pool villa | 46 | 4.33 | 0.920 |  |  |
|  | Hostel(bed\&breakfast) | 14 | 4.36 | 0.929 |  |  |
|  | Apartment and condominium | 21 | 4.48 | 0.680 |  |  |
|  | Total | 420 | 4.39 | 0.794 |  |  |
| Hotel provides daily room clean | Hotel and resort | 339 | 4.64 | 0.620 | 3.974 | 0.008 |
|  | Private pool villa | 46 | 4.54 | 0.808 |  |  |
|  | Hostel (bed \&breakfast) | 14 | 4.71 | 0.611 |  |  |
|  | Apartment \& condominium | 21 | 4.14 | 0.964 |  |  |
|  | Total | 420 | 4.61 | 0.670 |  |  |

## VITAE

| Name Piyanuch Limapan |  |  |
| :---: | :---: | :---: |
| Student ID 6330121001 |  |  |
| Educational Attainment |  |  |
| Degree | Name of Institution | Year of Graduation |
| Bachelor of business administration | Prince of Songkhla University, | 2011 |
| (International program) | Phuket campus |  |

List of Publication and Proceeding (If Possible)


[^0]:    $\sqrt{\text { Statistically significant } 0.05, \mathrm{X}}$ not statistically significant 0.05

[^1]:    Direction: Please answer the question below within tick box at your best answer. The questionnaire was divided into three parts:

